

Market orientation

Embedding Organic Compost into Côte d'Ivoire's National Framework- ref. 202607194

Organisation: The Netherlands Enterprise Agency

The Netherlands Enterprise Agency (in Dutch: Rijksdienst voor Ondernemend Nederland, RVO) supports private and public organisations with funding, international business partners, knowledge, and regulations.

More information about RVO can be found on: www.rvo.nl and <http://english.rvo.nl/>.

Context

In Côte d'Ivoire, organic compost represents a strategic opportunity to strengthen climate resilience, improve soil health, and promote sustainable agricultural development. By fostering soil regeneration and enhancing water retention, compost enables farmers to better adapt to increasing climate variability. This transition not only limits environmental pollution by reducing reliance on synthetic fertilisers and chemical treatments, but also helps lower overall agricultural production costs over time.

The Terms of Reference (see Appendix 1) builds on the Roadmap that has been developed by RVO in collaboration with the Embassy in Côte d'Ivoire. This Roadmap aims to create a more conducive environment for the production, use and marketing, and eventually, widespread adoption of organic compost in Côte d'Ivoire. It was designed based on multi-stakeholder engagement and maps the compost ecosystem, identifies key players, assesses bottlenecks, and explores opportunities for scaling adoption, especially among smallholder farmers.

Purpose of the assignment, goals and deliverables

This assignment aims to contribute to a more favourable governance and institutional framework for organic compost, with the longer-term ambition of strengthening its institutional recognition on par with mineral inputs. This way, organic compost will become eligible for direct subsidy support currently granted to mineral fertilisers only: farmers often prefer subsidised mineral fertilisers because they offer immediate, visible results, whereas compost benefits are long-term and cumulative. By strengthening the scientific evidence base and working towards a standardised compost quality, scepticism can be potentially addressed. In addition, this assignment aims to create a Monitoring, Evaluation and Learning (MEL) framework for tracking of progress and capturing the evidence-based data, which in turn will serve as a bridge for decentralised production. Decentralised production can increase the amount of compost produced close to farmers' fields, thereby reducing transportation costs. Stimulating local production and use of compost at village level can increase climate resilience and productivity in cocoa-producing areas. In this context, the possibility for a future project under the SPVO (Subsidy Programme for Responsible Business) will be explored.

The purpose of the assignment, its goals, and deliverables are outlined in the terms of reference, attached as Appendix 1.

Extent and duration

The assignment is expected to run for twenty weeks after the commencement of the contract, though no rights may be derived from this.

Budget indication

Max € 89.599,- excluding Dutch VAT and including local foreign VAT, all other costs and fees and the travel costs of the consultant.

Purpose of the notification

The purpose of this market orientation is to identify the interest of qualified organizations to carry out this assignment.

Interested parties are requested to express their interest and answer the questions below.

Name company	
Website	
Name contact person, position + e-mail address	
Can the party carry out the assignment in accordance with the terms of reference?	Yes / No
Can the party carry out the assignment within the maximum budget?	Yes / No
Is the party available to carry out the assignment from November 2026 up to and including April/May 2027?	Yes / No
How would you ensure completion of the assignment within the indicated timeline?	
Relevant experience: You are requested to provide a brief explanation, based on your previous experiences and skills, of why you believe you are capable of completing this assignment. See appendix 1 for relevant requested qualifications.	
If applicable: You are requested to list the name of the company, contact person, position and e-mail address of the consortium partner(s).	

This market orientation is not a request for proposal, it is not allowed to send a proposal.

Application

Interested companies are invited to send an expression of interest to the RVO, by sending an e-mail to amber.nijland@rvo.nl and romy.vanderham@rvo.nl of the Procurement Office. Please state the name of the contact person of your company and their e-mail address.

As a result of the market orientation, RVO may decide to initiate a procurement procedure. Interested parties can be invited to submit a request for proposal as part of this process. If more than 5 applicants respond to the market orientation, a supplier selection can take place on the basis of a selection prior to the request for quotation. This will be done on the basis of the filled in table above, specifically the section on relevant experience.

Please note that your response to this market orientation does not guarantee an invitation to participate in the procurement procedure. In case of a procurement procedure, no distinction will be made between parties that have or have not participated in the market orientation.

Deadline

The deadline for responding to this market orientation is set at **17 September 2026, 12:00 pm CEST**.