1. Buyer

1.1 Buyer

Official name :	Ministerie van Economische Zaken
Legal type of the buyer:	Central government authority
Activity of the contracting authority:	General public services

2. Procedure

2.1 Procedure

Title:	Experts for the CBI “Egypt Organic Fresh Fruit and Vegetable project”
Description:	CBI is implementing a five (5) year project in the organic fresh fruit and vegetables (FFV) sector in Egypt, aimed at strengthening the competitiveness of Egyptian SMEs and increasing sustainable exports to the EU market. To achieve this, the project will support export-ready and exporting SMEs in adopting organic, climate- and water-smart farming practices, improving post-harvest handling, strengthening transparency and traceability, and complying with EU organic standards. In parallel, the project will foster long-term trade partnerships between Egyptian exporters and EU buyers and strengthen the capacities of sector associations, service providers, certification bodies, and other ecosystem actors to create a more transparent, collaborative, and competitive organic FFV sector. CBI wants to contract experts to provide technical support to this project. Two teams of experts will be contracted through a framework agreement for the duration of five (5) years. The estimated total contract value is: €1.000.000 The maximum total contract value is: €1.300.000 For the value per lot see tenderdocument section 2.4
Procedure identifier:	68d99c46-9998-46ee-bb71-bd5ced068f5f
Internal identifier:	202604031
Type of procedure:	Open
The procedure is accelerated:	no

2.1.1 Purpose

Main nature of the contract:	Services
Main classification (cpv):	79411100 Business development consultancy services
Additional classification (cpv):	75211200 Foreign economic-aid-related services

2.1.2 Place of performance

Country:	Netherlands

Anywhere in the given country

Additional information:	Egypt

2.1.3 Value

Estimated value

Rijksoverheid

excluding VAT:	1 000 000 Euro

2.1.4 General information

Legal basis:

Directive 2014/24/EU

2.1.5 Terms of procurement

Terms of submission:

Maximum number of lots for which one tenderer can submit tenders:	1

Terms of contract:

Maximum number of lots for which contracts can be awarded to one tenderer:	1

2.1.6 Grounds for exclusion

Sources of grounds for exclusion:	Procurement Document

5. Lot

5.1 Lot technical ID: LOT-0001

Title:	LOT 1: SME Competitiveness and Export Development
Description:	The three roles for this lot have distinct responsibilities, as outlined below; however, they are expected to work together closely to deliver a cohesive and integrated approach: Expert A) has knowledge off the EU organic market, buyers, import and export strategy. The focus is on EU market requirements and how to access the market. Expert B) works closely with expert A on business export coaching of the SMEs in Egypt, making sure follow up is being done. Topics include capacity building around export readiness, business management and organisational development. Focus is on how the SMEs can organise themselves to successfully export. Expert C) has all technical know-how on organic production, post-harvest and food safety. Moreover, has knowledge of Egyptian legislation related to these topics and is familiar with service providers in this field. The main focus is on supporting SMEs in producing organic products that meet EU market requirements. The Tendering Authority has estimated the total contract value for lot 1 at €600.000 (exclusive of Dutch VAT and including, if applicable, all local foreign VAT and all other costs and/or fees). Maximum total contract value: €750.000,- (exclusive of Dutch VAT and including, if applicable, all local foreign VAT and all other costs and/or fees)
Internal identifier:	1

5.1.1 Purpose

Main nature of the contract:	Services
Main classification	79411100 Business development consultancy services

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(cpv):	
Additional classification (cpv):	75211200 Foreign economic-aid-related services

5.1.2 Place of performance

Country:	Netherlands

Anywhere in the given country

Additional information:	Egypt

5.1.3 Estimated duration

Duration:	5 Year

5.1.5 Value

Estimated value excluding VAT:	600 000 Euro

5.1.6 General information

Reserved participation:	Participation is not reserved.
The names and professional qualifications of the staff assigned to perform the contract must be given:	Tender requirement

Procurement Project not financed with EU Funds.

The procurement is covered by the Government Procurement Agreement (GPA):	yes

5.1.7 Strategic procurement

Aim of strategic procurement :	No strategic procurement

5.1.9 Selection criteria

Sources of selection criteria:	Procurement Document

5.1.10 Award criteria

Criterion:	
Type:	Price
Name:	Prices/Rates

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Description:	Prices/Rates
Category of award threshold criterion:	Weight (points, exact)
Award criterion number:	20
Criterion:	
Type:	Quality
Name:	Quality
Description:	Quality
Category of award threshold criterion:	Weight (points, exact)
Award criterion number:	80

5.1.11 Procurement documents

Deadline for requesting additional information:	22/10/2026 10:00 +02:00
Address of the procurement documents:	https://www.tenderned.nl/aankondigingen/overzicht/443299

5.1.12 Terms of procurement

Terms of submission:	
Electronic submission:	Required
Address for submission:	https://www.tenderned.nl/aankondigingen/overzicht/443299
Languages in which tenders or requests to participate may be submitted:	English
Electronic catalogue:	Not allowed
Variants:	Not allowed
Deadline for receipt of tenders:	16/11/2026 10:00 +01:00
Deadline until which the tender must remain valid:	4 Month

Rijksoverheid

Information about public opening:

Opening date :	16/11/2026 10:00 +01:00

Terms of contract:

The execution of the contract must be performed within the framework of sheltered employment programmes :	No
Conditions relating to the performance of the contract:	See Tender Document.
Electronic invoicing:	Required
Electronic ordering will be used:	no
Electronic payment will be used:	no

5.1.15 Techniques

Framework agreement:

Framework agreement, without reopening of competition

Maximum number of participants:	1
Justification for the duration of the framework agreement:	The assignment requires continuity of expertise and a seamless transition between the inception and execution phases, which form a single, integrated whole. A longer duration ensures implementation efficiency, cost-effectiveness, and avoids the administrative burden of repeated tendering procedures.

Information about the dynamic purchasing system:

No dynamic purchase system

5.1.16 Further information, mediation and review

Review organisation:	Ministerie van Economische Zaken, Rijksdienst voor Ondernemend Nederland (RVO) - Rechtbank 's-Gravenhage
Organisation providing additional information about the procurement procedure:	Ministerie van Economische Zaken, Rijksdienst voor Ondernemend Nederland (RVO)

Rijksoverheid

Organisation providing more information on the review procedures:	Ministerie van Economische Zaken, Rijksdienst voor Ondernemend Nederland (RVO)
Organisation receiving requests to participate:	Ministerie van Economische Zaken, Rijksdienst voor Ondernemend Nederland (RVO)

5.1 Lot technical ID: LOT-0002

Title:	LOT 2 Market Systems Development and (Commercial) Service Development
Description:	The two roles for this lot have distinct responsibilities, as outlined below; however, they are expected to work together closely to deliver a cohesive and integrated approach: Expert D) Senior Market Systems Development Expert is skilled in market systems development. The focus in on facilitating the development of market-based services supporting the competitiveness and an improved climate- and water smart character of the Egyptian organic FFV sector. Expert E) Local Value Chain and Stakeholder Development Expert works closely with expert D on the implementation of the market systems development approach, making sure follow-up is being done. Topics include stakeholder mapping and management as well as value chain analysis. The focus in on an improved enabling environment supporting the competitiveness and sustainability of the Egyptian organic FFV sector. The Tendering Authority has estimated the total contract value for lot 2 at €400.000 (exclusive of Dutch VAT and including, if applicable, all local foreign VAT and all other costs and/or fees). Maximum total contract value: €550.000,- (exclusive of Dutch VAT and including, if applicable, all local foreign VAT and all other costs and/or fees).
Internal identifier:	2

5.1.1 Purpose

Main nature of the contract:	Services
Main classification (cpv):	79411100 Business development consultancy services
Additional classification (cpv):	75211200 Foreign economic-aid-related services

5.1.2 Place of performance

Country:	Netherlands

Anywhere in the given country

Additional information:	Egypt

5.1.3 Estimated duration

Duration:	5 Year

5.1.5 Value

Estimated value excluding VAT:	400 000 Euro

5.1.6 General information

Reserved participation:	Participation is not reserved.

Rijksoverheid

The names and professional qualifications of the staff assigned to perform the contract must be given:	Tender requirement
Procurement Project not financed with EU Funds.	
The procurement is covered by the Government Procurement Agreement (GPA):	yes

5.1.7 Strategic procurement

Aim of strategic procurement :	No strategic procurement

5.1.9 Selection criteria

Sources of selection criteria:	Procurement Document

5.1.10 Award criteria

Criterion:	
Type:	Price
Name:	Prices/Rates
Description:	Prices/Rates
Category of award threshold criterion:	Weight (points, exact)
Award criterion number:	20
Criterion:	
Type:	Quality
Name:	Quality
Description:	Quality
Category of award threshold criterion:	Weight (points, exact)
Award criterion number:	80

5.1.11 Procurement documents

Rijksoverheid

Deadline for requesting additional information:	22/10/2026 10:00 +02:00
Address of the procurement documents:	https://www.tenderned.nl/aankondigingen/overzicht/443299

5.1.12 Terms of procurement

Terms of submission:

Electronic submission:	Required
Address for submission:	https://www.tenderned.nl/aankondigingen/overzicht/443299
Languages in which tenders or requests to participate may be submitted:	English
Electronic catalogue:	Not allowed
Variants:	Not allowed
Deadline for receipt of tenders:	16/11/2026 10:00 +01:00
Deadline until which the tender must remain valid:	4 Month

Information about public opening:

Opening date :	16/11/2026 10:00 +01:00

Terms of contract:

The execution of the contract must be performed within the framework of sheltered employment programmes :	No
Conditions relating to the performance of the contract:	See Tender Document.

Rijksoverheid

Electronic invoicing:	Required
Electronic ordering will be used:	no
Electronic payment will be used:	no

5.1.15 Techniques

Framework agreement:

Framework agreement, without reopening of competition

Maximum number of participants:	1
Justification for the duration of the framework agreement:	The assignment requires continuity of expertise and a seamless transition between the inception and execution phases, which form a single, integrated whole. A longer duration ensures implementation efficiency, cost-effectiveness, and avoids the administrative burden of repeated tendering procedures.

Information about the dynamic purchasing system:

No dynamic purchase system

5.1.16 Further information, mediation and review

Review organisation:	Ministerie van Economische Zaken, Rijksdienst voor Ondernemend Nederland (RVO) - Rechtbank 's-Gravenhage
Organisation providing additional information about the procurement procedure:	Ministerie van Economische Zaken, Rijksdienst voor Ondernemend Nederland (RVO)
Organisation providing more information on the review procedures:	Ministerie van Economische Zaken, Rijksdienst voor Ondernemend Nederland (RVO)
Organisation receiving requests to participate:	Ministerie van Economische Zaken, Rijksdienst voor Ondernemend Nederland (RVO)

8. Organisations

8.1 ORG-0001

Official name :	Ministerie van Economische Zaken, Rijksdienst voor Ondernemend Nederland (RVO)
Registration number:	12024663
Postal address:	Prinses Beatrixlaan 2
Town:	Den Haag

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Postcode:	2595 AL
Country subdivision (NUTS):	Agglomeratie 's-Gravenhage (NL361)
Country:	Netherlands
Contact point :	Andjanie Ramadhin
Email:	andjanie.ramadhin@rvo.nl
Telephone:	+31 625708242
Internet address:	http://www.rvo.nl

Other contact points:

Official name :	Rechtbank 's-Gravenhage
Postal address:	Postbus 20302
Town:	Den Haag
Postcode:	2500 EH
Country subdivision (NUTS):	Agglomeratie 's-Gravenhage (NL361)
Country:	Netherlands
Email:	voorlichting.rb.den.haag@rechtspraak.nl
Telephone:	+31 703813131
Internet address:	http://www.rechtspraak.nl/Gerechten/Rechtbanken/s-Gravenhage/

Roles of this organisation:

Procurement service provider

Organisation providing additional information about the procurement procedure

Organisation receiving requests to participate

Review organisation

Organisation providing more information on the review procedures

8.1 ORG-0002

Official name :	Ministerie van Economische Zaken
Registration number:	502035258
Postal address:	Prinses Beatrixlaan 2
Town:	Den Haag
Postcode:	2595 AL
Country subdivision (NUTS):	Agglomeratie 's-Gravenhage (NL361)
Country:	Netherlands
Email:	iuc.accountlvvn@rvo.nl
Telephone:	+31 0611307097
Internet address:	https://www.rijksoverheid.nl/ministeries/ministerie-van-landbouw-visserij-voedselzekerheid-en-natuur

Rijksoverheid

Roles of this organisation:

Buyer

Notice information

Notice identifier /version:	a8efe27c-18fc-4be7-9b8b-1f16438c0cf4 - 01
Form type:	Competition
Notice type:	Contract or concession notice – standard regime
Notice dispatch date :	06/10/2026 17:51 +02:00
Languages in which this notice is officially available:	English

Rijksoverheid