

**Aanbesteding** SURFnet8 Service Layer Tender  
**Aanbestedende Dienst:** SURFnet B.V.  
**Referentie:**

**Omschrijving:**

SURFnet is searching for a Partner that can provide a solution for the SURFnet8 service layer. The aim of the Tender Procedure is to award a Contract to a Partner that can provide the requested equipment, services, innovation and support.

SURFnet is aiming for an advanced network with fully automated deployment of services in a programmatically controlled environment.

The network should be user centric, and incorporate and implement leading edge and emerging technologies building a flexible network.

The scope of the Contract for delivering the SURFnet8 service layer consists of;

1. Network equipment delivering network services:

- L2 services (P2P, MP2MP);
- L3 services (IP transit, VPN);

2. Software for provisioning and management of the network elements;

3. Software for provisioning and management of the network services.

In addition to the equipment and software, the scope of the Contract consists of services delivered by the Partner for:

4. Maintenance and support of the network equipment and management software;

5. Design and implementation support of the service layer;

6. Migration process development.

**Toelichting:**

Dear Madam/Sir,

Please find herewith the answers to the additional questions received so far, concerning the SURFnet8 Service Layer Tender. Insofar this information notice contains modification and/or additions to the Qualification Document and/or previous information notices (Nota van Inlichtingen), the text in this notice prevails. Please take note of this document when preparing your submission.

Kind regards,

Jac Kloots

SURFnet

**Nr:****Categorie** Eisen en criteria

35 **Betreft** Annex\_E\ Annex\_F\ Annex\_G  
**Vraag**  
The equipment has at least 250 BGP peers to other networks. Does this mean the equipment deployed in the reference network should have 250 BGP peers? Or the equipment's BGP peer capacity ?  
**Antwoord** **Vrijgegeven:** 13-01-2017  
Please refer to the answer on question 32.

**Nr:**  
36 **Categorie** Aanbestedingsprocedure  
**Betreft** 4.3.2 subcontracting  
**Vraag**  
Related to the your answer on question 17 we would like to react and ask:  
Pursuant to the Aanbestedingswet 2012 we believe that there is no legal basis to restrict/limit subcontractors to two candidates. For us, as subcontractors, we cannot make the choice which candidates could submit a bid. This means that SURFnet ask subcontractors to take part in their selecting process. We believe that this cannot be the intention either. Please delete this restriction/limitation or provide us with the article(s) of the Aanbestedingswet pursuant to which you believe that these restriction/limitation are allowed  
**Antwoord** **Vrijgegeven:** 19-01-2017  
In general SURFnet is free to determine tender requirements as long as these are relevant and proportional, which is the case by imposing a restriction to the number of qualification submissions in which a subcontractor, main contractor, or consortium partner can take part in. This restriction is imposed not only to ensure that (according to Article 2.99, sub 3 of the AW2012) there is sufficient competition between Tenderers, and by extension, between the equipment suppliers.  
  
SURFnet has decided to impose this restriction in order to ensure that it will get the input from at least three (different) suppliers to avoid any suppliers dominating the dialogue, or the risk thereof. If a party could take part more than two times it would have a share of 50% or more of the dialogue participation, because there is a total of six participants to the Tender. Possibly resulting in only two different suppliers.  
  
As a result, this restriction applies to hardware vendors, since the desired functionality of the new SURFnet8 Service Layer will be largely determined by the hardware of the involved vendor(s). Therefore, our answer to question 17 remains.

**Nr:**  
37 **Categorie** Aanbestedingsprocedure  
**Betreft** 4.3.2 subcontracting  
**Vraag**  
Following SURFnet's answer to question 17 - Can manipulation of the outcome of the tender by a hardware vendor not be limited using less intrusive methods, for example by requiring a Model-K declaration as specified in art. 2.22.3 ARW 2012 ? If so, please consider making one or more of these less intrusive methods mandatory and consider lifting the limit on the number of Qualification Submissions with the same subcontractor (hardware vendor), or consider increasing that limit to 3 instead of 2, still allowing sufficient room for Candidates with alternative subcontractors.  
**Antwoord** **Vrijgegeven:** 19-01-2017  
Please refer to answers 17 and 35.

**Nr:**  
38 **Categorie** Aanbestedingsprocedure  
**Betreft** 4.3.2 subcontracting  
**Vraag**

In the response to question 17, SURFnet describes the reason for limiting the number of submissions for a subcontractor (hardware vendor) as "there is no real competition in terms of the functionality offered and there is opportunity for the hardware vendor to manipulate the outcome of the tender."

Can SURFnet please provide supporting arguments for this answer keeping the following lines of thought in mind ?

- 1) Hardware vendors are offering a variety of building blocks and software components, from which a specific selection/design might be made and defended by a Candidate. Different Candidates using the same hardware vendor might thus offer different solutions.
- 2) SURFnet is limiting qualified (main contractor) Candidates in submitting a Qualification Submission, by limiting the Contractvrijheid for those (main contractor) Candidates.

Following your answer, please consider lifting the limit on the number of Qualification Submissions with the same subcontractor, or consider increasing that limit to 3, still allowing sufficient room for Candidates with alternative subcontractors.

**Antwoord**

**Vrijgegeven:** 19-01-2017

Please refer to answers 17 and 35.

**Nr:**

**Categorie** Eisen en criteria

**Betreft** Annex D. European Single Procurement Document (MR 1)

39

**Vraag**

In the "UEA deel II: Gegevens over de ondernemer", the following question need to be responded to: "Indien van toepassing: is de ondernemer ingeschreven op een officiële lijst van erkende ondernemers of is hij in het bezit van een gelijkwaardig certificaat (bv. op grond van een nationaal (voor)selectiesysteem)?" Since no explanation is provided about this subject, could SURFnet please explain what kind of enterprises and certificates are referred to ?

Furthermore we discovered that when we fill out "niet van toepassing" in the on-line file, and re-open the file again, the answer "nee" is provided. Apparently this behavior cannot be changed. Is this an error in the form perhaps ?

**Antwoord**

**Vrijgegeven:** 19-01-2017

Answer to question on "UEA deel II": It is sufficient to tick the 'no' box for this question.

Answer to question on filling in "niet van toepassing": Please refer to the helpdesk of TenderNed to ask for help about this technical issue.

**Nr:**

**Categorie** Aanbestedingsprocedure

**Betreft** Annex C Subcontractor

40

**Vraag**

Can a vendor be a subcontractor in more than one offers?

**Antwoord**

**Vrijgegeven:** 19-01-2017

A vendor can be a subcontractor, main contractor, or consortium partner in at most two qualification submissions. Please refer to answers 17 and 35 for further explanation. Also, please note that this only applies to subcontractors on whom the candidate depends to fulfil the selection requirements; candidates can add further subcontractors at a later stage.

**Nr:**

**Categorie** Aanbestedingsprocedure

**Betreft** Annex B Consortium

41

**Vraag**

Is it allowed to be part of more than one consortiums?

**Antwoord**

**Vrijgegeven:** 19-01-2017

A vendor can be a subcontractor, main contractor, or consortium partner in at most two qualification submissions. Please refer to answers 17 and 35 for further explanation.

**Nr:**

**Categorie** Aanbestedingsprocedure  
**Betreft** Annex B Proof of Consortium

42 **Vraag**  
Although we do not rely on a Consortium to fulfil any requirement, we might want to form a Consortium during Bidding phase. Do we still need to fulfil Annex B with possible Consortium participants, or can we introduce them during Bidding phase ?

**Antwoord** **Vrijgegeven:** 19-01-2017  
It is not possible to create a Consortium after the qualification phase, as it is the Consortium who would have had to qualify.

**Nr:**

**Categorie** Aanbestedingsprocedure  
**Betreft** Annex\_C

43 **Vraag**  
Although we do not rely on any subcontractor to fulfil any requirement, we might want a subcontractor participate during the Bidding Phase. Do we still need to fulfil Annex\_C with possible subcontractors, or can we introduce them during Bidding phase ?

**Antwoord** **Vrijgegeven:** 19-01-2017  
It is possible to add subcontractors at a later stage, as long as Participant does not rely on these subcontractors to fulfil the suitability requirements and/or selection criteria. Such potential subcontractors do not have to be mentioned in Annex C.

**Nr:**

**Categorie** Contractvoorwaarden  
**Betreft** Contract term

44 **Vraag**  
In the announcement of this PQQ on Tendered, SURFnet stated about the contract term: "The maximum duration of the Contract is 8 years with an initial term of 4 years and 4 optional extensions of 1 year each." In the PQQ document SURFnet stated: "The maximum duration of the Contract is 6 years with an initial term of 4 years and 2 optional extensions of 1 year each." What is the correct contract term?

**Antwoord** **Vrijgegeven:** 19-01-2017  
SURFnet has published this question again, since the previous answer to the original question 34 was incorrect. The correct contract term is 8 years with an initial term of 4 years and 4 optional extensions of 1 year each, as stated in the announcement of this tender procedure. Apologies for the confusion.