

1. Buyer

1.1 Buyer

Official name : Ministerie van Economische Zaken

Legal type of the buyer: Central government authority

Activity of the contracting authority: General public services

2. Procedure

2.1 Procedure

Title: Experts for the CBI "Egypt Organic Fresh Fruit and Vegetable project"

Description: CBI is implementing a five (5) year project in the organic fresh fruit and vegetables (FFV) sector in Egypt, aimed at strengthening the competitiveness of Egyptian SMEs and increasing sustainable exports to the EU market. To achieve this, the project will support export-ready and exporting SMEs in adopting organic, climate- and water-smart farming practices, improving post-harvest handling, strengthening transparency and traceability, and complying with EU organic standards. In parallel, the project will foster long-term trade partnerships between Egyptian exporters and EU buyers and strengthen the capacities of sector associations, service providers, certification bodies, and other ecosystem actors to create a more transparent, collaborative, and competitive organic FFV sector. CBI wants to contract experts to provide technical support to this project. Two teams of experts will be contracted through a framework agreement for the duration of five (5) years. The estimated total contract value is: €1.000.000 The maximum total contract value is: €1.300.000 For the value per lot see tenderdocument section 2.4

Procedure identifier: 68d99c46-9998-46ee-bb71-bd5ced068f5f

Internal identifier: 202604031

Type of procedure: Open

The procedure is accelerated: no

2.1.1 Purpose

Main nature of the contract: Services

Main classification (cpv): 79411100 Business development consultancy services

Additional classification (cpv): 75211200 Foreign economic-aid-related services

2.1.2 Place of performance

Country: Netherlands

Anywhere in the given country

Additional information: Egypt

2.1.3 Value

Estimated value

excluding 1 000 000 Euro
VAT:

2.1.4 General information

Legal basis:

Directive 2014/24/EU

2.1.5 Terms of procurement

Terms of submission:

Maximum
number of
lots for
which one 1
tenderer can
submit
tenders:

Terms of contract:

Maximum
number of
lots for
which
contracts 1
can be
awarded to
one tenderer
:

2.1.6 Grounds for exclusion

Sources of
grounds for Procurement Document
exclusion:

5. Lot

5.1 Lot technical ID: LOT-0001

Title: LOT 1: SME Competitiveness and Export Development

Description: The three roles for this lot have distinct responsibilities, as outlined below; however, they are expected to work together closely to deliver a cohesive and integrated approach: Expert A) has knowledge off the EU organic market, buyers, import and export strategy. The focus is on EU market requirements and how to access the market. Expert B) works closely with expert A on business export coaching of the SMEs in Egypt, making sure follow up is being done. Topics include capacity building around export readiness, business management and organisational development. Focus is on how the SMEs can organise themselves to successfully export. Expert C) has all technical know-how on organic production, post-harvest and food safety. Moreover, has knowledge of Egyptian legislation related to these topics and is familiar with service providers in this field. The main focus is on supporting SMEs in producing organic products that meet EU market requirements. The Tendering Authority has estimated the total contract value for lot 1 at €600.000 (exclusive of Dutch VAT and including, if applicable, all local foreign VAT and all other costs and/or fees). Maximum total contract value: €750.000,- (exclusive of Dutch VAT and including, if applicable, all local foreign VAT and all other costs and/or fees)

Internal
identifier: 1

5.1.1 Purpose

Main nature
of the Services
contract:

Main
classification 79411100 Business development consultancy services

(cpv):

Additional
classification 75211200 Foreign economic-aid-related services
(cpv):

5.1.2 Place of performance

Country: Netherlands
Anywhere in the given country
Additional
information: Egypt

5.1.3 Estimated duration

Duration: 5 Year

5.1.5 Value

Estimated
value
excluding 600 000 Euro
VAT:

5.1.6 General information

Reserved
participation: Participation is not reserved.

The names
and
professional
qualifications
of the staff
assigned to
perform the
contract
must be
given: Tender requirement

Procurement Project not financed with EU Funds.

The
procurement
is covered by
the
Government yes
Procurement
Agreement
(GPA):

5.1.7 Strategic procurement

Aim of
strategic
procurement No strategic procurement
:

5.1.9 Selection criteria

Sources of
selection Procurement Document
criteria:

5.1.10 Award criteria

Criterion:
Type: Price
Name: Prices/Rates

Description: Prices/Rates

Category of award threshold criterion: Weight (points, exact)

Award criterion number: 20

Criterion:

Type: Quality

Name: Quality

Description: Quality

Category of award threshold criterion: Weight (points, exact)

Award criterion number: 80

5.1.11 Procurement documents

Deadline for requesting additional information: 22/10/2026 10:00 +02:00

Address of the procurement documents: <https://www.tenderned.nl/aankondigingen/overzicht/443299>

5.1.12 Terms of procurement

Terms of submission:

Electronic submission: Required

Address for submission: <https://www.tenderned.nl/aankondigingen/overzicht/443299>

Languages in which tenders or requests to participate may be submitted: English

Electronic catalogue: Not allowed

Variants: Not allowed

Deadline for receipt of tenders: 16/11/2026 10:00 +01:00

Deadline until which the tender must remain valid: 4 Month

Information about public opening:

Opening date 16/11/2026 10:00 +01:00
:

Terms of contract:

The
execution of
the contract
must be
performed
within the No
framework
of sheltered
employment
programmes
:

Conditions
relating to
the
performance See Tender Document.
of the
contract:

Electronic
invoicing: Required

Electronic
ordering will no
be used:

Electronic
payment will no
be used:

5.1.15 Techniques

Framework agreement:

Framework agreement, without reopening of competition

Maximum
number of 1
participants:

Justification
for the
duration of The assignment requires continuity of expertise and a seamless transition between the inception and
the execution phases, which form a single, integrated whole. A longer duration ensures implementation
framework efficiency, cost-effectiveness, and avoids the administrative burden of repeated tendering procedures.
agreement:

Information about the dynamic purchasing system:

No dynamic purchase system

5.1.16 Further information, mediation and review

Review Ministerie van Economische Zaken, Rijksdienst voor Ondernemend Nederland (RVO) - Rechtbank 's-
organisation: Gravenhage

Organisation
providing
additional
information Ministerie van Economische Zaken, Rijksdienst voor Ondernemend Nederland (RVO)
about the
procurement
procedure:

Organisation
providing
more
information
on the
review
procedures:

Ministerie van Economische Zaken, Rijksdienst voor Ondernemend Nederland (RVO)

Organisation
receiving
requests to
participate:

Ministerie van Economische Zaken, Rijksdienst voor Ondernemend Nederland (RVO)

5.1 Lot technical ID: LOT-0002

Title: LOT 2 Market Systems Development and (Commercial) Service Development

Description: The two roles for this lot have distinct responsibilities, as outlined below; however, they are expected to work together closely to deliver a cohesive and integrated approach: Expert D) Senior Market Systems Development Expert is skilled in market systems development. The focus is on facilitating the development of market-based services supporting the competitiveness and an improved climate- and water smart character of the Egyptian organic FFV sector. Expert E) Local Value Chain and Stakeholder Development Expert works closely with expert D on the implementation of the market systems development approach, making sure follow-up is being done. Topics include stakeholder mapping and management as well as value chain analysis. The focus is on an improved enabling environment supporting the competitiveness and sustainability of the Egyptian organic FFV sector. The Tendering Authority has estimated the total contract value for lot 2 at €400.000 (exclusive of Dutch VAT and including, if applicable, all local foreign VAT and all other costs and/or fees). Maximum total contract value: €550.000,- (exclusive of Dutch VAT and including, if applicable, all local foreign VAT and all other costs and/or fees).

Internal
identifier: 2

5.1.1 Purpose

Main nature
of the
contract: Services

Main
classification 79411100 Business development consultancy services
(cpv):

Additional
classification 75211200 Foreign economic-aid-related services
(cpv):

5.1.2 Place of performance

Country: Netherlands
Anywhere in the given country

Additional
information: Egypt

5.1.3 Estimated duration

Duration: 5 Year

5.1.5 Value

Estimated
value
excluding
VAT: 400 000 Euro

5.1.6 General information

Reserved
participation: Participation is not reserved.

The names
and
professional
qualifications
of the staff Tender requirement
assigned to
perform the
contract
must be
given:

Procurement Project not financed with EU Funds.

The
procurement
is covered by
the
Government yes
Procurement
Agreement
(GPA):

5.1.7 Strategic procurement

Aim of
strategic
procurement No strategic procurement
:

5.1.9 Selection criteria

Sources of
selection Procurement Document
criteria:

5.1.10 Award criteria

Criterion:

Type: Price

Name: Prices/Rates

Description: Prices/Rates

Category of
award
threshold
criterion: Weight (points, exact)

Award
criterion
number: 20

Criterion:

Type: Quality

Name: Quality

Description: Quality

Category of
award
threshold
criterion: Weight (points, exact)

Award
criterion
number: 80

5.1.11 Procurement documents

Deadline for
requesting additional
information: 22/10/2026 10:00 +02:00

Address of
the procurement
documents: <https://www.tenderned.nl/aankondigingen/overzicht/443299>

5.1.12 Terms of procurement

Terms of submission:

Electronic
submission: Required

Address for
submission: <https://www.tenderned.nl/aankondigingen/overzicht/443299>

Languages in
which
tenders or
requests to
participate
may be
submitted: English

Electronic
catalogue: Not allowed

Variants: Not allowed

Deadline for
receipt of
tenders: 16/11/2026 10:00 +01:00

Deadline
until which
the tender
must remain
valid: 4 Month

Information about public opening:

Opening date
: 16/11/2026 10:00 +01:00

Terms of contract:

The
execution of
the contract
must be
performed
within the
framework
of sheltered
employment
programmes
: No

Conditions
relating to
the
performance
of the
contract: See Tender Document.

Electronic invoicing: Required

Electronic ordering will be used: no

Electronic payment will be used: no

5.1.15 Techniques

Framework agreement:

Framework agreement, without reopening of competition

Maximum number of participants: 1

Justification for the duration of the framework agreement:

The assignment requires continuity of expertise and a seamless transition between the inception and execution phases, which form a single, integrated whole. A longer duration ensures implementation efficiency, cost-effectiveness, and avoids the administrative burden of repeated tendering procedures.

Information about the dynamic purchasing system:

No dynamic purchase system

5.1.16 Further information, mediation and review

Review organisation: Ministerie van Economische Zaken, Rijksdienst voor Ondernemend Nederland (RVO) - Rechtbank 's-Gravenhage

Organisation providing additional

information about the procurement procedure: Ministerie van Economische Zaken, Rijksdienst voor Ondernemend Nederland (RVO)

Organisation providing more

information on the review procedures: Ministerie van Economische Zaken, Rijksdienst voor Ondernemend Nederland (RVO)

Organisation receiving requests to participate:

Ministerie van Economische Zaken, Rijksdienst voor Ondernemend Nederland (RVO)

8. Organisations

8.1 ORG-0001

Official name: Ministerie van Economische Zaken, Rijksdienst voor Ondernemend Nederland (RVO)

Registration number: 12024663

Postal address: Prinses Beatrixlaan 2

Town: Den Haag

Postcode: 2595 AL
Country subdivision (NUTS): Agglomeratie 's-Gravenhage (NL361)
Country: Netherlands
Contact point : Andjanie Ramadhin
Email: andjanie.ramadhin@rvo.nl
Telephone: +31 625708242
Internet address: <http://www.rvo.nl>
Other contact points:
Official name : Rechtbank 's-Gravenhage
Postal address: Postbus 20302
Town: Den Haag
Postcode: 2500 EH
Country subdivision (NUTS): Agglomeratie 's-Gravenhage (NL361)
Country: Netherlands
Email: voorlichting.rb.den.haag@rechtspraak.nl
Telephone: +31 703813131
Internet address: <http://www.rechtspraak.nl/Gerechten/Rechtbanken/s-Gravenhage/>
Roles of this organisation:
Procurement service provider
Organisation providing additional information about the procurement procedure
Organisation receiving requests to participate
Review organisation
Organisation providing more information on the review procedures

8.1 ORG-0002

Official name : Ministerie van Economische Zaken
Registration number: 502035258
Postal address: Prinses Beatrixlaan 2
Town: Den Haag
Postcode: 2595 AL
Country subdivision (NUTS): Agglomeratie 's-Gravenhage (NL361)
Country: Netherlands
Email: iuc.accountlwn@rvo.nl
Telephone: +31 0611307097
Internet address: <https://www.rijksoverheid.nl/ministeries/ministerie-van-landbouw-visserij-voedselzekerheid-en-natuur>

Roles of this organisation:

Buyer

Notice information

Notice

identifier a8efe27c-18fc-4be7-9b8b-1f16438c0cf4 - 01

/version:

Form type: Competition

Notice type: Contract or concession notice – standard regime

Notice

dispatch date 06/10/2026 17:51 +02:00

:

Languages in

which this

notice is

officially

available:

English