1. Buyer

1.1 Buyer

Official name:	TenneT TSO B.V.
Activity of the contracting entity:	Electricity-related activities

2. Procedure

2.1 Procedure

Title:	Organisational consulting
Description:	The scope of the contract is organisational consulting for TenneT Holding B.V. and all Dutch entities of TenneT Holding B.V. Organisational consulting consists of knowledge, advice and support on organisational topics, such as (not limited to) -Strategy -Operating model and organisational design -Transformation and change management -Innovation -Business improvement and process optimisation -Policy development and implementation -Data, digital and AI strategy, governance and implementation -Supply chain management -Finance, risk and control -Performance management -Human resources and workforce-related topics TenneT has structured the scope of this framework agreement into the following lots: 1. Strategic advice on organisation level 2. Large change projects and implementations on division and enabling unit level 3. Advice and process optimisation
Internal identifier:	d027dbb0-e67d-49d1-997e-b23749c9fc28

2.1.1 Purpose

Main nature of the contract:	Services
Main classification (cpv):	79410000 Business and management consultancy services
Additional classification (cpv):	79400000 Business and management consultancy and related services
Additional classification (cpv):	79411000 General management consultancy services

2.1.2 Place of performance

Country:	Netherlands

Anywhere in the given country

Additional information:	Zie documentatie

2.1.3 Value

Estimated value excluding VAT:	125 000 000 Euro

2.1.4 General information

Additional information:	TenneT plans to publish the call for competition on 13 November 2026. A live information session will be held in Arnhem to inform interested parties about the scope and setup of the contract and the do's and don'ts of the tender procedure. This information session will be held on 24 November.

Legal basis:

Directive 2014/25/EU

Rijksoverheid

3. Part

3.1 Part technical ID: PAR-0001

Title:	Strategic advice on organisation level
Description:	Lot 1 concerns boardroom consulting and organisation-level advisory services, such as: • Advice at Executive Board and Executive Committee level, including solution development and intervention design • Support on strategic and business-critical issues from the Executive Committee • Conceptual advisory work on complex topics, including outside-in perspectives and benchmarking • Advice on strategy, strategy development and market positioning • Advice on business performance, innovation, performance management and strategic choices • Advice on organisational design, including structure, operating model, governance choices and integration/separation logic • Advice on organisation-wide and cross-divisional governance, transformation and interface topics
Internal identifier:	2db7438e-94a0-4047-bbb3-e98e1288fbaa

3.1.1 Purpose

Main nature of the contract:	Services
Main classification (cpv):	79410000 Business and management consultancy services

3.1.2 Place of performance

Country:	Netherlands

Anywhere in the given country

Additional information:	Zie documentatie

3.1.3 Duration

Start date:	15/07/2027
Duration:	7 Year

3.1.4 Value

Estimated value excluding VAT:	45 000 000 Euro

3.1.5 General information

Reserved participation :	Participation is not reserved.
The procurement is covered by the Government Procurement Agreement (GPA):	yes

3.1.6 Procurement documents

Languages in which the procurement documents are officially available:	English

Rijksoverheid

Address of the procurement documents:	https://s2c.mercell.com/today/236588 ,

3.1.9 Further information, mediation and review

Review organisation:	Rechtbank Gelderland, zittingsplaats Arnhem

3.1 Part technical ID: PAR-0002

Title:	Large change projects and implementations on division and enabling unit level
Description:	Lot 2 concerns strategy-to-delivery transformation support services, from strategic concept to business implementation, for example: • Advice and support at director, management, and program management levels • Design and delivery of strategy and business transformation programmes • Translation of strategic and tactical priorities into actionable plans, roadmaps and delivery governance • Design and delivery support for innovation programmes, including mobilisation, piloting, scaling and embedding in the business • Support for large-scale and complex change requiring both conceptual strength and implementation drive • Digital and data transformation support, including digital strategy, data strategy, IT roadmaps and analytics-related change • Support on operating model, organisational and process changes with significant business impact • Support on business performance and operational excellence, including core process optimisation, cost efficiency and performance management • Support on governance, risk and control topics, including decision-making structures, compliance and internal control
Internal identifier:	f8508ddf-c3aa-4da1-a4b2-8acf86423f81

3.1.1 Purpose

Main nature of the contract:	Services
Main classification (cpv):	79410000 Business and management consultancy services

3.1.2 Place of performance

Country:	Netherlands

Anywhere in the given country

Additional information:	Zie documentatie

3.1.3 Duration

Start date:	15/07/2027
Duration:	7 Year

3.1.4 Value

Estimated value excluding VAT:	55 000 000 Euro

3.1.5 General information

Reserved participation :	Participation is not reserved.
The procurement is covered by the Government Procurement	yes

Rijksoverheid

Agreement (GPA):

3.1.6 Procurement documents

Address of the procurement documents: https://s2c.mercell.com/today/236588 ,

3.1.9 Further information, mediation and review

Review organisation: Rechtbank Gelderland, zittingsplaats Arnhem

3.1 Part technical ID: PAR-0003

Title: Advice and process optimisation

Description: Lot 3 concerns hands-on business implementation, operational improvement and adoption support within divisions and enabling units, such as: • Advice and support at management team level, within a division or enabling unit • Support with improvement and transformation issues, with a focus on implementation • Translation of strategy into execution o Operationalization of strategic choices in processes or working methods o Development of concrete improvement roadmaps and implementation plans within a domain /department • Business performance and operational excellence o Improvement of operational performance, costs, and productivity o Design and optimization of performance management and KPI structures • Processes, chains, and supply chain o Analysis and redesign of end-to-end processes o Optimization of supply chain, operations, and service delivery • Organisation, leadership, and change o Setting up teams, roles, and responsibilities o Guiding change, leadership, and adoption in the line • Data, analytics, and digital support o Use of data and analytics to support decision-making o Improvement of digital support for processes (without heavy IT implementations) • Program and improvement management o Setting up and guiding improvement and transformation programs o Coaching management and teams during implementation

Internal identifier: 8a12e66d-7084-4697-b48e-973ffe908190

3.1.1 Purpose

Main nature of the contract: Services

Main classification (cpv): 79410000 Business and management consultancy services

3.1.2 Place of performance

Country: Netherlands

Anywhere in the given country

Additional information: Zie documentatie

3.1.3 Duration

Start date: 15/07/2027

Duration: 7 Year

3.1.4 Value

Estimated value excluding VAT: 25 000 000 Euro

3.1.5 General information

Reserved participation: Participation is not reserved.

Rijksoverheid

:

The procurement is covered by the Government Procurement Agreement (GPA):	yes

3.1.6 Procurement documents

Address of the procurement documents:	https://s2c.mercell.com/today/236588 ,

3.1.9 Further information, mediation and review

Review organisation:	Rechtbank Gelderland, zittingsplaats Arnhem

8. Organisations

8.1 ORG-0001

Official name :	TenneT TSO B.V.
Registration number:	09155985
Postal address:	Utrechtseweg 310
Town:	Arnhem
Postcode:	6812AR
Country subdivision (NUTS):	Arnhem/Nijmegen (NL226)
Country:	Netherlands
Contact point :	Paul Van Dijck
Email:	paul.vandijck@tennet.eu
Telephone:	+31627843078
Internet address:	http://www.tennet.eu
Buyer profile :	https://s2c.mercell.com/buyer/1286

Roles of this organisation:

Buyer

8.1 ORG-0002

Official name :	Rechtbank Gelderland, zittingsplaats Arnhem
Registration number:	82940827
Postal address:	Walburgstraat 2-4
Town:	Arnhem
Postcode:	6811 CD

Rijksoverheid

Country subdivision (NUTS):	Arnhem/Nijmegen (NL226)
Country:	Netherlands
Email:	infobalie.rb-gel.arnhem@rechtspraak.nl
Telephone:	+31 883612000
Internet address:	https://www.rechtspraak.nl/Organisatie-en-contact/Organisatie/Rechtbanken/Rechtbank-Gelderland/Paginas/default.aspx

Roles of this organisation:

Review organisation

Notice information

Notice identifier /version:	7eb0587a-0e4c-4cec-b988-0b625c166b8b - 01
Form type:	Planning
Notice type:	Prior information notice or a periodic indicative notice used only for information
Notice dispatch date :	27/10/2026 12:33 +00:00
Notice dispatch date (eSender):	27/10/2026 13:06 +00:00
Languages in which this notice is officially available:	English
Estimated date of publication of a contract notice within this procedure:	13/11/2026

Rijksoverheid