

B. Technical and professional competence – References

‘Procurement Advisory’

REFERENCE PROJECTS/ASSIGNMENTS

The Contractor submits one reference for the described core competencies. The reference is from a similar core competency from the past three (3) years. The Contractor shall use Appendix 3 'Format Reference' for this purpose.

The Contractor proves that it possesses the core competency required to successfully complete this Assignment. The Contractor may invoke the technical capacity of other legal entities. In that case, the Contractor must actually and irrevocably deploy those other legal entities in the performance of the Assignment, insofar as it concerns the parts to which the technical capacity relates. If the Assignment is awarded to the Contractor, the Contractor is obliged to use these entities in the execution of the Assignment.

The Assignment was satisfactorily executed at the referent. This means that agreements regarding ‘Procurement Advisory’ have been met during the performance of the services. Further evidence does not need to be submitted. However, the Contracting Authority may check references, whether by means of random checks, also directly with the referent. If a possibly checked reference gives good reason to do so, including any substantial and substantiated dissatisfaction, the Contracting Authority may exclude the Contractor. The Contracting Authority will not do so without giving the Contractor the opportunity to express his views on the reference.

Core competences:

1. Assessment of a procurement plan for a public infrastructure project, in (a) previous assignment(s) in one of the sectors of focus of Invest International¹.
2. Assessment of a pre-qualification bidding documents for a public infrastructure project, in (a) previous assignment(s) in one of the sectors of focus of Invest International.
3. Assessment of a pre-qualification evaluation report for a public infrastructure project, in (a) previous assignment(s) in one of the sectors of focus of Invest International.
4. Assessment of the bidding documents / Assessment of ToR / BoQ for a public infrastructure project, in (a) previous assignment(s) in one of the sectors of focus of Invest International.
5. Assessment of bid evaluation, recommendation for contract award and proposed contract for a public infrastructure project, in (a) previous assignment(s) in one of the sectors of focus of Invest International.
6. Assessment of contract negotiations and contracts for a public infrastructure project, in (a) previous assignment(s) in one of the sectors of focus of Invest International.
7. Executing a market conformity price check for a public infrastructure project, in (a) previous assignment(s) in one of the sectors of focus of Invest International, which requires demonstrated sector expertise.

The following conditions for these references are applicable:

- The Assignment is executed in line with the DRIVE Policy Rules (see TOR Appendix 5).

¹ See: [Sectors - Invest International](#)

The references must be in line with the relevant core competencies and must comply with the conditions set out below, on pain of exclusion from the Tendering Procedure. If these conditions are not met, there is an invalid Proposal, and your Proposal will be set aside. The following conditions apply to all references:

- The Contractor shall attach a maximum of one (1) reference per key competence. If the Contractor wishes to use the same reference for several core competencies, the Contractor shall submit this reference separately for the relevant core competencies. No more than one reference per key competence will be assessed. In total, the Contractor therefore submits seven (7) reference forms with its Proposal.
- The references will be submitted in accordance with the 'Format Reference' developed for the relevant core competency as included in Appendix 11b.
- For the submitted references, the Contractor acted as the main Contractor or the party with final responsibility.
- If the Contractor performed the references in consortium, only its share in the references will count towards the Assessment of whether the key competence is met.
- The references must have been performed or be in the process of being performed in the previous three (3) years, counting from 24 August 2026. For references that are still in progress, such must have been started at least one (1) year prior to 24 August 2026.
- The references have been carried out to the satisfaction of the referent (client).
- The references will be submitted with the Proposal.
- The references of the Contractor have been duly signed by an authorized representative of the Contractor.
- The Contracting Authority reserves the right to check the references for accuracy. Inaccuracies or incompleteness regarding the references provided may lead to exclusion from the further Tender Procedure.
- If the Contractor registers as a consortium, the above minimum requirements will be met jointly.