

Market orientation

Liaison Officer RVO Niger - ref. 202602175

Organisation: The Netherlands Enterprise Agency

The Netherlands Enterprise Agency (in Dutch: Rijksdienst voor Ondernemend Nederland, RVO) supports private and public organisations with funding, international business partners, knowledge, and regulations.

- Durable relations between the Netherlands and other countries;
- A more stable business environment and solid entrepreneurship;
- More sustainable value chains;
- Better employment opportunities, especially for young people;
- Business process innovation (digitalization);
- Sustainable trade and investment by Dutch companies in international markets; and
- Opportunities for companies to export to Europe and other regions.
- The implementation of programmes and assignments in the field of development cooperation for various clients, with the Ministry of Foreign Affairs (DGIS) as the main client.

More information about RVO can be found on: www.rvo.nl and <http://english.rvo.nl/>.

Purpose of the notification

An important objective of the Programme Vallée du Niger (ProVaNi) is to support the government and the people of Niger with the development of a long-term vision and strategic planning for the sustainable management of natural resources in the Niger River Valley in Niger.

This market orientation aims to gauge the interest of organizations that are available and capable of carrying out an assignment focusing on supporting this process. The purpose of this consultation is not to gain insight into stakeholders and initiatives, as this has already been conducted and is currently being further elaborated in more detail by an external ProVaNi program consortium of partners. It is not a request for proposals, and submitting a proposal or motivation letter is therefore not allowed. This analysis helps to identify opportunities, challenges, and potential collaboration dynamics that may influence the successful implementation of the programme and the role of the Liaison Officer.

Extent and duration

The project will run from 1st of June 2026 (or as soon as the tendering and contracting procedure has finished) until October 2027. A specific planning of each of the activities will be set up between the contracting authority and contractor.

Budget indication

The budget of a possible tender is estimated at max € 130.000 excluding Netherlands VAT and (if applicable) including local foreign VAT and all other costs and/or fees.

Purpose of the assignment

The overall purpose of this assignment is to provide RVO, our Nigerian counterpart CTAP and the executing consortia with coordination, knowledge, insight, and facilitation of relational communication amongst all actors and with special reference to local governmental actors and societal groups, via the role of a Liaison Officer (LO).

Goals and deliverables

By contracting a Liaison Officer (LO), RVO aims to enhance the speed and effectiveness of communication and collaboration between CTAP and the executing consortia, as well as between RVO and CTAP. The LO will advise CTAP on the qualitative process for visioning and strategic planning and, where necessary, guide the activities for the strategic environmental assessment. Additionally, the LO is expected to facilitate activities to ensure that the programme deadlines are met.

- Work plan/feuille route for 6-9 months with key activities;
- Keeping track of progress deliverables Consortium and report on bi-weekly basis with RVO team
- Advise the CTAP on the qualitative process for the visioning and strategic planning ;
- Guide the CTAP where requested with the strategic environmental assessment;
- Weekly updates with CTAP;
- Bi-weekly update calls with RVO team ;
- Set up online sessions with CTAP as required but at a minimum :
 - Online session with Consortium, CTAP and RVO;
 - Online sessions with CTAP and RVO on programme elements ;
- Set up calls / dialogue with CTAP to contribute to the development and formulation of the projects sans regrets, grand projects sans regrets, monitoring and learning framework, and capacity reinforcement modalities.

Methods of Working

- The LO will be working in Niger, on average 10-12 days per month during which full-time availability on-site is required. On days when the LO is not physically present in Niger, the LO remains daily available (at least via phone, WhatsApp, or e-mail) for consultation, advice, and coordination;
- The LO can be contacted by all actors, formally or informally;
- The LO will refrain accepting responsibilities that can generally be accepted as belonging to the consortium or other actors;
- The LO formally reports to the Program Coordinator of the Niger Valley Program at RVO.

Eligible candidates with experience in similar projects are strongly invited to express interest in this assignment by responding to the contact person below.

Requirements

Given the urgency of the requirements for the LO position, the LO candidate is expected to have an active, extensive and effective local network and reputation, as the LO should be functional from day one of the assignment, to be functional within the upcoming months of the program's set up.

The candidate is expected to be based in Niamey and is legally allowed to work in Niger.

The requirements of this assignment are as follows:

- Have at least a master's degree (Preferably PhD) in environmental sciences (i.e. Environmental Sciences, Naturel Resource management, or similar fields).
- Have over 10 years of experience in natural resources management, spatial planning and strategic planning in a multi-actor setting.
- Have proven functional relationships with local entities, including higher as well as lower governmental institutions and communal groups.
- Excellent networking and communication skills within complex multi-actor project environments.
- Deep understanding of strategic planning processes and dynamics
- Deep understanding of local, provincial and national policy dynamics and processes in the domains of natural resources management, and related aspects as flood prevention and agricultural / rural development
- Deep understanding and experience with stakeholder processes and inclusivity within project environments

- Communicates fluently (reading, writing, oral) in French (**working language is French**), fluent in English and fluency in at least one local Niger language Hausa and/or Zarma is of added value.
- The Liaison Officer (LO) is expected to be available on a daily basis, at least via phone, whatsapp or e-mail.

Eligible candidates with experience in similar projects are strongly invited to express interest in this assignment by responding to the contact person below.

Application

Interested candidates are invited to send an expression of interest to Netherlands Enterprise Agency by sending an e-mail to Romy.vanderham@rvo.nl of the Procurement Office with Amber.nijland@rvo.nl in the CC. Please state the name of the contact person and his or her e-mail address.

Please state in your expression of interest your, (web) address, a short expression of interest letter and a brief track record (max one page) in line with the skills and experience required. You do not have to send any other documents, as they will be disregarded.

As a result of the market consultation, RVO can decide to start a follow-up process.

Interested parties can be invited in this process to submit a request for proposal.

Your response to this market orientation does not mean you have the right to be invited to this procurement procedure.

In case of a follow-up process, no distinction will be made between parties that have or have not participated in the market consultation.

Deadline

The deadline for responding to this marketorientation is set at 10 April 2026