



MARKET EXPLORATION

SUPPORTING TOOL FOR CONTRACT AND SUPPLIER MANAGEMENT

With a view to a possible European tender, we are immersing ourselves in the market for contract and supplier management systems, so that we can make a well-founded choice of direction and focus on our initial requirements and wishes.

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1. GENERAL

1.1 Why a market survey?

Before (possibly) a tender is published, we start with a market survey.

The aim of this market survey is:

- 1. Information Collection**

We want to collect information about available products, services, technologies and/or market practices. This helps us develop our procurement strategy and formulate clear specifications and requirements.

- 2. Gaining insight into the market**

This allows us to better analyze the market structure, identify potential suppliers and assess whether there is sufficient competition and capacity in the market.

- 3. Receive feedback from the market on possible solutions, risks, costs and other relevant aspects. This helps** us refine our project plan and identify potential challenges.

- 4. Promoting dialogue and cooperation between Enexis and the market**

It allows both parties to communicate openly, ask questions and discuss possible solutions. This leads to a better understanding of each other's needs and finding innovative solutions.

In short: through this market survey, we hope to maximize the value and effectiveness of our expected tender.

1.2 Our communication platform: TenderNed

We use the TenderNed platform for the publication of our market surveys, tenders, the submission of the Tenders and all information that is further exchanged during a tender. If you have any questions about the use of TenderNed, please contact the service desk:

- Phone: 0800-TenderNed (0800-8363376).
- Email: servicedesk@TenderNed.nl.
- Website: You can also check the extensive Frequently Asked Questions (FAQ) on the website for quick answers.

2. SITUATION DESCRIPTION

2.1 Background

As the current agreements for supporting tooling are about to expire, this process, of which this market survey is a part, has been started to determine how Enexis wants to support the cooperation with suppliers and the management of agreements, performance and risks in the future.

The reason for this is not only contractual necessity, but also the observation that different organisational units within Enexis work in different ways and are in different stages of development.

Below you will find a description of the current and desired situation to get a better picture.

2.2 Current situation – Collaboration with suppliers and management of appointments

General picture

In the current situation, the cooperation with suppliers and the management of agreements, performance, documentation and risks within Enexis is set up in many different ways. Working methods are strongly linked to the type of work, the risk profile and the history of a department.

Information is spread across multiple systems and environments, such as SharePoint, Teams, portals and specific tooling. Recording and follow-up of consultation moments, performances, audits and actions is often done team- or department-specific. As a result, there is limited overview and there is no unambiguous source of truth.

Contracting

Within Aannemerij, the focus is strongly on operational cooperation, compliance with requirements and recognition schemes. Consultation takes place at an operational, tactical and strategic level, with reporting and documentation largely secured via SharePoint.

In addition, the contractor portal is used to exchange working methods, changes and important documents. Contractors have access to this environment to consult relevant information. Recording of documents, declarations and certificates takes place in the current supplier management tool.

CMT Assets (Category Management Teams)

Within the CMTs, the working method differs per component and team. Appointments and documentation are stored in the current system, while additional information such as Business Review Meetings, performance insights, audits and action follow-up is often recorded via SharePoint or team-specific tools.

Monitoring of performance and follow-up of actions is not uniform. When suppliers are active within multiple components, there is no overarching picture. There is a clear need to further professionalize and standardize processes, for example by working according to the CATS-CM methodology.

Facility Management

Within Facility Management, we are actively working on the further professionalization of the way in which agreements with suppliers are set up and managed. Different sub-departments of FM are in different phases of this development.

Initiatives have been launched to improve working methods, but the degree of maturity and uniformity differs. Consultation structures, reports and agreements with suppliers are not set up in the same way everywhere and are partly still under development.

Digital

Within Digital, supplier management is currently carried out on the basis of a clear fact sheet. These include information about current agreements, applications involved, strategic relevance, innovative strength, risks and current points of attention.

This process is supported by a strategic supplier management page on SharePoint. Part of this is only accessible internally and part is also accessible externally. Additional information such as risk analyses, financial analyses and action lists is recorded in separate documents on Teams or SharePoint. This does not create a fully coherent and up-to-date overall picture.

2.3 Desired situation – Collaboration with suppliers and management of appointments

Guiding principle

In the desired situation, Enexis has a coherent structure that supports the cooperation with suppliers and the management of agreements, performance, risks and compliance across the entire organisation.

This structure is based on one integral vision and uniform principles, but explicitly offers room for differences in working methods, maturity and focus between departments. Support can be achieved with one integrated solution or with two logically coherent solutions, as long as they together provide consistency, transparency and a clear supplier view.

Aannemerij

Voor Aannemerij supports the management and safeguarding of declarations, certificates and other requirements that are necessary to be able to issue assignments. Suppliers and Enexis work together in a digital environment in which documentation is up-to-date, transparent and auditable.

Suppliers can provide documents independently, while the support provides validations, validity monitoring, automatic alerts and audit trails. This limits the risks of non-compliance and provides insight into who has made which changes and when.

CMT Assets

For the CMTs, the desired set-up makes it possible to monitor and manage suppliers integrally, even when they are active within multiple CMTs. Agreements, changes and relevant information are recorded uniformly and easily traceable.

The support provides insight into performance, reliability, service agreements, financial information, experiences, audits, actions and risk management at both supplier and component level. In addition, the design supports workflows that are in line with the professionalization that has been initiated and the CATS-CM way of working.

Digital

For Digital, the tooling supports a broad and coherent picture of suppliers from different angles, such as service provision, market developments, security, compliance, relationship management, risks and licenses in the desired situation.

The design facilitates the recording of evaluations, consultation moments, actions and decision-making and supports the execution of workflows, for example for checks or assessments. Where relevant, the support connects logically to surrounding systems, so that information does not have to be recorded twice.

In the desired situation for Digital, Enexis can focus on the following components:

- Service management: Satisfied with services, SLA agreements, relationship management notes
- Purchasing: Movements in the market, how is a company doing financially, player acquisitions.
- Security: Vendor comments and remarks regarding vulnerabilities and any waivers if NFRs (Non-Functional-Requirements) are not met
- Contract and demand owners: General experiences with supplier, relationship management notes
- Supplier management: plan data, relationship management notes, QBR evaluation, status, progress of risk management at supplier level, insight into contract within the organization and total spend
- License Management: About Licensing Models
- Riskmanager: Compliance statements
- Legal\privacy\security: Processing agreement, DPA, IIA, ISO statements, SOC statements (this process is very similar to the above process of contracting in relation to managing certificates)
- General: Support workflow (e.g. check for a SOC2 statement). Link with SAP to link list of suppliers or link to purchase orders, for example

Enexis-wide

In addition, the design – in line with the future development picture – supports broader functionalities such as performance and risk dashboards, supplier scorecards, document sharing and cooperation on improvement actions.

The system landscape facilitates the assignment, monitoring and follow-up of actions, including statuses, deadlines and automatic reminders. Whether these functionalities are offered in one solution or are spread over several cooperating solutions is secondary, as long as users have one logical, consistent and reliable view per supplier.

2.4 Summary of the future

The desired design gives Enexis control over supplier relationships and agreements, without forcing departments to adopt a one-size-fits-all approach. Differences in working methods are supported, but fragmentation of information is prevented.

By focusing on coherence, integration and clear principles, future-proof support is created that grows with the organization and contributes to professionalization, transparency and control.

3. QUESTION ENEXIS

As a result of the consultation, written answers are requested to as many of the questions below as possible. We ask you to properly motivate your answers, but to limit the answers to approximately 5 pages in connection with the processability of these answers. If you add attachments, we ask you to describe as specifically as possible which passages of the attachments you refer to and why.

In your written response, in addition to answering the questions, we would also like to receive the name and a brief description of your company.

Questions to the suppliers:

1. What do you consider your best practice solution for contract and supplier management, what does it look like in terms of functionalities, including the supporting processes such as risk management, service management, compliance, data and privacy processes.
2. To what extent does the solution support automation and process optimization based on our current and desired situation?
3. How is the integration of your tooling with other (enterprise) systems designed (such as ERP, service or financial systems, e.g. SAP or ServiceNow) and what integration principles do you use (e.g. API-first, standard links)?
4. To what extent does your current solution make use of AI applications and what further developments do you foresee?
5. Is your solution CATS-CM certified or able to facilitate CATS-CM or similar contract management methodologies, and if so, how?
6. How is the licensing model of your solution structured globally (type of licenses, scalability, modules and functional dependencies)?
7. What implementation methodology do you use at similar organizations and what are your experiences with this in practice? Also think of the data migration.

4. MARKET EXPLORATION PROCEDURE

4.1 Planning

Step	Subject	Period of project
1.	Publication of consultation document and invitation to parties	April 8, 2026
2.	Submission of questions in response to market research document	April 21, 2026
3.	Publication of the Information Notice	April 24, 2026
4.	<u>Submission of questions in response to market research document</u>	<u>May 5, 2026</u>
5.	<u>Publication of the Information Notice II</u>	<u>May 7, 2026</u>
6.	Submission of a written response to the consultation document	May 15, 2026

4.2 The process

Ask questions

During this market survey, you can ask further questions in TenderNed. By using the Questions and Answers form under the Documents tab in TenderNed. You can ask your questions by adding the document to a message on TenderNed with the subject "questions for the purpose of the Information Notice". This can be done no later than the date referred to in paragraph 4.1.

The questions will not be answered substantively if, for example, the following cases apply:

- the question is not relevant to this market survey and/or possible tender;
- Answering the question is (possibly) contrary to the procurement regulations, including the procurement principles (such as the principle of equality).

Written responses to market survey document

You can submit the answers to our questions via Mercell. It is possible that one or more questions will be added to the Information Notice to which a response from you is requested. In that case, these extra questions will also be included in Mercell.

It is also possible that we schedule an appointment with parties based on all the answers.

4.3 Follow-up process

The results of this market consultation will be taken into account in determining the final strategy and, where necessary or possible, in drawing up the tender documents. If Enexis decides to start a tender, we will draw up a summary of the responses received in this market survey. We publish these together with the other tender documents.

4.4 Legal aspects

1. This consultation is not a call for competition in any (European) tender and therefore does not aim to realise a (pre-)selection of (market) parties.
2. Parties are free to participate in the market survey or not. Participating does not give the party in question a better or worse position compared to a party that does not participate.
3. The information described in this document is non-binding and provisional.
4. With regard to information that can be traced back to an individual participant in the consultation, Enexis will observe confidentiality.
5. Enexis ensures that a level playing field is guaranteed. No information will be shared on the basis of which one or a few parties could gain a relevant knowledge advantage with regard to the Tender. Enexis will include all relevant information relating to the Tender in the tender documents. If necessary, this information is first anonymized.
6. The participant in the consultation agrees that the information that is not covered by confidentiality as referred to in point 4 may be used and made public in the context of a (potential) European tender.
7. Costs you incur for this market survey will not be reimbursed.

By participating in this market survey, you agree to the above legal conditions and what is described further in this consultation document.