



ENEXIS
PERSONEEL B.V.

SELECTION CRITERIA SELECTION PHASE

SMART DESIGN SOLUTION

REFERENCE NUMBER: IRT-1001030

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Selection criterion 1 - Platform Development & Integration Capability

SELECTION CRITERION 1:

The candidate has demonstrable experience in developing and/or further developing digital solutions that have been applied and integrated within a complex IT landscape.

A complex IT landscape is understood to mean an environment with internal and external applications, data sources and/or applications, for example ERP, GIS or other business-critical systems, in which integrations are necessary for the functioning of the solution.

Important elements include:

- Integration with business-critical systems such as ERP and GIS;
- Working with sector standards relating to information/data exchange;
- Architecture-aware design that is scalable and future-proof;
- Implementing privacy and security requirements;
- Application in an operational environment with existing constraints and dependencies on other systems.

The experience must be demonstrated by a reference project in which:

- the solution has demonstrably been integrated with other systems and/or data sources, and sector standards have been applied;
- architecture, privacy and security, dependencies and impact within the client's broader IT landscape have been considered;
- the solution has been developed and/or further developed in interaction with users and/or the client, whereby input from practice has demonstrably been incorporated, for example through iterations, releases or configuration.

Candidates are free to demonstrate this experience through both custom development and product or platform development, for example SaaS/COTS solutions, provided that integration and applicability within a complex environment can be demonstrated.

ASSESSMENT ASPECTS

- Integration complexity
- Architecture & scalability
- Application in practice

SCORING METHODOLOGY

Sub-criteria	10 (excellent)	7 (good)	4 (moderate)	0 (very insufficient)
Integration complexity	The reference demonstrates multiple complex integrations (ERP, GIS, external systems) and is successfully implemented and provides clear evidence of dependencies, risks and mitigation measures within a complex IT environment.	The reference demonstrates multiple complex integrations (ERP, GIS, external systems) and is successfully implemented and describes the main dependencies and integration challenges.	Integrations are present but involve a limited number of systems and/or a limited demonstration of complexity.	The content is not fully relevant, does not meet the criterion and/or has not been answered.
Architecture & scalability	The reference clearly demonstrates architectural considerations, scalability and futureproofing, supported by concrete examples or realised results.	Architecture and/or scalability have been identified but demonstrated to a limited extent.	Architecture and/or scalability have only been described implicitly or superficially.	The content is not fully relevant, does not meet the criterion and/or has not been answered.
Application in practice	The reference clearly demonstrates operating in a complex operational context, with demonstrable impact on primary processes.	Application is present, but impact is only substantiated to a limited extent, or the complexity of the operational context is limited.	The reference demonstrates a limited or indirect application in practice.	The content is not fully relevant, does not meet the criterion and/or has not been answered.

Selection criterion 2 - Collaboration in Co-Creation within the Value Chain

SELECTION CRITERION 2: COLLABORATION IN CO-CREATION WITHIN THE VALUE CHAIN

The candidate has demonstrable experience in developing and further developing digital solutions in co-creation with clients and chain partners.

This experience is understood to mean:

- Iterative collaboration, for example SAFe/Agile, with the client and stakeholders;
- Actively involving users and chain partners, for example suppliers and contractors, in development and prioritisation;
- Organising consultation, decision-making and feedback structures;

This core competence is explicitly not about technology and development or about management and operational stability. It concerns collaboration, governance and the co-creation process.

The candidate demonstrates this core competence with at least one reference project in which:

1. Co-creation was applied
 - The solution was developed iteratively together with the client and/or end users.
 - Stakeholders were structurally involved in prioritisation or design.
2. Collaboration took place in a chain context
 - Multiple parties were involved, for example client + partner / supplier / implementing party.
 - The candidate facilitated alignment between these parties.
3. Governance and decision-making were demonstrably organised
 - Structured consultation formats were used.
 - There was transparency regarding progress, choices and dependencies.
4. Stakeholder input led to concrete further development of the product
 - It is demonstrable how feedback/input from stakeholders was translated into functional adjustments or releases.

ASSESSMENT ASPECTS

- Co-creation approach
- Stakeholder involvement
- Collaboration across the chain
- Governance & decision-making
- Translation into results

SCORING METHODOLOGY

Sub-criterion	10 (excellent)	7 (good)	4 (moderate)	0 (very insufficient)
Co-creation approach	Co-creation structurally applied, with demonstrable joint development.	Co-creation applied but elaborated to a limited extent.	Co-creation is mentioned but only limited evidence is provided.	The content is not fully relevant, does not meet the criterion and/or has not been answered.
Stakeholder involvement	Stakeholders are demonstrably involved in both design, decision-making and prioritisation.	Stakeholders involved, but with limited influence on prioritisation.	Stakeholder input is limited.	The content is not fully relevant, does not meet the criterion and/or has not been answered.
Collaboration across the chain	The reference demonstrates that multiple parties are actively involved, and complex collaboration is effectively coordinated.	The reference demonstrates active collaboration; complex collaboration is poorly substantiated.	The reference demonstrates limited chain collaboration.	The content is not fully relevant, does not meet the criterion and/or has not been answered.
Governance & decision-making	The reference demonstrates clear consultation structures and transparent decision-making.	The reference demonstrates governance is present but is elaborated to a limited extent. and/or provides insight at an abstract level into the way decisions are made	The reference demonstrates an unclear governance and/or decision-making route.	The content is not fully relevant, does not meet the criterion and/or has not been answered.
Translation into results	The reference demonstrates how stakeholder input is translated into concrete, value-adding releases or functional results.	The reference demonstrates that the translation of stakeholder input into concrete releases or functional results is partly visible, or value is limited.	The reference demonstrates a limited relationship between stakeholder input and product development output.	The content is not fully relevant, does not meet the criterion and/or has not been answered.

Selection criterion 3 - Domain knowledge of Dutch underground and above-ground infrastructure and associated software solutions

SELECTION CRITERION 3: DOMAIN KNOWLEDGE OF DUTCH UNDERGROUND AND ABOVE-GROUND INFRASTRUCTURE AND ASSOCIATED SOFTWARE SOLUTIONS

The candidate has demonstrable knowledge of and experience in designing and realising infrastructure in public space in the Netherlands, focused on non-complex assets comparable to cables, pipelines and substations. This applies to both underground and above-ground infrastructure, and the associated challenges.

Important elements in this competence include:

- Insight into the end-to-end process from engineering and work preparation through to execution, revision and asset registration;
- Knowledge of relevant physical, electrotechnical, spatial and organisational preconditions;
- Understanding of the interaction between design, execution and asset registration processing;
- Experience within the Dutch context, for example collaboration with contractors, public authorities, network operators and working in public space.

The candidate demonstrates this core competence with at least one reference project in which:

1. Infrastructure was central
 - The project related to above- and/or underground infrastructure with a focus on non-complex assets comparable to cables, pipelines and substations.
2. The candidate was involved in engineering, work preparation, execution and asset registration processes
 - The candidate delivered software solutions for parts of the process from assignment to asset registration, including risk inventory, route and location determination, design, work preparation, execution, revision processes and asset registration.
3. Work was carried out in public space within the Dutch context
 - The project was carried out within the Dutch context, or a demonstrably comparable context, considering environmental factors such as spatial planning issues and spatial integration.
4. The design was linked to asset registration processing
 - There is demonstrable interaction between design, execution and asset registration. Designs were used in preparation, execution and as-built processing.

ASSESSMENT ASPECTS

- Translation of infrastructure knowledge into software solutions
- Insight into the engineering and work preparation process
- Connection between design, execution and revision
- Knowledge of the Dutch implementation context
- Practical applicability of solutions

SCORING METHODOLOGY

Sub-criterion	10 (excellent)	7 (good)	4 (moderate)	0 (very insufficient)
Translation of infrastructure knowledge into software solutions	The reference demonstrates comprehensive understanding of infrastructure processes and clearly shows how this knowledge has been translated into the design, functionality and practical application of software solutions supporting these processes.	The reference demonstrates relevant understanding of infrastructure processes and shows how this has been incorporated into software solutions.	The reference demonstrates limited understanding of infrastructure processes or only partly shows how this knowledge has been translated into software solutions.	The content is not fully relevant and does not meet the criterion and/or has not been answered.
Insight into the engineering and work preparation process	The reference shows demonstrable and integrated insight into the full process of exploration, risk analysis, route determination, design and work preparation.	The reference shows good insight into multiple but not all steps of the engineering and work preparation process.	The reference shows limited insight into individual process steps or the relationship between steps.	The content is not fully relevant and does not meet the criterion and/or has not been answered.
Connection between design, execution and revision	The reference demonstrates how designs were used during preparation, execution and revision processing, including feedback into the design.	The reference demonstrates that the relationship between design, execution and revision is present and is recognisably elaborated.	Interaction between design, execution and revision is only visible to a limited extent.	The content is not fully relevant and does not meet the criterion and/or has not been answered.
Knowledge of the Dutch implementation context	The reference demonstrates full understanding of collaboration with contractors, public authorities, permitting and working in public space. Shows how this has been actively considered.	The reference demonstrates relevant experience within the Dutch context.	The Dutch context is only visible to a limited extent or described superficially.	The content is not fully relevant and does not meet the criterion and/or has not been answered.

Practical applicability of solutions	The solutions have demonstrably been applied within operational infrastructure projects and provides concrete value within the engineering and execution work process.	Practical application is demonstrably present, but impact or added value is substantiated to a limited extent.	Application is limited or mainly described theoretically.	The content is not fully relevant and does not meet the criterion and/or has not been answered.
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You may submit a maximum of one (1) reference for each selection criterion. If more than one reference is submitted, only the document appearing at the top of the list on the website will be assessed; all other submitted references will be disregarded.

The extent to which the selection criteria are met will be determined by the assessment team based on the assessment matrix included in this document.

Each selection criterion consists of one or more sub-criteria. All sub-criteria within a selection criterion carry equal weight. The assessment team will award a score for each sub-criterion in accordance with the assessment matrix. To determine the overall score for a selection criterion, the scores awarded for all sub-criteria under that criterion will be added together and divided by the number of sub-criteria. The resulting average score will constitute the final mark for that selection criterion.

The score for each selection criterion is then calculated by multiplying the final mark obtained (divided by 10) by the maximum number of points allocated to that criterion. For example, if a selection criterion has a maximum score of 100 points and the final mark awarded is 7, the score for that criterion will be calculated as follows: $7/10 \times 100 = 70$ points.

If the elaboration of a selection criterion exceeds the specified maximum number of pages, any content beyond the prescribed page limit will not be taken into account during the assessment. Tenderers are requested to submit their elaboration in a PDF file not exceeding the maximum number of A4 pages specified for the relevant selection criterion.