



Subject: Additional information in relation to the SURFnet Request for Information Document for a SURFnet8 Industry Partner

Date: August 10, 2015

Dear Madam/Sir,

Please find herewith the answers of general interest to all questions received, so far, concerning the above-mentioned Request for Information Document. This information is given to all companies that have shown interest during the market consultation phase. Insofar this note contains modification and/or additions to the Request for Information Document, the text in this note prevails. Please take note of this document in preparing your response.

Kind regards,
Jac Kloots
SURFnet

#	Question	Answer
1.	<p>LEGAL : the RFI-document does not contain an NDA-clause</p> <ul style="list-style-type: none"> • Given that the RFI focusses on solutions available from 2017 onwards, it is clear that the responses will contain sensitive and strategic information. • In order to protect this information, we would suggest an NDA document between SURFnet and Respondent to govern this. • Can SURFnet agree to this ? 	<p>In paragraph 1.3 of the Request for Information the following is stated:</p> <p><i>All submissions will be treated confidential. However, SURFnet will use the responses in order to define a Request for Proposals (RFP) for SURFnet8. A short summary of SURFnet's findings will be given as part of the RFP, without disclosing the submitting organizations.</i></p> <p>As stated, SURFnet already declares that submissions will be treated confidentially and that no company specific sensitive and strategic information will be disclosed to other Respondents. However, at the request of Respondent, SURFnet is willing to sign the attached draft NDA document, which can be downloaded from the SN8 file dossier in TenderNed.</p>
2.	<p>Financial aspects</p> <ul style="list-style-type: none"> • It is understood that SURFNET is seeking budgetary quotes for the configurations requested. • No specific T&C's are applicable. • Correct ? 	<p>Respondent is expected to provide budgetary cost indications of the proposed solutions as requested in paragraphs 5.1 to 5.6, including a rough indication on the discount range (if possible). For the budgetary cost indications no specific T&C's are applicable.</p>
3.	<p>Is it possible to postpone the submission date for responses as stated in paragraph 1.3 of the RFI document?</p>	<p>No, it is not possible to postpone this date. The submission date will remain 30 September 2015.</p>

4. SURFnet had noticed that Figure 4 on page 18 of the RFI document is incomplete.

