1. Buyer

1.1 Buyer

Official name:	N.V. HVC
Legal type of the buyer:	Body governed by public law
Activity of the contracting authority:	Environmental protection

2. Procedure

2.1 Procedure

Title:	The delivery, implementation and maintenance of ETRM software
Description:	This is the Selection Guide for the Selection Phase pertaining to HVC's European tender on the basis of the competitive procedure with negotiations as referred to in Articles 2.30 and 2.31 of the Dutch Public Procurement Act. HVC Energie is intending to purchase an Energy Trading and Risk Management system to improve the current way of working and optimize business processes in the Energy Trading department. Currently, the organization relies on a basic deal capturing system and a workflow where many results and data are visualized through Power BI. Additionally, risk calculations, such as Value at Risk (VaR), are also performed by the department itself using Power BI. To reduce workload and minimize susceptibility to errors, HVC is seeking a simple yet reliable application. The desired solution should be future-proof, capable of adapting to the latest developments, and able to handle the increasing complexity of the energy sector. This Tender is divided into a Selection Phase and a Negotiation Phase. This Selection Guide relates only to the Selection Phase. In this phase, a maximum of four Candidates will be selected to submit a Tender in the Negotiation Phase. The selected Tenderers will be invited to submit an initial Tender in the Negotiation Phase, after which one or more interview rounds will take place. The Tenderers can then submit their best and final offer (the BAFO). At the end of the Negotiation Phase, an Agreement will be concluded with one Tenderer.
Procedure identifier:	e65e2353-12c8-4328-8761-c20cf5182425
Previous notice:	7bd6916c-a9a0-4edc-b87c-f2c426b5c231-01
Internal identifier:	T146734
Type of procedure:	Competitive dialogue

2.1.1 Purpose

Main nature of the contract :	Services
Additional nature of the contract:	Supplies
Main classification (cpv):	72200000 Software programming and consultancy services
Additional classification (cpv):	48100000 Industry specific software package

2.1.2 Place of performance

Anywhere in the European Economic Area

Additional information:	See documentation

Rijksoverheid

2.1.3 Value

Estimated value excluding VAT: 1 500 000 Euro

2.1.4 General information

Legal basis:

Directive 2014/24/EU

5. Lot

5.1 Lot technical ID: LOT-0000

Title: The delivery, implementation and maintenance of ETRM software

Description: This is the Selection Guide for the Selection Phase pertaining to HVC's European tender on the basis of the competitive procedure with negotiations as referred to in Articles 2.30 and 2.31 of the Dutch Public Procurement Act. HVC Energie is intending to purchase an Energy Trading and Risk Management system to improve the current way of working and optimize business processes in the Energy Trading department. Currently, the organization relies on a basic deal capturing system and a workflow where many results and data are visualized through Power BI. Additionally, risk calculations, such as Value at Risk (VaR), are also performed by the department itself using Power BI. To reduce workload and minimize susceptibility to errors, HVC is seeking a simple yet reliable application. The desired solution should be future-proof, capable of adapting to the latest developments, and able to handle the increasing complexity of the energy sector. This Tender is divided into a Selection Phase and a Negotiation Phase. This Selection Guide relates only to the Selection Phase. In this phase, a maximum of four Candidates will be selected to submit a Tender in the Negotiation Phase. The selected Tenderers will be invited to submit an initial Tender in the Negotiation Phase, after which one or more interview rounds will take place. The Tenderers can then submit their best and final offer (the BAFO). At the end of the Negotiation Phase, an Agreement will be concluded with one Tenderer.

Internal identifier: T146734

5.1.1 Purpose

Main nature of the contract: Services

Additional nature of the contract: Supplies

Main classification (cpv): 72200000 Software programming and consultancy services

Additional classification (cpv): 48100000 Industry specific software package

5.1.2 Place of performance

Anywhere in the European Economic Area

Additional information: See documentation

5.1.3 Estimated duration

Duration: 4 Year

5.1.4 Renewal

Maximum renewals: 2

Other information

Rijksoverheid

about renewals:	2 x 2 years renewal

5.1.5 Value

Estimated value excluding VAT:	1 500 000 Euro

5.1.6 General information

Procurement Project not financed with EU Funds.

The procurement is covered by the Government Procurement Agreement (GPA):	yes

5.1.7 Strategic procurement

5.1.10 Award criteria

Criterion:	
Type:	Quality
Name:	Functional requirements
Description:	Extent to which the proposed solution meets the specified functional requirements, including trading, risk management, invoicing, and certificate functionalities.
Category of award threshold criterion:	Weight (points, exact)
Award criterion number:	40
Criterion:	
Type:	Quality
Name:	Non Functional requirements
Description:	Extent to which the solution meets non-functional requirements such as architecture, security, integration, scalability, and supplier capabilities.
Category of award threshold criterion:	Weight (points, exact)
Award criterion number:	10
Criterion:	
Type:	Quality
Name:	Implementation plan
Description:	Quality and feasibility of the implementation approach, including planning, roles, migration, risk management, and deployment strategy.
Category of award threshold criterion:	Weight (points, exact)

Rijksoverheid

Award criterion number:	5
Criterion:	
Type:	Quality
Name:	Demo
Description:	Extent to which the proposed solution demonstrates compliance with functional requirements during the demonstration, including usability, performance, and completeness of key use cases.
Category of award threshold criterion:	Weight (points, exact)
Award criterion number:	20
Criterion:	
Type:	Price
Name:	Price
Description:	Total price for delivery, implementation, and maintenance of the solution, based on an all-inclusive pricing model.
Category of award threshold criterion:	Weight (points, exact)
Award criterion number:	25

5.1.15 Techniques

Framework agreement:

No framework agreement

Information about the dynamic purchasing system:

No dynamic purchase system

5.1.16 Further information, mediation and review

Review organisation:	Rechtbank Haarlem
Information about review deadlines:	See documentation

6. Results

Value of all contracts awarded in this notice:	1 454 288 Euro

6.1 Result lot Identifier: LOT-0000

At least one winner was chosen.

6.1.2 Information about winners

Winner:

Official name: Hitachi Energy The Netherlands B.V.

Tender:

Tender

Rijksoverheid

identifier:	1
Identifier of lot or group of lots:	LOT-0000
Value of the tender:	1 454 288 Euro
Subcontracting :	No

Contract information:

Identifier of the contract:	C01092
Date of the conclusion of the contract:	20/03/2026

6.1.4 Statistical information

Summary of the review requests the buyer received:

Number of complainants:	0

Received tenders or requests to participate:

Type of received submissions:	Tenders
Number of tenders or requests to participate received:	3

8. Organisations

8.1 ORG-0001

Official name:	N.V. HVC
Registration number:	37061260
Postal address :	Jadestraat 1
Town:	Alkmaar
Postcode:	1812RD
Country subdivision (NUTS):	Alkmaar en omgeving (NL328)
Country:	Netherlands
Contact point:	F.H. Stam
Email:	f.stam@hvcgroep.nl
Telephone:	+31612695298
Internet address:	https://www.hvcgroep.nl
Buyer profile:	https://s2c.mercell.com/buyer/46649

Roles of this organisation:

Buyer

8.1 ORG-0002

Rijksoverheid

Official name:	Rechtbank Haarlem
Registration number:	82941742
Town:	Haarlem
Postcode:	1812 RD
Country subdivision (NUTS):	Alkmaar en omgeving (NL328)
Country:	Netherlands
Email:	info@hvcgroep.nl
Telephone:	+31725411311
Roles of this organisation:	
Review organisation	

8.1 ORG-0003

Official name:	Hitachi Energy The Netherlands B.V.
Size of the economic operator:	Large
Registration number:	74422634
Postal address :	George Hintzenweg 81
Town:	Rotterdam
Postcode:	3068AX
Country subdivision (NUTS):	Groot-Rijnmond (NL366)
Country:	Netherlands
Contact point:	Lukas van der Zijden
Email:	lukas.van-der-zijden@hitachienergy.com
Telephone:	+31610927451
Roles of this organisation:	
Tenderer	
Winner of these lots:	LOT-0000

Notice information

Notice identifier /version:	69d7607c-9687-4ccf-b452-8c174852dc14 - 01
Form type:	Result
Notice type:	Contract or concession award notice – standard regime
Notice dispatch date:	15/05/2026 14:22 +00:00
Notice dispatch date (eSender):	15/05/2026 14:23 +00:00
Languages in which this notice is	English

Rijksoverheid

officially
available:

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