



ENEXIS
PERSONEEL B.V.

SELECTION GUIDELINE

SMART DESIGN SOLUTION

EUROPEAN COMPETITIVE DIALOGUE
PROCEDURE

REFERENCE NUMBER: IRT-1001030

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version 2026

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SUMMARY SELECTION GUIDELINE

The table below summarises the most important information on one A4. Please read the Selection Guideline and all attachments carefully before submitting an Application in TenderNed.

Subject	Explanation
Assignment description	Procurement of a Smart Design Solution (SDS) to support and transform Enexis' engineering and work preparation processes. The solution shall function as the central engineering platform, enabling route and asset determination, engineering and design, information modelling and data reuse, and collaboration and integration with surrounding systems. SDS is intended to reduce manual work, eliminate rework, improve data quality and support collaboration across the engineering value chain.
Value and duration	Estimated contract value: €17 million over the maximum contract term. Maximum contract value: €25 million (excluding VAT and indexation), including optional modules, licences, functionalities and services. Initial contract term: April 2027 – April 2031, with two optional extensions of two years each, resulting in a maximum duration of eight years.
Lots	The contract is not divided into lots.
Procedure	European Competitive Dialogue Procedure
Outline schedule	- Information meeting: 10 September 2026 - Deadline for questions: 16 September 2026 - Application submission: 30 September 2026 - Start dialogue phase: November 2026 - Tender submission: Week 7, 2027 - Award decision: Week 10, 2027
Requirements for tenderers	- ISO 9001, ISO 27001 and SOCII type 2 - Financial capacity, Unqualified audit opinion - Insurance - References: - Platform Development & Integration Capability - Operations, Management and Controlled Further Development (DevOps) - Collaboration in Co-Creation within the Value Chain - Domain Knowledge of Infrastructure in the Netherlands
Section criteria and scoring	Maximum score: 100 points - Platform Development & Integration Capability – 30 points - Collaboration in Co-Creation within the Value Chain – 30 points - Domain Knowledge of Infrastructure in the Netherlands – 40 points Core Competence 2 (DevOps) is a pass/fail requirement with a minimum referee score of 7/10 and is not used for ranking.
Documents to be submitted	- Signed ESPD - Commercial register extract - An organisational chart and a description of the relevant roles, responsibilities and expertise available - If applicable a detailed and credible implementation plan to obtain a SOC II type 2 certificate - Reference submission CC1 – CC4Selection - Criteria responses SC1–SC3.
Verification (after selection decision)	- Unqualified audit opinion issued by the auditor without continuity section - Policy schedule + proof that the premium has been paid or current insurance certificate issued by the insurer - Valid certificate ISO 9001, ISO 27001, SOCII type 2 - Signed Russia statement

DEFINITIONS

In this Selection Guideline, the terms below have the following meaning if they are capitalised:

Name or abbreviation	Description
(Framework) Agreement	The agreement between Enexis and the Tenderer(s) to whom the Assignment has been awarded for the purpose of laying down the conditions of the agreed services/deliveries or works for a certain period.
Application for admission (Application)	Request by the Candidate to be admitted to the tender procedure whereby he demonstrates that he meets the requested Minimum Requirements and Selection criteria.
Assignment	The Assignment put out to tender by Enexis in this Invitation to Tender with respect to a Smart Design Solution .
Candidate	A company that will submit or has submitted an Application whether or not as part of a Consortium.
Consortium	A partnership of Candidates as referred to in Section 3.50 in conjunction with 2.52 of the Public Procurement Act 2012.
Consortium Member	A Candidate that forms part of a Consortium.
Contracting Entity	Enexis Personeel B.V., also acting on behalf of the other companies belonging to the group, in which connection Enexis Netbeheer B.V. qualifies as a special sectors company. Hereinafter referred to as 'we' or 'Enexis'.
Exclusion ground	A situation as referred to in Article 3.65 in conjunction with 2.86 and 2.87 of the Public Procurement Act 2012 that may result in exclusion of the Tenderer.
Further Agreement Purchase Order	An agreement to be concluded or a contract to be awarded under the Framework Agreement for the performance of (part of) the Assignment to which the conditions of the Framework Agreement apply.
Invitation to Tender	The document, sent to the selected Candidates, containing the specifications of the Assignment and the award criteria.
Minimum Requirements	The conditions the Candidate must meet to qualify for selection.
Selection criteria	Criteria to compare and rate companies that meet the minimum-requirements.
Selection Guide/Guideline	This document and its appendices.
Subcontractor	The company engaged by the Candidate in the performance of the Assignment, in which connection full responsibility and liability within the context of the Agreement continue to lie with the Candidate.
TenderNed	The digital tendering platform (website) of TenderNed on which Enexis has published the tender, available at https://www.Tenderned.nl .
Verifiable Performance Information	Information that is simple, unambiguous and that can be verified/checked independently, which supports the statements and results. For example: the number of days a certain activity was performed, the number of satisfied users, results achieved previously, the swiftness of complaints handling or the percentage or euros of cost savings.

Please note: All times mentioned in this document constitute local time Central European Time (CET).

All information concerning the European Competitive dialogue procedure for a Smart Design Solution for Enexis Personeel B.V. is provided below. We hope that this tender procedure appeals to you and look forward to receiving your Application.

Reading guide

PART I	General introduction of Enexis and an explanation of the Assignment we are putting out.
PART II	Explanation of the procedure, the grounds for exclusion, the Requirements and the schedule for this procedure.
PART III	Explanation of the selection criteria we are asking Candidates to meet, the points to be scored and the method of evaluation.
PART IV	The most important legal issues in this procedure.

PART I - ENEXIS AND THE ASSIGNMENT

1.1 Description of the Assignment

Current situation: end-to-end engineering and work preparation process

How we work today

Every project starts with an initial desk study. In this phase, the engineer analyses the assignment, prepares a high-level design and identifies relevant risks and constraints that may influence the further engineering and preparation process. This early assessment provides the basis for the subsequent design and work preparation activities.

As part of the desk study, the engineer reviews a broad range of potential project-specific risks and conditions, including the possible presence of asbestos or chromium-6, land acquisition requirements, contaminated or otherwise constrained soil conditions, required environmental or situational assessments, underground and aboveground infrastructure, safety-related aspects such as secondary protection, work near high-voltage or medium-voltage substations, and activities on third-party sites.

The engineer also prepares a short description of the intended work and an initial Health & Safety plan. To perform this analysis, engineers use a combination of internal technical data sources, geospatial information, project records and publicly available information on environmental conditions and land ownership.

Once the desk study is complete, the engineer determines which authorities must grant permits, exemptions or other approvals. This is done by consulting national and local digital permitting portals, as well as regional environmental and planning information platforms. The outcome of this step clarifies which formal procedures must be initiated later in the project.

The engineer then prepares a Preliminary Design (PD), using commonly adopted CAD and GIS design tools. The specific toolset may vary by region, but the purpose is consistent: to translate the assignment and the information from the desk study into a first technical design that can be validated and further developed.

In preparing the Preliminary Design, the engineer uses internal network information, such as the current asset locations, project portfolio information for coordination with other internal and external work, visual and geospatial imagery, network capacity data, engineering guidelines, and property and land-use information from public or semi-public data sources. Where relevant, external design information from municipalities, developers or other third parties is incorporated into the draft design.

After completion of the Preliminary Design, a technical support engineer develops it further into a detailed project drawing. This drawing, together with the relevant project documentation, is stored in a structured digital project folder. The folder contains the project documentation needed throughout the lifecycle, including designs, assessments, agreements and safety documents.

If strategic materials must be secured at an early stage, these materials are reserved or requested through Enexis' internal material management processes.

For most projects, a physical site inspection is organised with the contractor, local authorities and Enexis representatives. During this site walk down, the parties verify the findings of the digital desk study in the physical environment, confirm or refine the Preliminary Design, and discuss execution requirements, safety aspects, environmental considerations and legal constraints.

The outcomes of the site inspection are recorded in a field inspection report, which becomes part of the digital project folder. Based on the validated design and the additional field information, the engineer prepares a project budget in accordance with Enexis' standard estimating and approval procedures.

Following the site inspection, the technical support engineer updates the drawing and prepares the Final Design (FD). The Final Design is uploaded to the digital project folder and forms the basis for the next steps in work preparation, permitting and execution.

These next steps include submitting permit applications through the formal permitting channels, usually by a dedicated permit coordinator, ordering standard materials through the internal materials process, and preparing the required future-state network schematics and work packages. These are entered into Enexis' internal GIS, asset and network data environment.

The project then moves into execution, typically in cooperation with an external contractor. After construction, the project enters the administrative closing phase. In this phase, the contractor supplies the as-built information, after which an Enexis data specialist validates and processes this information into the official network registration. The updated network model reflects the actual situation after construction, and the financial settlement of the project is completed.

What vendors should understand

Vendors should understand that Enexis works with a structured and repeatable engineering process, consisting of a digital desk study, Preliminary Design, site inspection, Final Design, work preparation, execution, as-built processing and administrative completion. In the current situation, the supporting IT landscape does not sufficiently enable information and data to be reused, enriched and carried forward across these consecutive engineering steps. The process therefore relies on a combination of internal technical data, geographic information, environmental data, land ownership information and project records, supported by multiple tools and data sources rather than one single system.

The current process contains a high degree of manual labour and rework. Work preparation based on the Final Design, such as identifying the material need, are fully manual. Designs in the different phases are built from scratch repeatedly in different IT tools.

Clear roles and responsibilities are in place throughout the process, including the engineer, technical support engineer, permit coordinator, executor, contractor and data specialist. Collaboration with contractors and authorities is essential, particularly during the site inspection and permitting phases. Digital project dossiers are used to support consistent documentation, traceability and lifecycle control. The desired future solution should therefore take this end-to-end process into account and should support a more integrated, data-driven and traceable way of working across the full engineering and work preparation lifecycle.

Challenges

While the current process is well established, Enexis faces several challenges that limit efficiency, scalability and data quality.

Fragmented tooling landscape

The engineering process is supported by multiple applications, databases, document repositories and specialist tools. As a result, information is distributed across different systems and is not always easily accessible or reusable.

Rework and duplication

Information is frequently recreated, re-entered or manually transferred between different process steps and systems. Designs are rebuilt multiple times as projects move from concept to execution and revision.

Manual activities

Many engineering and work preparation activities still require extensive manual effort, including data collection, design preparation, materials determination, permit preparation and administrative processing.

Multiple information models

Different systems use different data structures and information models, making the consistent exchange, enrichment and reuse of information throughout the lifecycle difficult.

Limited chain collaboration

Engineering and work preparation increasingly involve external engineering partners and contractors. Current tooling and processes provide limited support for seamless collaboration, shared data usage and joint process execution across organisational boundaries.

As a result, valuable engineering knowledge and project information cannot always flow efficiently through the entire chain, reducing productivity and increasing the risk of errors, delays and inconsistencies.

Desired Future State

Enexis aims to transform engineering and work preparation into a more integrated, data-driven and collaborative process through the implementation of the Smart Design Solution (SDS).

SDS is intended to become the central engineering platform that supports engineers, technical support engineers and external partners throughout the engineering lifecycle. The solution should enable information to be captured once, continuously enriched and reused throughout subsequent process steps without unnecessary duplication or rework.

The future state is characterised by a single, consistent engineering process supported by a shared information model, improved collaboration, increased automation and stronger integration with surrounding systems and business processes.

While SDS is not intended to replace all existing applications, it should function as the digital backbone for engineering and work preparation activities and support scalable growth of infrastructure delivery capabilities.

Functional Scope of SDS

The Smart Design Solution is expected to provide functionality in four key areas.

Route, Location and Asset Determination

SDS shall support engineers in identifying optimal routes, locations and asset configurations for low-voltage, medium-voltage and gas infrastructure. The solution shall combine internal and external data sources and provide data-driven recommendations while allowing users to apply professional judgement and make project-specific adjustments.

Engineering and Design

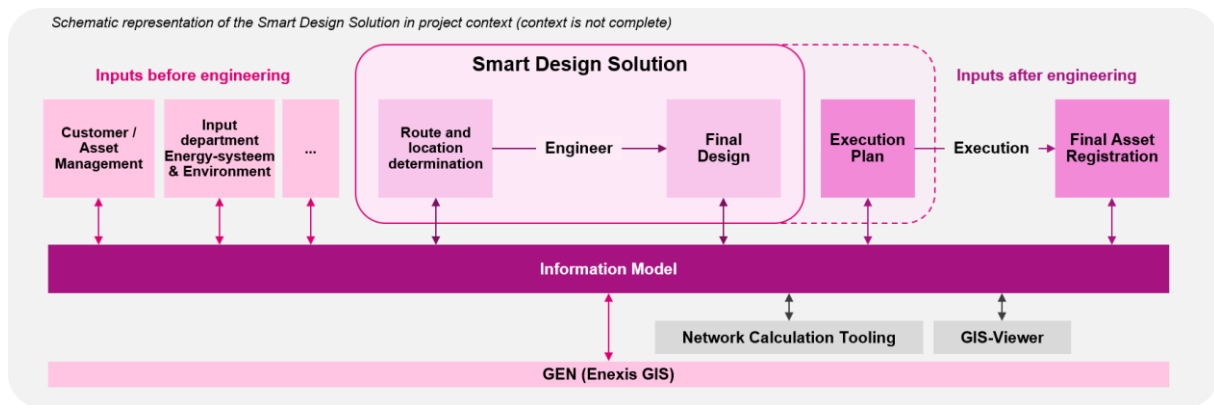
SDS shall provide modern engineering and drawing capabilities, including design creation, design modification, validation support, standardised asset libraries and generation of project drawings and design artefacts. Users must always retain full control over the final design.

Information Modelling and Data Reuse

SDS shall support the use of standardised information models and facilitate the continuous enrichment, management and reuse of engineering information throughout the project lifecycle. The solution should support relevant sector standards and interoperability requirements where applicable.

Collaboration and Integration

SDS shall support collaboration between Enexis and authorised external partners and integrate effectively with surrounding business applications, including GIS, asset management, permitting, project management and ERP-related environments.



Expected Business Outcomes

Through the implementation of SDS, Enexis aims to achieve significant improvements in productivity, scalability and quality across the engineering and work preparation domain.

The expected business outcomes include:

- Reduction of manual engineering and administrative effort.
- Significant reduction of rework and duplicate data entry.
- Improved consistency and quality of engineering information.
- Faster preparation and delivery of infrastructure projects.
- Better collaboration between Enexis and external partners.
- Increased first-time-right performance during execution.
- Improved traceability, auditability and lifecycle management of engineering information.
- Greater reuse of data throughout the design, permitting, execution and revision process.
- Increased standardisation across internal and external engineering activities.
- A scalable foundation for future growth of Enexis' infrastructure portfolio.

Ultimately, SDS should become the digital backbone for engineering within the Enexis ecosystem, providing the digital foundation and standardized design data that enables work preparation activities to be executed more efficiently and, where possible, automated. This will help infrastructure projects to be delivered faster, safer, more predictably, and with higher quality.

Market consultation

A market consultation was conducted in preparation of this Tender procedure. You can find a summary of this market consultation in Appendix 'Summary market consultation – SDS'. All findings relevant to Enexis have been processed in the Tender documents.

1.2 The tender procedure

For the purpose of Smart Design Solution one party or a partnership Enexis is searching for parties who in the coming years wish to perform the service requested for Enexis.

Within the context of the Applicationed Services Enexis wishes to conclude an agreement with as start date April 2027 and as end date April 2031 Thereafter. After the initial term, Enexis may extend the agreement up to two times, each time for a period of two years

Tip: read all documents belonging to this tender procedure carefully

Lot structure

We opted not to divide the contract into lots. The reason is that dividing into lots:

- is not effective, because it concerns an integral contract;
- the total costs (preparation, tendering process, realisation, operation and maintenance) are much higher if the contract is divided into lots;
- results in problems in view of controllability and/or liability between multiple parties and/or the processing time (with related costs) and/or an increase in the risks and failure costs.

1.3 Value/scope

Based on the information currently available, we estimate the value of this tender procedure at €17,000,000 for the maximum term of the Agreement, including the extension options. Taking into account the possibility to expand the software solution with additional modules, functionalities, licences and related services during the term of the Agreement, the maximum value of this Agreement is estimated at €25,000,000 over the maximum term of the Agreement, eight (8) years, including extension options.

The estimated value is based on Enexis' current expectations and known requirements. However, the exact scope, timing and duration of potential future expansions are not yet known. Enexis therefore wishes to retain sufficient contractual flexibility to implement additional functionalities and services throughout the full contract term, subject to satisfactory supplier performance.

The size mentioned is based on figures from recent years and current business expectations. This is only an estimate. Enexis' needs can change significantly, for example due to political, financial or organisational developments, technological developments, changes in legislation and regulations, or changes in business priorities. The actual contract value may therefore be lower or higher than expected. Consequently, the maximum value of the Agreement has been set at €25,000,000 (excluding VAT and price indexations), representing the maximum foreseeable value over the full eight-year contract term.

Optional in scope

In addition to the core scope described above, all process steps, supporting functionalities and existing tools that interact with or are connected to the SDS-supported process fall within the optional scope of this request for proposal. This includes, for example, tools currently used for permit applications or other process-specific activities that are part of the broader engineering, work preparation, execution or revision chain. The optional scope may result in such functionality being fully incorporated into SDS, replacing the current tool, or in the existing tool being retained while establishing an effective integration with SDS. In the latter case, the systems must be able to exchange relevant data and communicate with each other in a reliable, secure and traceable manner.

The optional scope is based on the process map included in this Tender (Appendix – Process Map - SDS). This process map provides an overview of the processes supported by SDS and identifies the other tools currently used within these processes. Tenderers must take this process map into account when assessing the possible extension of SDS beyond the core design and drawing functionality, including potential replacement of existing tools, interfaces with retained tools and the required interoperability between SDS and the wider IT landscape.

Implementation

The envisaged Smart Design Solution (SDS) is expected to play an important role in the further transformation of Enexis' engineering and work preparation processes. Following award of the contract, the implementation of the solution will require careful alignment between the technical solution, Enexis' internal processes and, where relevant, the broader ecosystem of contractors and other chain partners.

At a later stage, the implementation may include elements such as planning and transition activities, pilot or validation activities, user adoption, training and knowledge transfer, onboarding of external parties and support during the initial period after go-live. The exact scope, phasing and allocation of responsibilities will be further determined in the dialogue phase, considering the possible solutions, Enexis' own role in the implementation and the level of supplier support that may be required.

Out of scope

While the Smart Design Solution will serve as the core engineering platform and encompass a broad range of engineering functionalities, several systems and functional domains are explicitly excluded from the scope of this procurement. Integration with the below-mentioned systems may be required; however, the systems themselves are not considered part of the SDS solution scope. These are:

- OTL or ATL tooling – the development, maintenance, and governance of Object Type Libraries (OTL) and Activity Type Libraries (ATL) are outside the scope of SDS. These libraries define the standardized object, asset, and activity models that are used across Enexis' engineering and operational processes. SDS may consume, reference, and apply information from OTL and ATL as authoritative sources; however, the management, configuration, and lifecycle of the libraries themselves are not part of the SDS solution scope. Now we do not yet have such a solution. In time, a separate project will be started for this purpose.
- Network Calculation Tooling – Dedicated network calculation and simulation tools are excluded from the scope. The output of the SDS should conform to the standards as described in the requirements.
- Asset Registration Tooling – SDS will provide output and data that may be used by asset registration systems; however, the asset registration systems themselves are not included within the scope of SDS.
- ERP Tooling – Enexis will continue to use SAP S/4HANA as its enterprise resource planning (ERP) platform. Replacement, modification, or implementation of ERP functionality is therefore out of scope.
- Project Management or Workflow Tooling – Although SDS may include supporting workflow capabilities where required to facilitate engineering processes, its primary purpose is to generate and manage engineering data and deliverables. SDS is not intended to replace Enexis' work management environment. Enexis currently utilizes FluX, based on Mendix and Flowable technology, for work management and workflow orchestration, which will remain in place.

- **3D BIM Modelling and Model Management** – The creation, maintenance, visualization, and lifecycle management of detailed 3D BIM (Building Information Modelling) models are outside the scope of SDS. While SDS may generate, consume, exchange, or reference engineering data that can be utilized by BIM solutions, SDS is not intended to function as a dedicated BIM authoring, model coordination, or model management platform. Any tooling used for the development and management of detailed 3D models remains outside the scope of this procurement.
- **Business Implementation and Change Adoption** – The business implementation of SDS within the Enexis organization is out of scope. Enexis will be responsible for the organizational rollout, process adoption, change management, and end-user implementation through its internal implementation team. The supplier is expected to support the technical implementation of the solution and provide the necessary documentation, training, and knowledge transfer, but will not be responsible for business transformation or organizational adoption activities.

Privacy & Security

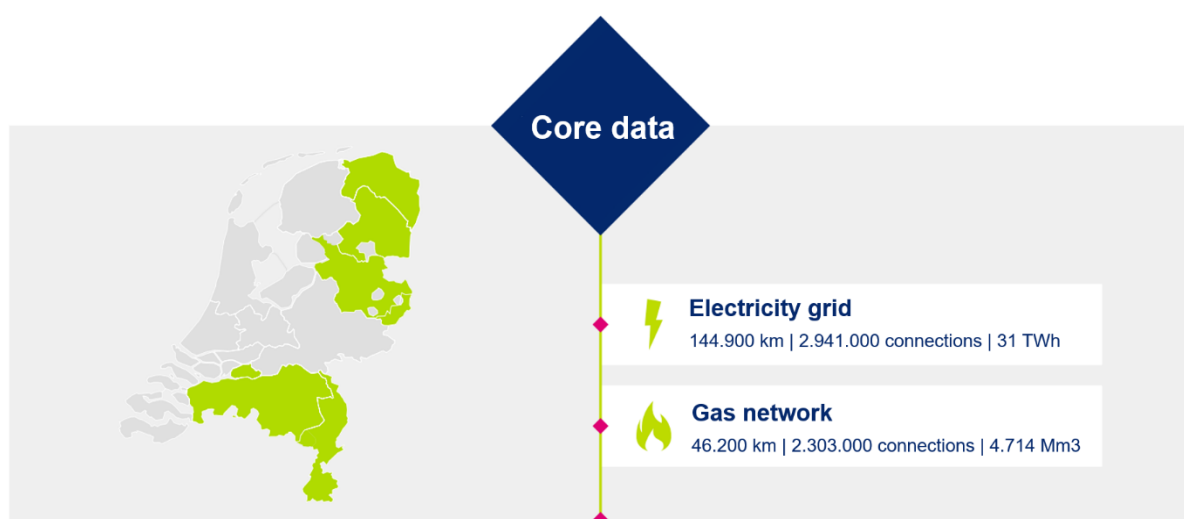
The Smart Design Solution will process and store business-critical information that is essential to Enexis' engineering and asset management processes. As a result, information security and data protection are key considerations within this procurement. Enexis has defined a set of non-functional requirements to ensure that appropriate measures are in place regarding confidentiality, integrity, availability, access management, monitoring, and cybersecurity risk management. During the dialogue phase, Enexis will further discuss with candidates how these requirements can be met and how proposed solutions address the associated security considerations.

1.4 Enexis as an organisation

Enexis is a network operator with subsidiaries, each of which has its own specific area of focus. The whole of our activities is organized in Enexis Groep.

With our infrastructure, we ensure that millions of customers in the Netherlands have access to electricity and gas. Our employees ensure a safe and reliable energy supply day and night and also work hard to make the energy system in the Netherlands more sustainable. On the one hand by connecting wind farms, solar meadows and charging points for electric transport. On the other by making socially optimal choices for the energy system of the future, together with our stakeholders.

Enexis operates in the provinces of Groningen, Drenthe, Overijssel, North Brabant and Limburg. In this service area, Enexis develops and manages regional electricity and gas networks.



We refer to our website for more comprehensive information: <https://www.enexisgroep.nl>

Social Responsible Procurement

Enexis wishes to take responsibility in sustainability and contribute to the Sustainable Development Goals (SDGs) formulated by the United Nations. In this connection, we contribute actively to the following SDGs:

CORE ACTIVITIES



**7. AFFORDABLE
AND RENEWABLE
ENERGY**



**9. INDUSTRY,
INNOVATION AND
INFRASTRUCTURE**

SUPPORTING SOCIAL ACTIVITIES



**4. QUALITY
EDUCATION**



**8. HONEST WORK
AND ECONOMIC
GROWTH**



**12. RESPONSIBLE
PRODUCTION AND
CONSUMPTION**



13. CLIMATE ACTION

In the context of SDS, we actively contribute to SDG 7 (Affordable and Clean Energy), SDG 9 (Industry, Innovation and Infrastructure), and SDG 13 (Climate Action).

SDS improves the quality and productivity of engineering activities, enabling Enexis to scale up the delivery of critical energy infrastructure needed to connect households, businesses, renewable energy projects, and electrification initiatives. By increasing the efficiency, consistency, and quality of engineering and work preparation processes, SDS helps accelerate grid expansion and reduce bottlenecks in the realization of energy infrastructure projects. As a result, SDS creates significant societal value by supporting a reliable, sustainable, and future-proof energy system for the Netherlands, while contributing to the acceleration of the energy transition and helping address the growing challenge of network congestion.

By accelerating and standardizing engineering and work preparation activities, SDS enables the faster and more cost-effective expansion of electricity and gas networks required to connect renewable energy sources and support electrification (SDG 7). Through a modern, data-driven engineering platform and a standardized information model, SDS strengthens critical energy infrastructure and promotes innovation across the value chain (SDG 9). Furthermore, the solution supports the timely integration of renewable energy sources and helps remove bottlenecks in grid expansion, thereby contributing to the Netherlands' climate ambitions and the transition towards a low-carbon energy system (SDG 13).

You can find more information about the SDGs at <https://sustainabledevelopment.un.org/sdgs>.

PART II - THE PROCEDURE, EXCLUSION GROUNDS, REQUIREMENTS AND PLANNING

To be considered for award of this Tender, you will start with an Application for admission. In this section, we explain which documents and information you must include in your Application, describe the applicable Exclusion Grounds and Minimum Requirements, and outline the steps in the procedure up to the start of the award phase.

2.1 Tender procedure

European Non-Public Tender, Competitive Dialogue

We chose a non-public tender procedure because:

- The market is large (making a Public procedure not or less suitable.);
- We want to keep the administrative burden as low as possible on both the tendering and purchasing side and only start the award phase with the top 5 Candidates;
- The estimated contract value exceeds the European threshold value.

Competitive Dialogue

We opted for a competitive dialogue for this tender. This is a procedure in which we first determine which Candidates are suitable to participate in the tender. We will then enter a dialogue with the selected Candidates about the best way to fulfil the assignment. Only after the conclusion of the dialogue will we ask the remaining Applicants to submit a Tender.

Selection phase

The first stage of this procedure is the selection phase. All interested parties can register as a Candidate. When you apply, you must demonstrate that no Grounds for Exclusion apply to you and that you meet the Eligibility Requirements as set out in these Selection Guidelines. Further information on how to ask questions and submit your Application can be found in the sections on the Information Notice and how to submit the Application.

Upon receipt of the Applications, we will first assess whether the Applications have been submitted in a timely, complete manner and in accordance with the regulations. We will then assess whether an Exclusion Ground applies to the Candidate and whether the Candidate meets the Suitability Requirements. If there are more suitable Candidates than the number we are willing to admit to the dialogue, we will assess the Applications based on the Selection Criteria as included in this Selection Guidelines. The highest ranked Candidates will be invited to participate in the dialogue phase.

The dialogue phase

The dialogue phase starts with a general information meeting for the Candidates who have been admitted to the dialogue. During this meeting, we will take you through the structure of the tender, the nature and scope of the Assignment and the most important points of attention for the continuation of the procedure. We also explain which documents are available and how the dialogue will be further organised. A maximum of three people per company may participate. You can register for this meeting via the TenderNed message module, stating the name, telephone number and e-mail address of the participants. For the deadline for application see 2.6 Planning. The time and location of the information meeting will be announced via TenderNed.

After the general information meeting, we will conduct a dialogue with the selected Candidates. The dialogue may consist of one or more dialogue conversations, specialist consultations. The aim of the dialogue is to jointly explore which solutions are possible, which choices are important and under which conditions the Assignment can be carried out in an appropriate manner. The dialogue is therefore intended to ensure that Enexis' demand and possible solutions from the market are properly aligned.

During the dialogue phase, we can ask and answer questions, clarify principles and further refine the tender documents. We share information that is relevant to all Candidates via TenderNed, for example in an Information Notice. If information is specific to one Candidate and must remain confidential, we will handle it carefully within the framework of procurement law. We will conduct the dialogue in phases and limit the number of solutions or Candidates during the dialogue.

All documents provided during the Dialogue Phase are to be considered draft documents unless explicitly stated otherwise. The purpose of the Dialogue Phase is to further discuss, validate and refine the requirements, contractual arrangements and other procurement documents. Based on the insights, feedback and outcomes of the dialogue sessions, Enexis may amend, clarify, supplement or further elaborate these documents.

This applies in particular to the draft Non-Functional Requirements (NFR) document. The draft NFR contains sections, placeholders and explanatory text that have intentionally not yet been finalised. Any text passages highlighted in red are indicative only and will be completed, refined and/or replaced following the conclusion of the Dialogue Phase.

The final versions of the procurement documents, including the final NFR specification, will be issued as part of the Invitation to Tender in the Award Phase. No rights may be derived from the draft versions provided during the Dialogue Phase.

Access to Draft Requirements Documentation

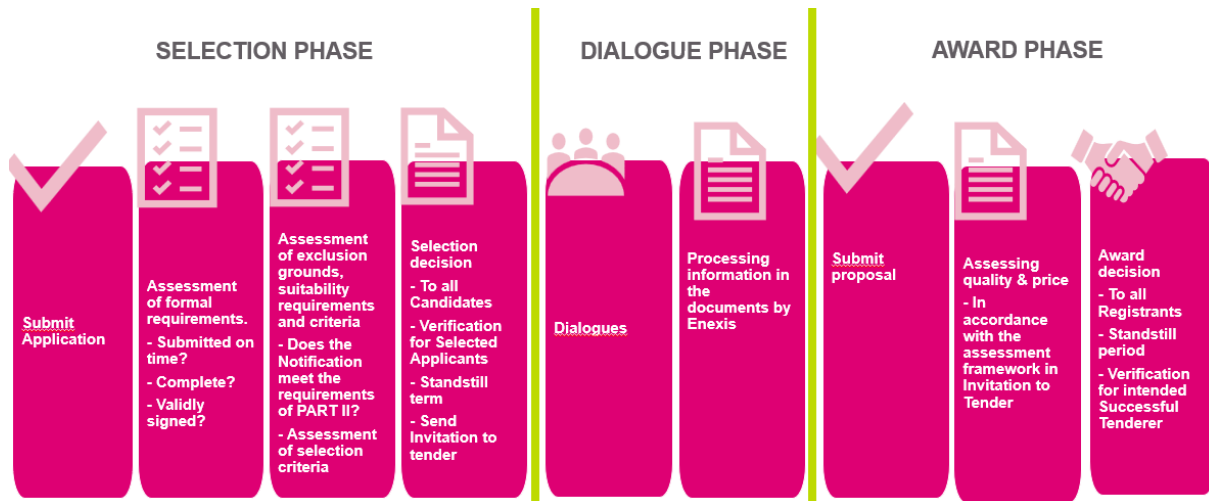
Enexis has prepared a Draft Requirements document containing more detailed information regarding the current and desired future-state processes, systems, data landscape and business requirements. As this document contains operationally sensitive and security-relevant information relating to Enexis' infrastructure, systems and operations, it is not made publicly available as part of the procurement documentation. Candidates may request access to this document through the TenderNed messaging module. Prior to disclosure, the Candidate must sign a Non-Disclosure Agreement (NDA) provided by Enexis. Enexis reserves the right to withhold the document until a duly executed NDA has been received. The Draft Requirements document is provided solely for the purpose of participating in this procurement procedure and may not be disclosed to third parties or used for any other purpose.

Following completion of the first dialogue, Enexis reserves the right to reduce the number of participating Candidates from five (5) to three (3). This reduction will be based on an assessment of the demonstrated solution approach and the quality of the Candidate's contribution to the dialogue. The method of assessment is further elaborated in the award guideline that is shared with the selected Tenderers prior to the dialogue phase, in this phase we will share the draft version of this document with you.

In this assessment, Enexis will evaluate, on the one hand, the extent to which the demonstration shows that the proposed solution aligns with the objectives and functional requirements of the Smart Design Solution. On the other hand, Enexis will assess the extent to which the Candidate demonstrates an understanding of Enexis' design and engineering challenges throughout the dialogue, asks relevant and insightful questions, identifies opportunities and risks, and actively contributes to the further development of an appropriate solution approach.

Award phase

After the dialogue has been completed, we close the dialogue phase. Thereafter, the Eligible Candidates will receive an Invitation to Tender. At this stage, you will submit your Tender based on the final tender documents. Only Registrations that have been submitted on time, completely and in accordance with the regulations will be processed by us.



In short, where in the selection phase we look at the suitability of the suppliers, the dialogue and award phase involves the Assignment.

TenderNed

We use the TenderNed platform for the publication of our tenders, the submission of the Tenders and all information that is further exchanged during a tender. If you have any questions about the use of TenderNed, please contact the service desk:

- Phone: 0800-TenderNed (0800-8363376).
- Email: servicedesk@TenderNed.nl.
- Website: You can also check the extensive Frequently Asked Questions (FAQ) on the website for quick answers.

Memorandum of Information: additional questions/proposals for improvement

Within this tender, you can request further information about the Tender documents by asking a question in TenderNed. By clicking on 'Questions and Answers' in TenderNed, you can ask your questions. For the selection phase this can be done no later than the date referred to in paragraph 2.3.

You may also ask individual questions, questions that contain information that results in (economic) damage if the question becomes public. Please note that you will have to substantiate why this is the case. We can choose to answer this question individually. The question will be rejected if the substantiation is lacking or if we are of the opinion that the substantiation is insufficient.

Both the answers to the questions and the definitive version of the (Framework) Agreement will be published on TenderNed.

2.2 Exclusion Grounds

European Single Procurement Document (ESPD)

Exclusion grounds apply to each European Tender Procedure.

The ESPD is used throughout Europe. It makes it easier for you to submit a Tender. The ESPD applies as temporary and partially evidence that you are suitable to perform the Assignment and that no Exclusion Grounds apply. This means that you are not required to produce the full evidence immediately. This will save you a considerable administrative burden at an early stage. You can find more information about the ESPD on the Piano website: [Aandachtspunten voor ondernemers - UEA | PIANOo - Expertisecentrum Aanbesteden](#)

The ESPD needs to be digitally filled in and signed in TenderNed.

Note: The ESPD must be signed by an authorized representative of the Tenderer(s).

Exclusion Grounds related to criminal convictions and payment of premiums and taxes apply mandatorily in case of a European Tender Procedure and you can find them in part III A and B of the ESPD. Part III C includes what are known as the optional Exclusion Grounds. We have checked those optional Exclusion Grounds we consider to apply to this tender procedure.

2.3 Minimum Requirements

You are required to indicate in your Application that you meet the Minimum Requirements as set out below. You may do so by answering 'yes' in part IV of the ESPD **and** by completing the reference statement (see below).

Financial and economic capacity

- **Financial capacity:** You are in possession of an **unqualified auditor's report** for the past three (3) financial years which shows that there is no doubt about the continuity of the company. If you are not subject to an auditor's report, an auditor's report showing financial continuity over the past three (3) financial years will suffice.
- **Insurance:** you declare that you are insured against (third-party) liability, with a minimum cover of € 2,500,000 per event. With a maximum of 5.000.000 per year. The insurance costs are included in the price.

During the dialogue phase, we would also like to discuss the potential financial losses that may arise from the use of the product, the associated risks, and how these risks and liabilities can be adequately covered through appropriate insurance.

▪

Professional competence:

You are listed in the national professional or commercial register in accordance with the requirements that apply in the country in which your company is established. This means in the Netherlands an extract of registration in the Commercial Register of the Chamber of Commerce ("Chamber of Commerce Extract", in Dutch: Uittreksel Kamer van Koophandel). By current, we mean a valid proof of registration that is not older than six months at the time of the final submission date.

Based on the extract from the Chamber of Commerce, the authority to represent of the signatory(ies) of the documents to be signed, and thus the legal validity of the submission, is established. Therefore, we ask you to upload the extract already when submitting your application.

Technical competence, general

- Organisation for development, management, support and further development: the Candidate has a demonstrably established organisation for the development, management, support and further development of the offered solution. For this tender procedure, this means that the Candidate has expertise available in the areas of software development, solution architecture, system integrations, information security and change and adoption support.

As proof of Technical competence, organisation and expertise, The Candidate submits the following items of evidence together with its application

- an organisational chart or comparable overview showing the organisational set-up for software development, management, support and further development of the offered solution;
- a concise description of the relevant roles, responsibilities and expertise available within the Candidate's organisation, including at least software development, solution architecture, system integrations, information security and change and adoption support;
- **Quality management:** you are in possession of a valid ISO 9001:2015, a valid ISO 27001 certificate and a SOC 2 Type II Assurance certificate. The Candidate shall, at the time of submission, either:
 - hold a valid SOC 2 Type II report issued by an independent accredited auditor; or
 - submit a detailed and credible implementation plan demonstrating how the Candidate will obtain a SOC 2 Type II report within a maximum period of twelve (12) months following contract award.

The implementation plan shall include, at a minimum:

- the planned milestones and timeline;
- the governance and responsibilities for achieving certification;
- the measures already implemented and those still to be implemented;
- the intended audit approach and expected audit date.

Failure to obtain the SOC 2 Type II report within twelve (12) months after contract award may constitute a material breach of contract and may entitle the Contracting Authority to take appropriate contractual measures.

By signing the European Single Procurement Document you declare that you meet the conditions set out above.

You can read in the verification section which items of evidence you will have to submit to demonstrate that you meet these Minimum Requirements.

2.4 Technical competence, core competences

As proof of technical competence, the Candidate submits a single reference for a project for each core competence demonstrating that you comply with the following descriptions of core competences:

Core competence 1: Platform Development & Integration Capability

The candidate has demonstrable experience in developing and/or further developing digital solutions that have been applied and integrated within a complex IT landscape.

A complex IT landscape is understood to mean an environment with internal and external applications, data sources and/or applications, for example ERP, GIS or other business-critical systems, in which integrations are necessary for the functioning of the solution.

Important elements include:

- Integration with business-critical systems such as ERP and GIS;
- Working with sector standards relating to information/data exchange;
- Architecture-aware design that is scalable and future-proof;
- Implementing privacy and security requirements;
- Application in an operational environment with existing constraints and dependencies on other systems.

The experience must be demonstrated by a reference project in which:

- the solution has demonstrably been integrated with other systems and/or data sources, and sector standards have been applied;
- architecture, privacy and security, dependencies and impact within the client's broader IT landscape have been considered;
- the solution has been developed and/or further developed in interaction with users and/or the client, whereby input from practice has demonstrably been incorporated, for example through iterations, releases or configuration.

Candidates are free to demonstrate this experience through both custom development and product or platform development, for example SaaS/COTS solutions, provided that integration and applicability within a complex environment can be demonstrated.

Core competency 2: Operations, Management and Controlled Further Development (DevOps)

The candidate has demonstrable experience in the stable management and controlled further development of digital solutions in a production environment of a comparable nature.

This experience is understood to mean safeguarding the continuity, availability and performance of the solution, combined with the structured and controlled further development of functionality.

The candidate demonstrably has an established and operational release management capability, enabling both minor changes, such as bug fixes and optimisations, and larger functional changes to be implemented without disrupting the continuity of the production environment.

Important elements include:

- Safeguarding continuity;
- Release management without production disruption;
- Incremental value creation;
- Dealing with changing requirements in the field of security, privacy or other legislation;

- Dealing with changing customer needs resulting from new technological developments in the market;
- Working with SLAs and/or KPIs.

The experience must be demonstrated by a reference project in which:

- changes and releases have been implemented in a controlled manner and without negative impact on business operations;
- value has been added to the solution step by step, for example through incremental releases, without this leading to reduced availability or stability;
- the solution is actively further developed both based on input from the client/users and based on insights and improvement initiatives from the candidate itself;
- changing requirements, such as in the areas of security, performance and compliance, are demonstrably addressed;
- predefined service levels, for example SLAs/KPIs, are used and there is a structured collaboration with the client.

Core Competence 2 is the only competency that will not be substantively assessed for ranking purposes. However, as a minimum quality standard applies to the reference, the reference form includes an assessment matrix that must be completed by the referee.

The minimum score for this assessment is seven (7). If the score is lower than seven, the application will be rejected and will therefore no longer be considered for selection.

Core competence 3: Collaboration in Co-Creation within the Value Chain

The candidate has demonstrable experience in developing and further developing digital solutions in co-creation with clients and chain partners.

This experience is understood to mean:

- Iterative collaboration, for example SAFe/Agile, with the client and stakeholders;
- Actively involving users and chain partners, for example suppliers and contractors, in development and prioritisation;
- Organising consultation, decision-making and feedback structures.

This core competence is explicitly not about technology and development (CC1) or about management and operational stability (CC2). It concerns collaboration, governance and the co-creation process.

The candidate demonstrates this core competence with at least one reference project in which:

- Co-creation was applied
 - The solution was developed iteratively together with the client and/or end users.
 - Stakeholders were structurally involved in prioritisation or design.
- Collaboration took place in a chain context
 - Multiple parties were involved, for example client + partner / supplier / implementing party.
 - The candidate facilitated alignment between these parties.
- Governance and decision-making were demonstrably organised
 - Structured consultation formats were used.
 - There was transparency regarding progress, choices and dependencies.
- Stakeholder input led to concrete further development of the product
 - It is demonstrable how feedback/input from stakeholders was translated into functional adjustments or releases

Core competence 4: Domain knowledge of Dutch underground and above-ground infrastructure and associated software solutions

The candidate has demonstrable knowledge of and experience in designing and realising infrastructure in public space in the Netherlands, focused on non-complex assets comparable to cables, pipelines and substations. This applies to both underground and above-ground infrastructure, and the associated challenges.

Important elements in this competence include:

- Insight into engineering and work preparation processes, from exploration to execution;
- Knowledge of relevant physical, electrotechnical, spatial and organisational preconditions;
- Understanding of the interaction between design, execution and asset registration processing;
- Experience within the Dutch context, for example collaboration with contractors, public authorities, network operators and working in public space.

The candidate demonstrates this core competence with at least one reference project in which:

- Infrastructure was central
 - The project related to the engineering and work preparation of underground infrastructure with a focus on non-complex assets comparable to cables, pipelines and substations.
- The candidate was involved in engineering, work preparation, execution and asset registration processes
 - The candidate delivered software solutions for parts of the process from assignment to asset registration, including risk inventory, route and location determination, design, work preparation, execution, revision processes and asset registration.
- Work was carried out in public space within the Dutch context
 - The project was carried out within the Dutch context, or a demonstrably comparable context, considering environmental factors such as spatial planning issues and spatial integration.
- The design was linked to asset registration processing
 - There is demonstrable interaction between design, execution and asset registration. Designs were used in preparation, execution and as-built processing.

You demonstrate the required competence using at most one reference contract per core competence. Supplementary to the ESPD, you submit the Appendix, Reference statement – SDS and Reference statement CC2 - SDS, with the Tender.

A reference contract must meet the following criteria:

- In case of a completed Assignment; the date of completion of the reference Assignment is not older than 3 years counting from the date of publication of this Invitation to Tender.
- In case of an ongoing Assignment; the start date of the reference Assignment is older than one year calculated from the date of publication of this Invitation to Tender.
- In case of an ongoing Assignment, you only use the results already achieved to demonstrate your competence. A forecast of results is insufficient.
- If you were/are part of a partnership in the reference Assignment, you are required to set out what your part is or was in the performance. Only your share in the reference Assignment is considered in the assessment of whether this Minimum Requirement has been met.
- The reference Assignment has been carried out or will be carried out successfully and to the satisfaction of the client in question. This is confirmed by the signature of the client in question on the reference statement following a positive award decision.
This is not yet necessary when you submit your Tender.
- You are allowed to use the same reference to demonstrate multiple core competences. You are allowed to include it in one form, but you do have to indicate clearly to which core competences the reference pertains.
- The referee must be an independent client or customer for whom the reference assignment has been carried out. The referee may not be part of the tenderer, a combination partner of the tenderer, a group company of the tenderer or another company affiliated with the tenderer. References issued by such parties will not be considered.

The following applies if you decide to submit a joint Tender:

- Subcontractor(s): if you submit a Tender as main contractor with Subcontractor(s), only the main contractor will have to demonstrate that it holds the required core competences.
- If you submit a Tender with Subcontractor(s) in order to be able to meet the required core competences in this way, the Subcontractor(s) will demonstrate that they hold the required core competences.

This Subcontractor(s) is responsible for the execution of the part of the assignment that relates to the core competence for which his competence is invoked. Changes to these subcontractor(s) during the execution are only permitted with the prior written consent of Enexis.

Please note: these replacement subcontractor(s) must have the same core competencies.

- Consortium: if you submit a Tender as a Consortium, the members of the Consortium will demonstrate jointly that they hold the required core competences.

We reserve the right to check the correctness of the reference(s) by contacting the contact named in the reference.

2.5 Formal requirements

You must confirm that upon possible award (i.e., after the next stage of the tender), you will complete the so-called "Russia Declaration," by which you declare that you or your suppliers have/have no ties to Russia.

2.6 Planning, contact and submission of Tenders

Below you will find the schedule for this Tender procedure We reserve the right to change this planning:

Tender procedure	Date
Dispatch of Announcement/Selection Guideline	July 24, 2026
Submit questions	September 16, 2026
Pre-tender information meeting	September 10, 2026
Memorandum of information I	September 18, 2026
Submit Application for admission	September 30, 2026, before 14:00h
Assessment of the Applications	September 30 – October 15, 2026
Selection decision	October 16, 2026
End of stand-still period	November 2, 2026
Dispatch of the concept Award Guideline	November 2, 2026
Dialogue phase	Data still indicative
Information Meeting	November 5, 2026
First Dialogue meeting incl. demo	November 9 – 13, 2026
Assessment of the dialogue meeting & demo	November 16 – November 20, 2026
Selection decision	November 20, 2026
End of stand-still period	December 5, 2026
Remaining Dialogue meetings	January 4 – 15, 2027
Processing information in the award guidelines	January 18 – 22, 2027
Dispatch of the Award Guideline	January 22, 2027
Award phase	Data still indicative
Submit questions	Week 4, 2027
Memorandum of information I	Week 5, 2027
Submit your Proposal	Week 7, 2027
Presentations	Week 8, 2027
Award decision	Week 10, 2027
End of standstill period	Week 13/14, 2027
Award	Week 14, 2027
If applicable: implementation period	T.b.d.
Signing Contract	T.b.d.

PLEASE NOTE: submit your Tender in time!

Your Application must have been received at the latest on the date and at the time referred to above. TenderNed will close automatically thereafter, and it will no longer be possible to submit your Application and you will not or no longer be able to participate in this tender procedure. The risk of submitting the Application too late therefore lies entirely with you as Candidate, except for technical breakdowns at TenderNed that makes it impossible to submit documents. In such cases, the term for submitting Applications will be extended for at least 4 hours after the technical breakdown has been resolved.

Communication during the procedure

On behalf of Enexis Hanneke Eisma is the contact for this Selection Guideline. In her absence, she will be replaced by Aukje Tol. You can reach the contact via TenderNed.

It is not allowed to contact other persons at Enexis concerning this Tender procedure. If you do contact a person other than the contact with respect to this Tender procedure you can be excluded from participation in this Tender procedure.

Information meeting.

We want to include suppliers in the main considerations for this tender and inform them well about the tender process. Therefore, we have scheduled an online information meeting. The exact date and time can be found in the schedule above.

In this meeting we inform you about the design of the tender and important points of interest in the tender process. During this meeting there is also room to ask questions. All questions and answers, together with a short report of the information meeting, will be included in the 1st information note, so that suppliers who are not present also have an equal level of knowledge.

We ask that you register for this meeting via the TenderNed messaging module by September 7, 2026. We would like to ask you to come to the information with no more than three people.

Submitting the Application for admission: checklist concerning the (naming of) documents to be submitted

The overview below shows which documents you must submit. To improve clarity, we ask that you add the name of your organisation after the name of the document concerned:

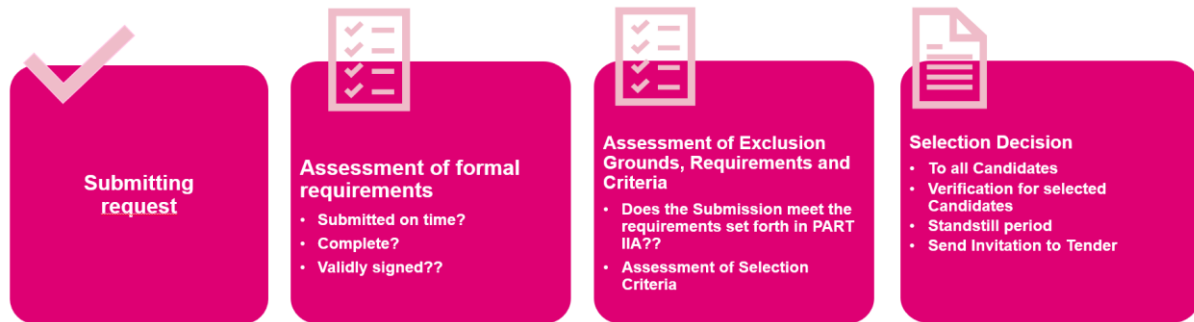
To be submitted electronically with the Tender;	Name upon submission
European Single Procurement Document (ESPD), legally signed	ESPD - Name Tenderer
National professional or commercial register	Registration - Name Tenderer
CC 1: Platform Development & Integration Capability	Reference CC1 - Name Tenderer
CC 2: Operations, Management and Controlled Further Development (DevOps)	Reference CC2 - Name Tenderer
CC 3: Collaboration in Co-Creation within the Value Chain	Reference CC3 - Name Tenderer
CC 4: Domain Knowledge of Infrastructure in the Netherlands	Reference CC4 - Name Tenderer
Selection Criteria	Name upon submission
SC 1: Platform Development & Integration Capability	SC 1 - Name Candidate
SC 2: Collaboration in Co-Creation within the Value Chain	SC 2 - Name Candidate
SC 3: Domain Knowledge of Infrastructure in the Netherlands	SC 3 - Name Candidate

Opening of the Applications for admission

We will not be able to read the submitted Applications until after the final moment for submission has expired and we have opened the "digital safe".

2.7 Assessment process

We have represented in the visual below how the Tenders will be assessed:



Only Tenders that are submitted (in time) in TenderNed in accordance with the prescriptions in this Invitation to Tender will be handled. Tenders that fail to comply with the requirements imposed will be declared invalid. If the number of Submissions exceeds the number of Candidates to be selected, the Candidates' Submissions will be evaluated against the Selection Criteria as listed in PART III and ranked from high to low. The five Candidates ranked highest will receive the Invitation to the Dialogue phase.

The sequence of assessment steps in the visual is a guideline, but it does not bind Enexis, and you cannot derive any rights from it. For example, a deficiency in the formal requirements, exclusion grounds, and suitability requirements discovered during or after the assessment of selection criteria or after the announcement of the selection decision can still lead to exclusion or invalidation. If it turns out that the information provided is incorrect or that information is missing,

Selection decision

A ranking will be made based on the scores of all valid Applications on the Selection Criteria see Appendix – Selection Criteria - SDS. The five (5) Candidates who score the highest on the Selection Criteria will be eligible for an Invitation to Tender.

If two or more Candidates have obtained exactly the same total score, as a result of which the number of Candidates to be selected exceeds the maximum, the ranking will be determined by:

- the Candidate(s) with the highest score(s) on the Selection Criterion with the highest weighting;
- if the Candidates' score on the Selection Criterion mentioned above is also exactly equal, the ranking will be determined by drawing lots.

If fewer valid Applications are received than the intended number of Candidates, Enexis will consider proceeding with fewer Candidates in the award phase.

2.8 Verification/ submission of evidence

We will Application evidence from Candidates who received a positive award decision to verify the correctness of the declarations in the ESPD and the Minimum Requirements. The various items of evidence are listed in this schedule:

Exclusion Grounds	ESPD part III	Evidence
Participation in a Criminal Organisation	A	Certificate of Conduct for Procurement
Corruption	A	Certificate of Conduct for Procurement
Fraud	A	Certificate of Conduct for Procurement
Terrorist offences or criminal offences in connection with terrorist activities	A	Certificate of Conduct for Procurement
Money laundering or funding terrorism	A	Certificate of Conduct for Procurement
Child labour and other forms of human trafficking	A	Certificate of Conduct for Procurement
Taxes / Social Security Contributions	B	Statement from tax and customs authorities
Bankruptcy	C	Extract from the Commercial Register
Grave Misconduct (Infringements of Competition Law)	C	Certificate of Conduct for Procurement
Bankruptcy, insolvency or similar	C	Certificate of Conduct for Procurement
Breach of obligations pursuant to environmental, social or employment law	C	Certificate of Conduct for Procurement
Minimum Requirements	Evidence	
Financial capacity	Unqualified audit opinion issued by the auditor without continuity section	
Insurance	Policy schedule + proof that the premium has been paid or current insurance certificate issued by the insurer	
Sufficient number of employees	An organisational chart and a description of the relevant roles, responsibilities and expertise available	
Quality management	Valid certificate ISO 9001, ISO 27001, SOCII type 2 or a detailed and credible implementation plan to obtain a SOC II type 2 certificate	
Reference declaration(s)	Signed reference declaration by the reference organisation in question.	
Other	Evidence	
Russia Sanctions Package (see formal requirements)	Signed Russia statement	

Further Information regarding the items of evidence:

- The **extract from the Commercial Register of the Chamber of Commerce** (including power of attorney if applicable) must not be older than 6 months at the moment the term for submission of the Tender ends.
 The **Certificate of Conduct for Procurement** must be applied for in time in connection with the processing term (approximately 8 weeks for a legal entity). See for more information: www.justis.nl/producten/gva
 The Certificate of Conduct for Procurement must not be older than two years counting back from the closing date of the Tender.
- **Foreign Companies**
 Foreign companies cannot apply for a Certificate of Conduct for Procurement from the Justis service. Instead, an equivalent document from the Tenderer's home country will suffice. If this document is unavailable, it can be replaced by a sworn statement or a solemn declaration. This declaration must be made before a competent judicial or administrative authority, a notary, or a competent professional organization in the country of establishment.
- **e-Certis**
 The European Commission has compiled the [e-Certis database](#), which contains information about the most common supporting documents used in tender procedures across Europe. Here, you can verify which equivalent proof for a Certificate of Conduct for Procurement is accepted.
- The **Payment history report concerning compliance with tax obligations** issued by the Tax and Customs Administration, by way of evidence that you have paid your mandatory taxes and national insurance contributions. This report must not be older than 6 months at the moment of submission of the Tender.

In the event it concerns a Consortium that is awarded the Agreement, each member of that Consortium will be obliged to submit these items of evidence. If it concerns a Subcontractor who is engaged in order to satisfy the Minimum Requirements that have been imposed, each Subcontractor will be obliged to deliver the supporting documents for the relevant Suitability Requirements.

You must submit the required documents no later than 10 days after the dispatch of the selection decision via the messaging module of TenderNed.

In the event the items of evidence are not in keeping with the declarations or in the event the documents are not submitted in time, we will exclude the Candidate in question from the award, without any entitlement to compensation of the costs and we will deliver a new award decision.

2.9 Subsequent Procedure: Award Guideline

We continue the Tender procedure by making the Award Guideline available to the selected Candidates. The condition for this is that within the standstill period (see Part IV of this document) no objections have been made known in the prescribed manner or no writ of summons has been issued for injunctive relief within that period.

Note:

If you have submitted an application as a partnership/combination, the composition of this group must remain unchanged during both the award phase and the contract phase.

What do we already know about the Assignment?

As part of the invitation to participate in the Dialogue Phase, we will provide the selected Candidates with draft versions of all relevant procurement documents, including the draft requirements, draft award methodology and draft (framework) agreement. These documents are intended to support the dialogue process and may be further refined based on the insights, feedback and outcomes of the dialogue sessions.

In particular, the draft NFR document should be regarded as a working document. Certain requirements, explanatory sections and placeholders have intentionally not yet been finalised. Any text highlighted in red indicates content that is subject to further discussion, validation and elaboration during the Dialogue Phase.

Following completion of the Dialogue Phase, these red text sections will be completed, updated and incorporated into the final NFR specification. The final NFRs will reflect both Enexis' final requirements and the relevant outcomes of the dialogue sessions.

Following completion of the Dialogue Phase, the outcomes will be incorporated into the procurement documentation where appropriate. The final requirements and the final (framework) agreement will be shared with the remaining Participants as part of the Invitation to Tender during the Award Phase. To provide an initial understanding of the Assignment, some key documents and/or requirements are already shared in draft form at this Selection Stage.

CAUTION

These documents may change in some respects. No rights may be derived from these draft documents. Upon publication of the Invitation to Tender, Tenderers will receive the final documents with the changes made highlighted where possible.

PART III - METHOD USED AND SCORE

We assess your Application based on the Best Quality Ratio. The various Selection criteria and their value are set out in the schedule below:

Selection criteria	Score in points / weighting criteria
Platform Development & Integration Capability	30
Collaboration in Co-Creation within the Value Chain	30
Domain Knowledge of Infrastructure in the Netherlands	40
Total	100 points

3.1 Selection criteria

To arrive at a ranking, the previously requested core competencies will serve as selection criteria. The answers to these criteria will be assessed by the assessment team. The selection criteria and the method of assessment are detailed in Appendix 'Selection criteria – SDS'.

3.2 The assessment team and the manner of assessing

If the number of Candidates exceeds the number invited to the award phase, Application selection criteria are assessed by a multidisciplinary team of subject matter experts who independently and individually assess each selection criterion of the Applications received. After the individual assessment, there is a plenary session in which these assessments are discussed and challenged. The purchaser involved in this tender does not assess but acts as a process leader. The final score is arrived at by consensus.

PART IV - PROCEDURAL

As Enexis qualifies as a Special Sector Company, this Tender Procedure is carried out under part 3 of the Public Procurement Act 2012 (Aanbestedingswet). Several procedural and other matters that we consider additional information or that are otherwise relevant to be able to submit a Tender have been included in this chapter.

Working Language

The languages of this Tender procedure are English or Dutch. All documents must be submitted in Dutch or English. Candidates may also choose to conduct dialogue sessions and presentations in either Dutch or English.

Submitting the Application

You can submit your Application in several ways:

1. **Independently:** the Candidate submits an Application with its own company and does not rely on the knowledge, experience and/or financial capacity of other companies;
2. **As part of a Consortium:** the Candidate submits an Application together with other companies or natural persons. The Consortium designates a lead contractor who represents the Consortium (this is the Candidate). The Consortium may rely on the knowledge, experience and/or financial capacity of the Consortium Member(s). The Consortium Members are jointly and severally liable for the performance of the Assignment;
3. **With reliance on Subcontractor(s)/other entities** to meet the Minimum Requirements: the independent Candidate or Consortium submits an Application together with Subcontractors and can rely on the knowledge, experience and/or financial capacity of the Subcontractor(s). As main contractor, the Candidate remains jointly and severally liable for the conduct of the Subcontractor(s). See part IIC of the ESPD.
4. **Together with subcontractors** you wish to deploy in the performance of the Assignment. If they are already known, you are required to indicate these subcontractors in the ESPD in part IID.

You can also become involved in the Application Procedure as member of a Consortium or as a Subcontractor if you are able to demonstrate that the Consortium's Application or that of another company was formulated independently of the personal Application and that confidentiality was observed in this connection. All Applications involved will be excluded if this cannot be demonstrated.

PLEASE NOTE:

Each company involved sends in its own ESPD

Do you apply as a Consortium, or do you rely on a subcontractor to meet a Minimum Requirement? If so, send in multiple ESPDs, one for each organisation involved.

Standstill period and objections

The day after the selection decision is sent, the standstill period of fifteen (15) days begins. During this term, each Candidate will have the opportunity to take legal action against the selection decision.

A Candidate that objects to the selection decision is required to present its objections in preliminary relief proceedings to the District Court of Oost-Brabant (rechtbank Oost-Brabant), which has exclusive jurisdiction. At the risk of forfeiture of rights, you must have the summons served within the standstill period.

Moreover, and at the risk of forfeiture of rights, the Candidate is obliged to send a digital copy of the summons to the contact for this Application procedure via TenderNed within this term.

After this due date has passed, any right to contest the selection decision and any liability on the part of Enexis as Contracting Entity will lapse.

In the event a Candidate initiates preliminary relief proceedings, the period of validity of the Application will be extended up to 15 days after the date of the judgement of the Court in preliminary relief proceedings.

Complaints

If you have a complaint concerning this Tender procedure, you may present this complaint, accompanied by a substantiation, to:

klachtenloket.aanbesteden@enexis.nl

How complaints should be submitted and the further course of the procedure can be read here:

[Procurement & suppliers - Enexis \(enexisgroep.nl\)](#)

Errors and inconsistencies

We have composed and formulated all documents belonging to this Tender procedure with the greatest care. If you discover errors, unlawfulness, irregularities, inconsistencies or uncertainties, you are required to notify us as soon as possible via TenderNed, at the latest on the final date for asking questions as included in the planning in Part II.

If you do not inform us in the prescribed manner, the alleged error, unlawfulness, irregularity, inconsistency or uncertainty cannot be held against us after you have submitted a Application.

If you think that we have not answered a question or an objection sufficiently in the Memorandum of Information, you will be obliged to repeat your question or objection or reformulate it during a next round of questions at the risk of inadmissibility or forfeiture of your rights. If no next round of questions or subsequent Memorandum of Information is published, you will be obliged to initiate preliminary relief proceedings concerning the subject in question before the District Court of Oost-Brabant (Rechtbank Oost-Brabant) at least 3 days before the Applications must be submitted at the risk of inadmissibility or forfeiture of your rights.

Reimbursement of expenses and suspension/termination of the procedure

Costs that must be incurred for the formulation of the Application are in principle not reimbursed.

We also reserve the right to suspend and/or terminate all or part of the Tender procedure. In this case, you will not be entitled to any form of compensation, unless this is disproportionate in view of the costs you have already had to incur at that moment.

Period of validity

The period of validity of the Application is twelve months after the date of submission of the Application.

Intellectual property Selection Guideline

All intellectual property rights including the copyright to the documents and information provided by Enexis within the context of this Application procedure are vested in Enexis.

Save for the exceptions provided for in the Copyright Act (Auteurswet), nothing from the documents provided by us, as well as the related appendices, may be reproduced without Enexis' written approval if and insofar as this is reasonably necessary for being able to answer the questions correctly and completely, or for the purpose of being able to formulate an Application.

Confidentiality

The documents provided by Enexis within the context of this Application Procedure must be treated confidentially and provided or shown only to employees who must take note of them for the purpose of submitting the Application.

Subject to the provisions below, the Candidates do not make information concerning this Application procedure available to third parties in any way and in any form. The Candidate is allowed to make information available about the Tender procedure to Subcontractors and/or Consortium Members if and insofar as this is necessary to be able to formulate an Application.

Information Provision

Only information provided via TenderNed is legally binding. Other communications from Enexis in (offline) conversations, meetings, etc., have no legally binding value and are merely informative

Acceptance of the terms and conditions

By submitting a Application you agree unconditionally to this Selection Guideline, imposed herein as well as all documents belonging to this Tender procedure.

PLEASE NOTE:

Applications that are conditional or that are made subject to reservations are invalid and are disregarded.