

INFORMATION MEETING - SMART DESIGN SOLUTION

Yannick Baudet

Hanneke Eisma

Bob Meinardi

September 10, 2026



BEFORE WE GET STARTED



Please submit questions via the Teams meeting chat.



All questions and verified answers will be included in the official Memorandum of Information.



Questions will be moderated during the session. But, in general, questions will not be answered live during the meeting.



We strongly encourage you to ask questions, most responses will likely be provided at a later stage after verification.





AGENDA

Introducing the team →

Introduction of Enexis →

This tender: Smart Design Solution →

Procedure →

Planning →

WHO WE ARE

Introducing the team



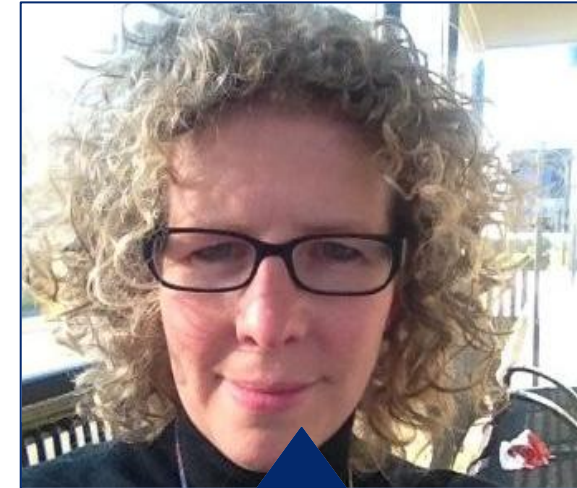
Project Lead

**Yannick
Baudet**



Business Consultant

**Bob
Meinardi**



Senior Purchasing Officer

**Hanneke
Eisma**



Wilco Overweg

Product Manager



Fred Aalders

Product Owner



Rick Verstegen

Solution Manager



Sjef Hagen

Business Change Lead



Jeroen van den Berg

System Architect



John Smarius

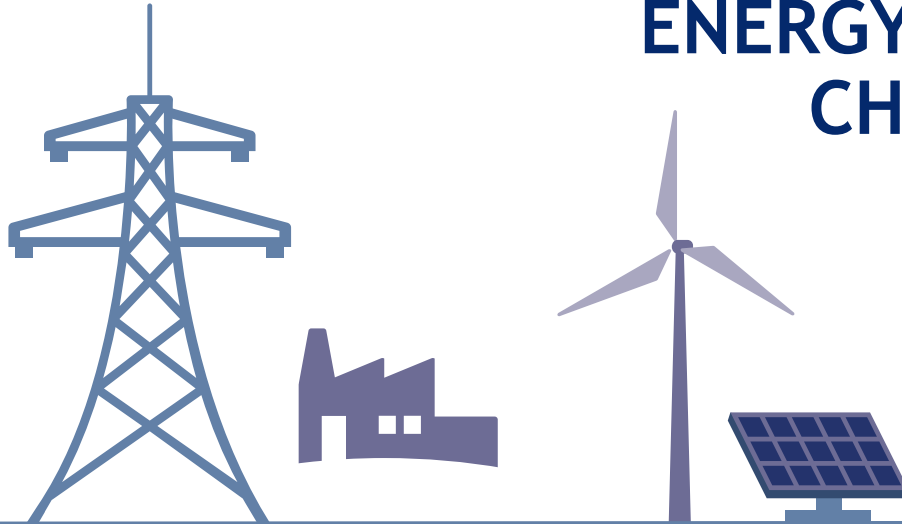
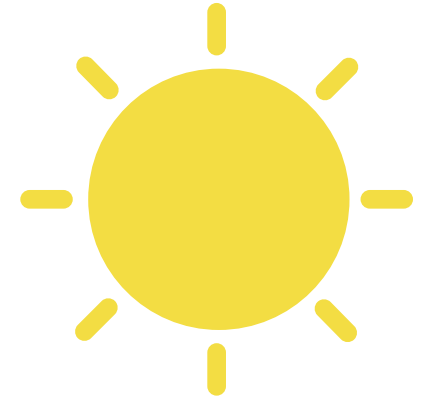
Enterprise Architect



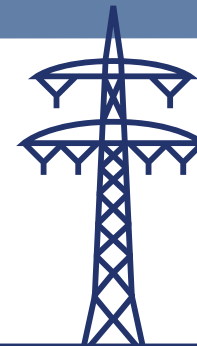
INTRODUCTION OF ENEXIS



OUR ROLE IN THE ENERGY SUPPLY CHAIN

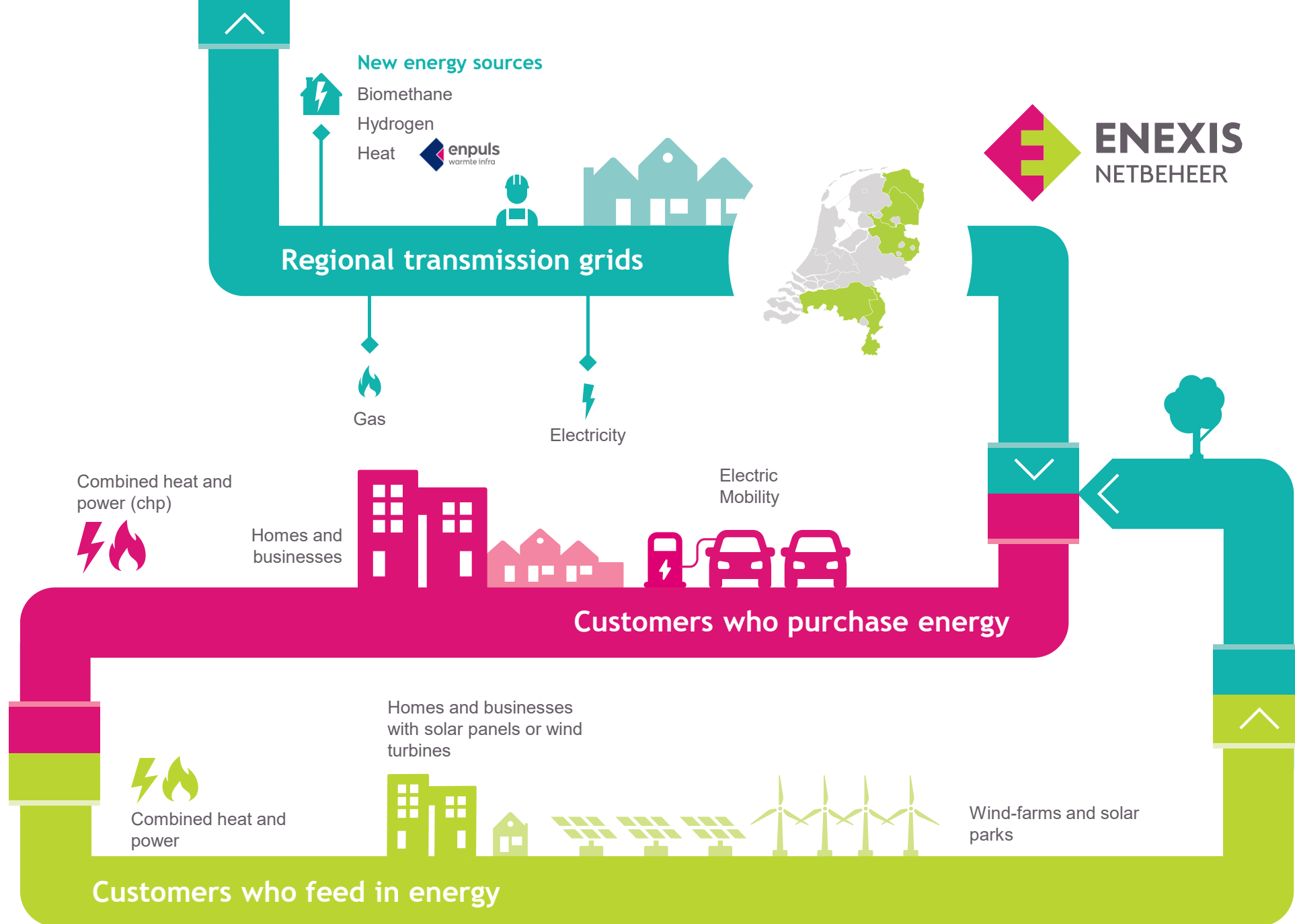


Large-scale production and abroad



National transmission grids





SERVICE AREA

⚡ Electricity grid
2,990.000 connections

117,900 km | 33.6 TWh



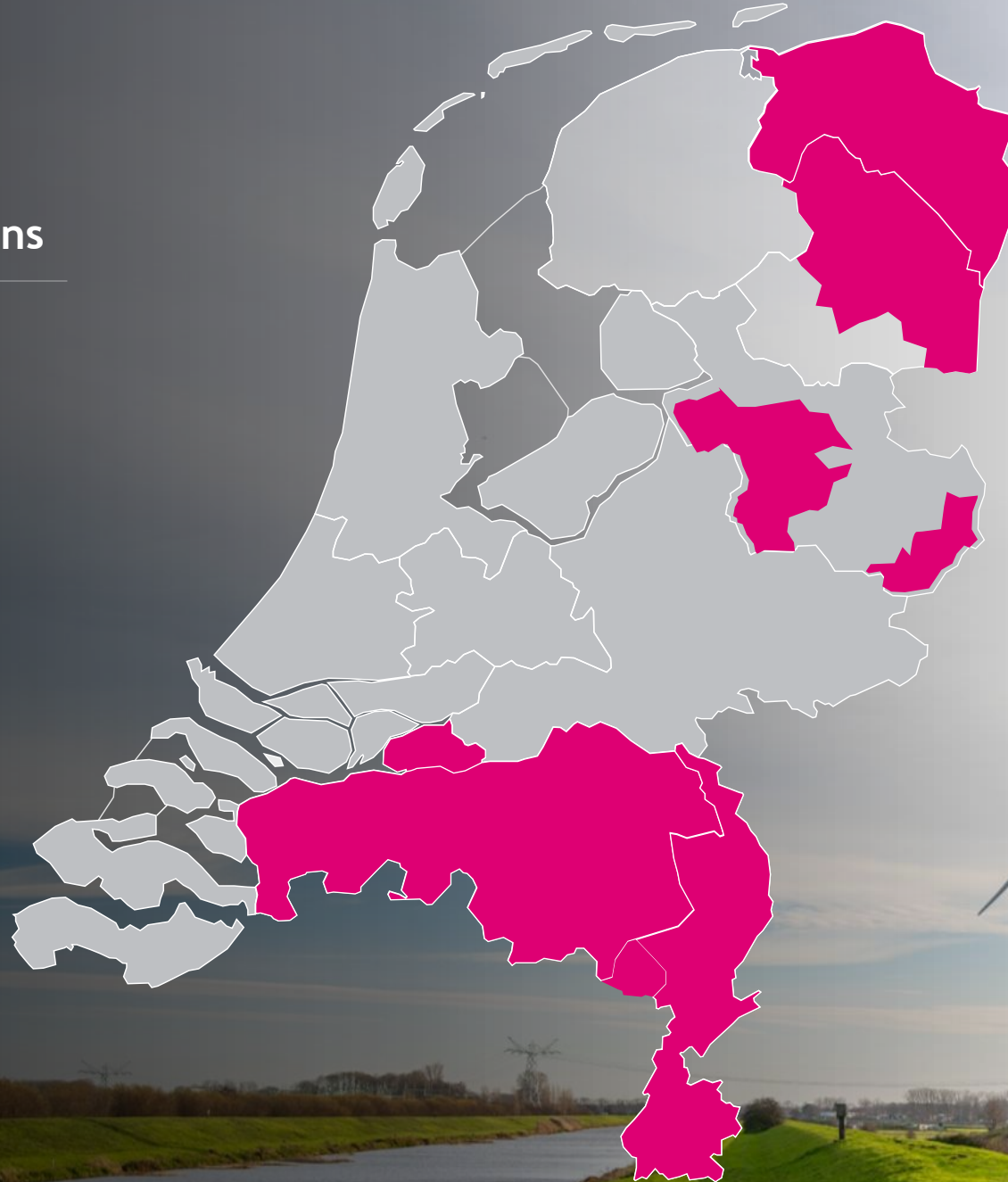
SERVICE AREA



Gas grid

2,246.000 connections

46,100 km | 4,265 Mm³



2025 IN FIGURES

LV and MV network
length

1,631 Km

€ **1.9** bn
Investments

Building with maximum
customer impact

1,260 MVA

Technically realised grid
capacity electricity

670

Constructed MV/LV-stations

Energy for all customers

72%

LV customers
satisfied with
execution date

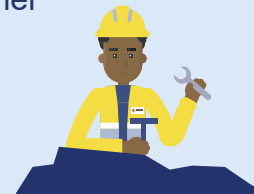


65%

Connection terms
LV on desired date

10.394

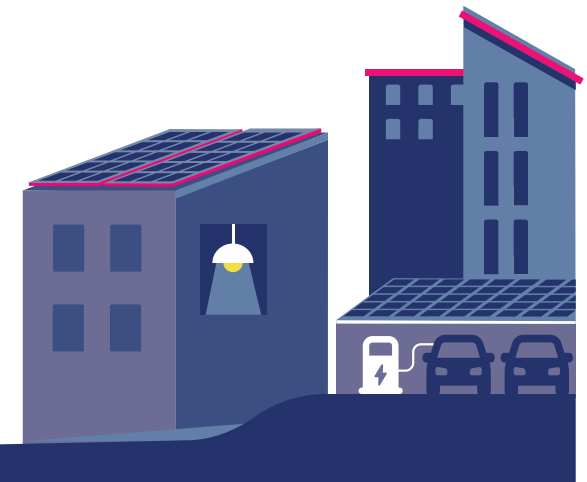
Number of customer
applications on
waiting list



Sustainable impact

9.8%

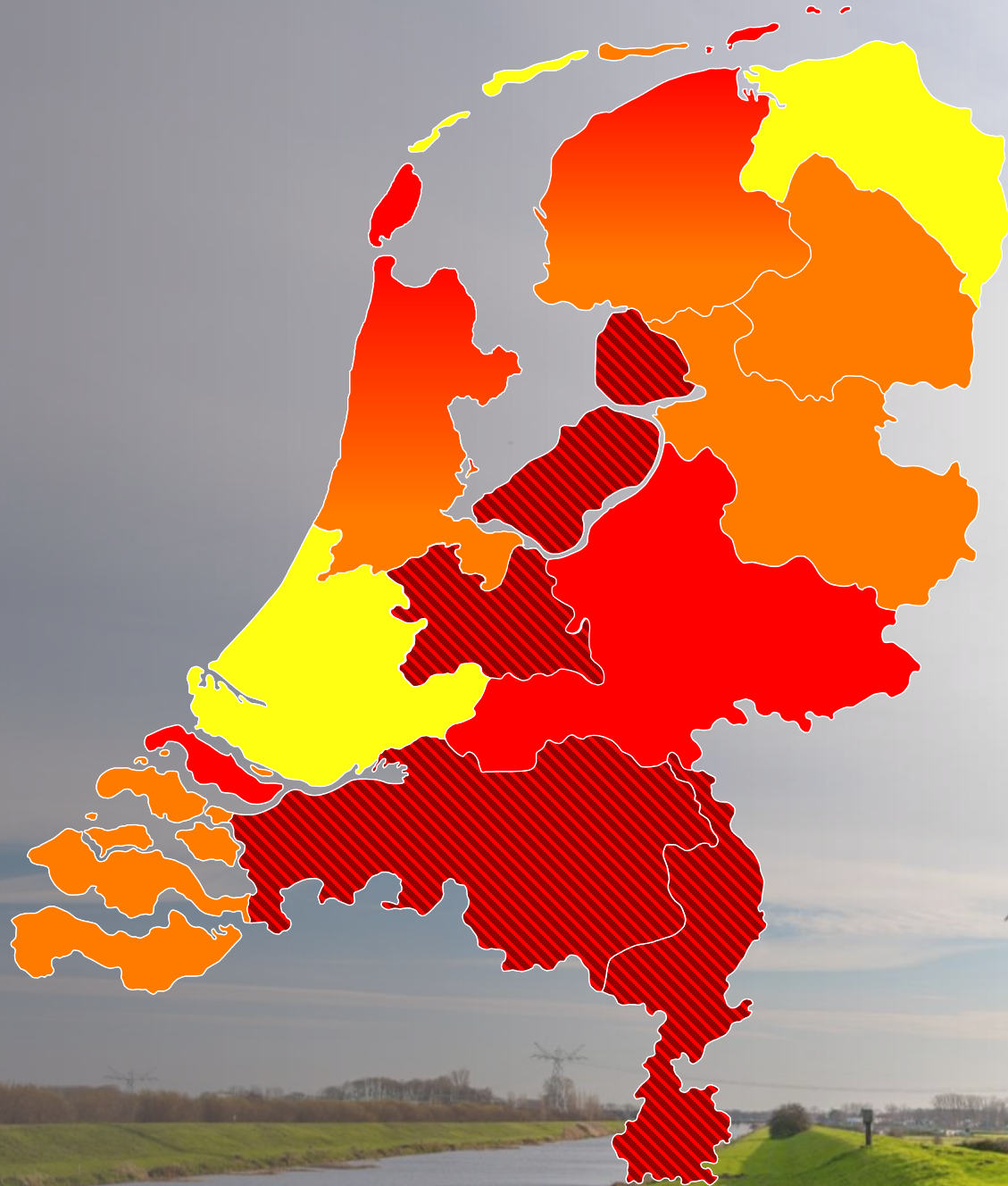
CO₂-reduction
compared to
2024



OUR BIGGEST CHALLENGE:



Grid congestion



OUR STRATEGY

We provide all customers with access to affordable, reliable and sustainable energy



Future-proof energy system



Dynamic system management



Solutions together with and for our customers



Building with maximum customer impact





THIS TENDER: SMART DESIGN SOLUTION





DISCLAIMER

We have a document with draft requirements available.

01

This document contains **sensitive and security-relevant information** related to Enexis' systems and operations.

02

Candidates can get access to this document by **signing a Non-Disclosure Agreement (NDA)**.

03

In this information meeting, we cannot provide information regarding the draft requirements and we therefore limit ourselves to the information that is **publicly available**.



EXPECTED BUSINESS OUTCOMES

Better collaboration between Enexis and external partners.

Improved traceability, auditability and lifecycle management of engineering information.

Greater reuse of data throughout the design, permitting, execution and revision process.

Increased standardisation across internal and external engineering activities.

Improved consistency and quality of engineering information.

Reduction of manual engineering and administrative effort.

Significant reduction of rework and duplicate data entry.

A scalable foundation for future growth of Enexis' infrastructure portfolio.

Increased first-time-right performance during execution.

Faster preparation and delivery of infrastructure projects.

Enexis is looking for a strategic partner that can deliver significant value from day one through a mature product offering and is committed to jointly further develop the solution with Enexis over time.



BOTTLENECKS IN ENGINEERING AND WORK PREPARATION

Primary target groups



Engineers



Technical support engineers



Contractors

Bottlenecks

Fragmented tooling landscape

Information is distributed across different systems.

Multiple information models

Different systems use different data structures and information models.

Rework and duplication

Information is frequently recreated, re-entered or manually transferred.

Limited chain collaboration

Information cannot always flow efficiently through the entire chain.

Manual activities

Engineering activities still require extensive manual effort.



SMART DESIGN SOLUTION: WHAT IT IS (NOT)

WHAT IT IS

Central engineering platform

While SDS is not intended to replace all existing applications, it should function as the digital backbone for engineering and work preparation activities.

Route, location and asset determination

SDS shall support engineers in identifying optimal routes, locations and asset configurations for low voltage, medium-voltage and gas infrastructure.

Engineering and design

SDS shall provide modern engineering and drawing capabilities, including design creation, modification, validation, and generation.

Information modelling and data reuse

SDS must support the use of standardised information models and facilitate the continuous enrichment, management and reuse of engineering information.

Collaboration and integration

SDS shall support collaboration between Enexis and authorised external partners and integrate effectively with surrounding business applications.

WHAT IT IS NOT

Asset Registration System

Although SDS can provide input for asset registration systems, it is not an asset registration system.

Project Management / ERP Tooling

SDS is not intended to replace Enexis' ERP and work management environments.

Object Type Library (OTL) / Activity Type Library (ATL)

SDS may consume, reference, and apply information from OTL and ATL but they are not part of the SDS solution scope.

Network Calculation Tooling

Although SDS should integrate with network calculation tooling, dedicated network calculation and simulation tools are not in the tender scope.

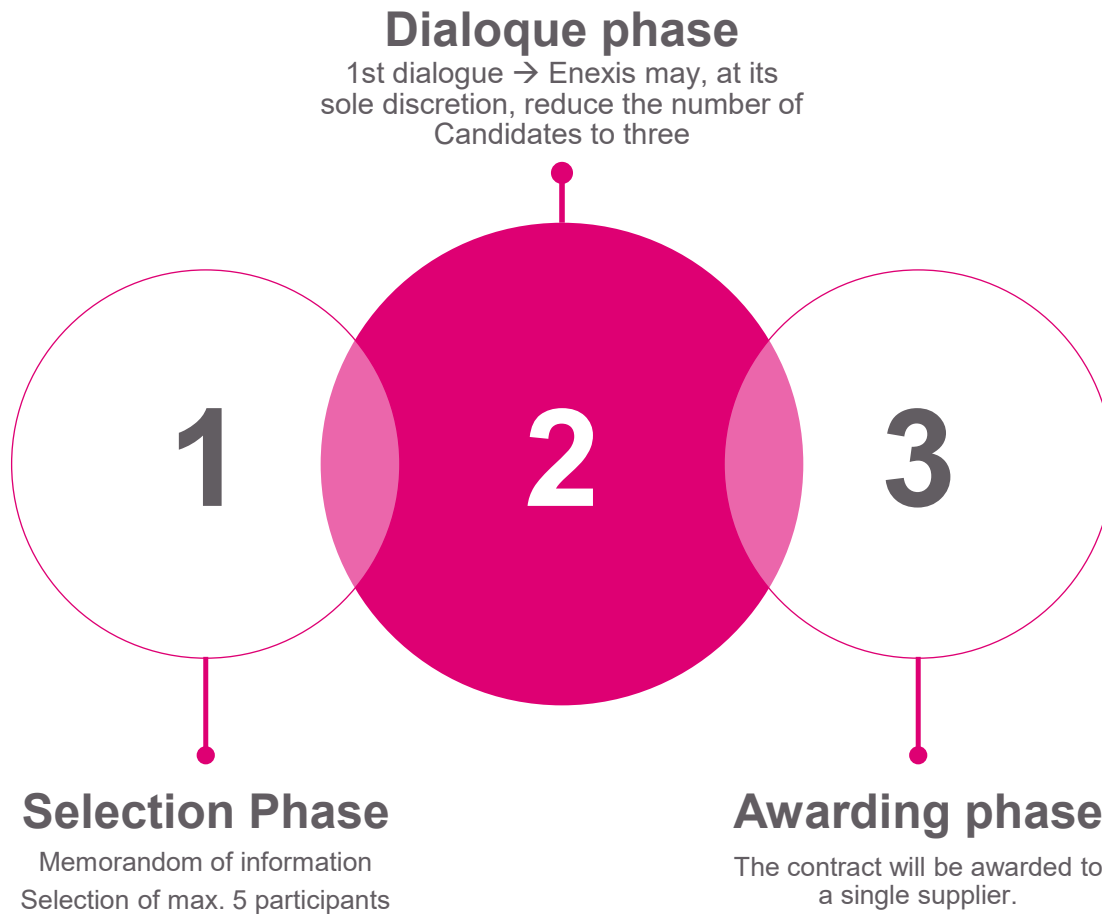
3D Building Information Modelling (BIM) Tooling

Any tooling used for the development and management of detailed 3D models remains outside the scope of this tender.

PROCEDURE



COMPETITIVE DIALOGUE



PLANNING

Tender procedure	Date
Dispatch of Announcement/Selection Guideline	July 24, 2026
Submit questions	September 16, 2026
Pre-tender information meeting	September 10, 2026
Memorandum of information I	September 18, 2026
Submit Application for admission	September 30, 2026, before 14:00h
Assessment of the Applications	September 30 – October 15, 2026
Selection decision	October 16, 2026
End of stand-still period	November 2, 2026
Dispatch of the concept Award Guideline	November 2, 2026
Dialogue phase	Data still indicative
Information Meeting	November 5, 2026
First Dialogue meeting incl. demo	November 9 – 13, 2026
Assessment of the dialogue meeting & demo	November 16 – November 20, 2026
Selection decision	November 20, 2026
End of stand-still period	December 5, 2026
Remaining Dialogue meetings	January 4 – 15, 2027
Processing information in the award guidelines	January 18 – 22, 2027
Dispatch of the Award Guideline	January 22, 2027
Award phase	Data still indicative
Submit questions	Week 4, 2027
Memorandum of information I	Week 5, 2027
Submit your Proposal	Week 7, 2027
Presentations	Week 8, 2027
Award decision	Week 10, 2027
End of standstill period	Week 13/14, 2027
Award	Week 14, 2027
If applicable: implementation period	T.b.d.
Signing Contract	T.b.d.



POINTS OF INTERESTS

- Correctly complete UEA (authority to sign)
- Clear references
 - Really answer the question(s)/add verifiable performance information
 - Look carefully at the assessment framework
- Check that TenderNed is filled in, well in advance of submission and avoid surprises
- Use the Memorandum of Information to ask specific questions, give suggestions for the form for indexation, etc.



EUROPEAN SINGLE PROCUREMENT DOCUMENT

- The ESPD is largely pre-filled in TenderNed. Download this file to complete or fill in yourself:
 - Part II (and Part II B if the authorized signatory is not listed in the Chamber of Commerce)
 - Part III and IV
- In which case is someone authorized to sign according to the Chamber of Commerce (KvK):
 - A person is authorized in CoC to sign independently or jointly for the amount in this tender.
- Note: in case of joint authorization, all the authorized persons must sign.
 - Authorization is permitted, if this authorization is also signed by the (all) independent (or jointly) authorized signatory(ies).
 - Enclose all Chamber of Commerce documents until at the authorized natural person(s)!
- **Upload the signed ESPD in TenderNed**





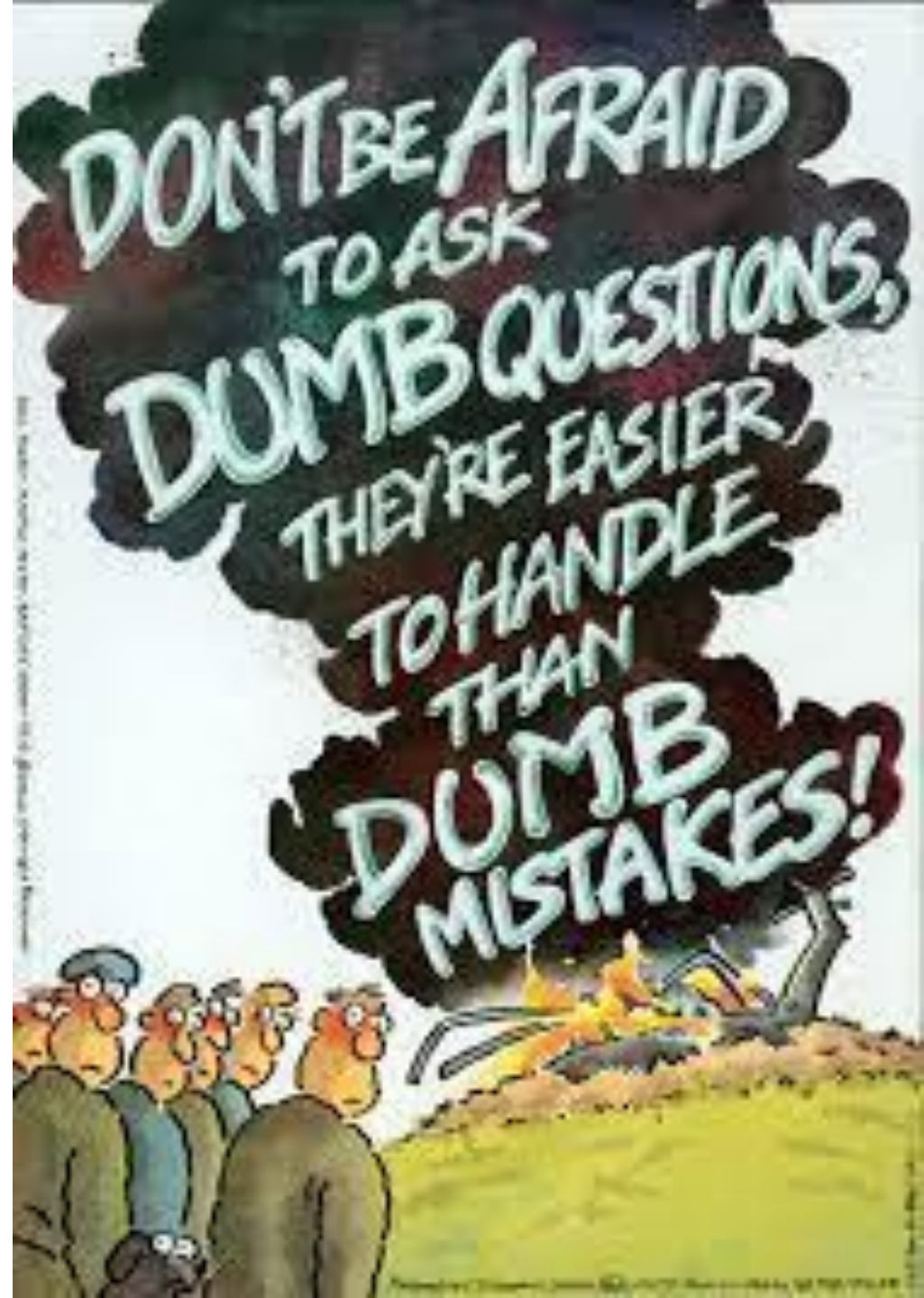
CORE COMPETENCES

- Make sure all requested elements are clearly reflected in the core competences
 - Reflect numbers if they are requested
 - Core Competences need to be signed upon request at the verification stage, of course it may be done earlier
- Use Appendixes – selection criteria 1/2/3 – SDS for the core competences
- Multiple core competencies with the same referee: may be included on one form, but clearly indicate which data belongs to which reference



MEMORANDUM OF INFORMATION

- Really meant to clarify and improve the Tender where possible:
 - Indicate why e.g. a requirement does not fit in well in your opinion
 - Give concrete suggestions for improvement
- Last but not least, please ask questions when in doubt or if you want an adjustment.



DEADLINES ARE DEADLINES, NO EXCEPTIONS



THANK YOU FOR YOUR ATTENTION!

Contact

🏢 Enexis Groep
Magistratenlaan 116,
5223 MB 's-Hertogenbosch

📞 088 857 7000

✉ email@enexis.nl

🌐 www.enexis.nl



SAMEN WERKEN WE AAN EEN
BETROUWBARE EN DUURZAME
ENERGIEVOORZIENING VOOR
VANDAAG ÉN VOOR DE TOEKOMST.



ENEXIS
GROEP