1. Buyer

1.1 Buyer

Official name:	GÉANT Association
Legal type of the buyer:	Body governed by public law
Activity of the contracting authority:	General public services

2. Procedure

2.1 Procedure

Title:	NetFlow Analysis Software
Description:	This tender is divided in 2 Lots. Lot 1 – Network Flow Analysis Software – GÉANT Network only The first lot is for the procurement of network flow analysis software by the GÉANT Association. GÉANT aims to procure the use of software for network analysis, provided on servers maintained by the Supplier (i.e. Software as a Service (SaaS)), that can continuously receive, analyse and store the sampled traffic flow information, i.e. an 'IPFIX' network flow feed, sent from GÉANT's packet network, providing real time and retrospective network utilisation information to GÉANT and NREN teams. Such a system is required to carry out in-depth analysis of backbone network traffic flows, allowing improved capacity planning and helping to advise member NRENs regarding their own use of the GÉANT network, such as the top talkers to/from their own networks. Lot 2 – Framework agreements Network Flow Analysis Software – NRENs in the GÉANT Community In the second lot, GÉANT Association will award framework agreements, facilitating the procurement of network flow analysis software by its members. The GÉANT Association is a membership organisation with its registered office in the Netherlands. GÉANT Association (GÉANT) is owned by 36 national members, which are European national research and education network (NREN) organisations, and one representative member (NORDUnet) which participates on behalf of five Nordics members. Most of these members are contracting authorities bound by (European) public procurement legislation. This unique set-up makes it possible for GÉANT to procure on behalf of its members as a CPB. For more information about GÉANT members see: https://about.geant.org/membership/ In lot 2 GÉANT will award framework agreements for the procurement of software for network analysis that can be used by the GÉANT members. These are the National members, Representative members and Associates. A full list of members can be found here (https://about.geant.org/membership/members-associates-general-assembly-representatives/)
Procedure identifier:	9e35bab8-0be5-4b97-92e6-0cbf86203c31
Previous notice:	54b28a1a-1733-4e26-a985-6dafe8c191e2-01
Internal identifier:	T116953
Type of procedure:	Open
The procedure is accelerated:	no
Main features of the	This tender is divided in 2 Lots. Lot 1 – Network Flow Analysis Software – GÉANT Network only The first lot is for the procurement of network flow analysis software by the GÉANT Association. GÉANT aims to procure the use of software for network analysis, provided on servers maintained by the Supplier (i.e. Software as a Service (SaaS)), that can continuously receive, analyse and store the sampled traffic flow information, i.e. an 'IPFIX' network flow feed, sent from GÉANT's packet network, providing real time and retrospective network utilisation information to GÉANT and NREN teams. Such a system is required to carry out in-depth analysis of backbone network traffic flows, allowing improved capacity planning and helping to advise member NRENs regarding their own use of the GÉANT network, such as the top talkers to/from their own networks. Lot 2 – Framework agreements Network Flow Analysis Software – NRENs in the GÉANT Community In the second lot, GÉANT Association will award framework agreements, facilitating the procurement of network flow analysis software by its members. The GÉANT Association is a membership organisation with its

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procedure:	registered office in the Netherlands. GÉANT Association (GÉANT) is owned by 36 national members, which are European national research and education network (NREN) organisations, and one representative member (NORDUnet) which participates on behalf of five Nordics members. Most of these members are contracting authorities bound by (European) public procurement legislation. This unique set-up makes it possible for GÉANT to procure on behalf of its members as a CPB. For more information about GÉANT members see: https://about.geant.org/membership/ In lot 2 GÉANT will award framework agreements for the procurement of software for network analysis that can be used by the GÉANT members. These are the National members, Representative members and Associates. A full list of members can be found here (https://about.geant.org/membership/members-associatesgeneral- assembly-representatives/)

2.1.1 Purpose

Main nature of the contract :	Services
Additional nature of the contract:	Supplies
Main classification (cpv):	72700000 Computer network services
Additional classification (cpv):	48210000 Networking software package
Additional classification (cpv):	48214000 Network operating system software package

2.1.2 Place of performance

Country:	Netherlands

Anywhere in the given country

Additional information:	See documentation

2.1.3 Value

Estimated value excluding VAT:	25 000 000 Euro

2.1.4 General information

Legal basis:

Directive 2014/24/EU

5. Lot

5.1 Lot technical ID: LOT-0001

Title:	Lot 1: NetFlow Analysis software - GÉANT Network only
Description:	GÉANT aims to procure the use of software for network analysis, provided on servers maintained by the Supplier (i.e. Software as a Service (SaaS)), that can continuously receive, analyse and store the sampled traffic flow information, i.e. a 'NetFlow' feed, sent from GÉANT's packet network, providing real time and retrospective network utilisation information to the Network Operations, CCRO and NREN teams. Such a system is required to carry out in-depth analysis of backbone network traffic flows, allowing improved capacity planning and helping to advise member NRENs regarding their own use of the GÉANT network, such as the top talkers to/from their own networks.
Internal identifier:	T116953 - Lot 1

5.1.1 Purpose

Main nature

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of the contract :	Services
Main classification (cpv):	72700000 Computer network services

5.1.2 Place of performance

Country:	Netherlands

Anywhere in the given country

Additional information:	See documentation

5.1.3 Estimated duration

Duration:	24 Month

5.1.4 Renewal

Maximum renewals:	2
Other information about renewals:	2 possible renewals of 12 months each

5.1.5 Value

Estimated value excluding VAT:	1 250 000 Euro

5.1.6 General information

Procurement Project fully or partially financed with EU Funds.

The procurement is covered by the Government Procurement Agreement (GPA):	yes

5.1.7 Strategic procurement

Green Procurement Criteria:	No Green Public Procurement criteria

5.1.8 Accessibility criteria

Accessibility criteria for persons with disabilities are not included with the following justification

Justification:	Not relevant for this procurement

5.1.10 Award criteria

Criterion:	
Type:	Price
Name:	Pricing
Description:	Prices provided for requested solution
Category of award threshold criterion:	Weight (points, exact)

Award

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criterion number:	30
Criterion:	
Type:	Quality
Name:	Quality criterium
Description:	User Interface and User Admin, Customer Support, Data Integrity, Retention & Processing, Flow Analysis Customisation, Customer Portal with Filtered Dashboards, Additional Features
Category of award threshold criterion:	Weight (points, exact)
Award criterion number:	70

5.1.15 Techniques

Framework agreement:

No framework agreement

Information about the dynamic purchasing system:

No dynamic purchase system

5.1.16 Further information, mediation and review

Review organisation:	Rechtbank Amsterdam
Information about review deadlines:	None
Organisation providing additional information about the procurement procedure:	GÉANT Association
Organisation providing offline access to the procurement documents:	GÉANT Association
Organisation executing the payment:	GÉANT Association
Organisation signing the contract:	GÉANT Association

5.1 Lot technical ID: LOT-0002

Title:	Lot 2: NetFlow Analysis Software - Framework agreements for NRENs part of the GÉANT Community
Description:	For lot 2 GÉANT Association acts as a Centralised Purchasing Body (CPB) on behalf of members. In this lot 2 GÉANT Association will award framework agreements under which members of GÉANT can procure framework software for network analysis without further involvement of GÉANT Association. The organisations to whom the framework agreements are awarded to, can be selected by the GÉANT members to deliver network analysis software and/or services on their respective networks. The differences between requirements between Lot 1 and Lot 2 will be clearly identified in this tender. As many

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	of the GÉANT members are contracting authorities 'Easy access' needs to seen in the light of the obligation for a member to run a public tender. Making these framework agreements available to the members via GÉANT as a CPB will remove that obligation, resulting in significant reduced administrative efforts for both the potential suppliers as the members.
Internal identifier:	T116953 - Lot 2

5.1.1 Purpose

Main nature of the contract :	Services
Main classification (cpv):	72700000 Computer network services

5.1.2 Place of performance

Country:	Netherlands
Anywhere in the given country	
Additional information:	See documentation

5.1.3 Estimated duration

Duration:	48 Month

5.1.4 Renewal

Maximum renewals:	0

5.1.5 Value

Estimated value excluding VAT:	1 000 000 Euro
Maximum value of the framework agreement:	1 000 000 Euro

5.1.6 General information

Procurement Project not financed with EU Funds.	
The procurement is covered by the Government Procurement Agreement (GPA):	yes

5.1.10 Award criteria

Criterion:	
Type:	Price
Name:	Pricing
Description:	Pricing offered by bidders for requested solution
Category of award threshold criterion:	Weight (points, exact)
Award	

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criterion number:	30
Criterion:	
Type:	Quality
Name:	Quality criterium
Description:	User Interface and User Admin, Customer Support, Data Integrity, Retention & Processing, Flow Analysis Customisation, Customer Portal with Filtered Dashboards, Additional Features
Category of award threshold criterion:	Weight (points, exact)
Award criterion number:	70

5.1.15 Techniques

Framework agreement:

Framework agreement, partly without reopening and partly with reopening of competition

Information about the dynamic purchasing system:

No dynamic purchase system

5.1.16 Further information, mediation and review

Review organisation:	Rechtbank Amsterdam
Information about review deadlines:	Standstill period concluded March 10 2025.
Organisation executing the payment:	GÉANT Association
Organisation signing the contract:	GÉANT Association

6. Results

Value of all contracts awarded in this notice:	2 250 000 Euro
Maximum value of the framework agreements in this notice:	1 000 000 Euro
Approximate value of the framework agreements:	1 000 000 Euro

6.1 Result lot Identifier: LOT-0001

At least one winner was chosen.

6.1.2 Information about winners

Winner:

Official name: Kentik Technologies Inc

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Tender:

Tender identifier:	Kentik: 9e35bab8-0be5-4b97-92e6-0cbf86203c31
Identifier of lot or group of lots:	LOT-0001
Value of the tender:	1 250 000 Euro
Subcontracting :	No

Contract information:

Identifier of the contract:	SER-25-113
Title:	Contract for Netflow analysis SaaS solution
Date on which the winner was chosen:	19/02/2025
Date of the conclusion of the contract:	05/08/2025
Organisation signing the contract:	GÉANT Association

6.1.3 Non-winning tenderers:

Tenderer:

Official name:	BENOCS GmbH

6.1.4 Statistical information

Received tenders or requests to participate:

Type of received submissions:	Tenders
Number of tenders or requests to participate received:	2

6.1 Result lot Identifier: LOT-0002

At least one winner was chosen.

Framework agreement:

Maximum value of the framework agreement:	1 000 000 Euro
Re-estimated value of the framework agreement:	1 000 000 Euro

6.1.2 Information about winners

Winner:

Official name:	Kentik Technologies Inc

Tender:

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Tender identifier:	Kentik: 9e35bab8-0be5-4b97-92e6-0cbf86203c31
Identifier of lot or group of lots:	LOT-0002
Subcontracting:	No
Contract information:	
Identifier of the contract:	FWA-25-002
Title:	Framework Agreement for Netflow Analysis Software
Date on which the winner was chosen:	19/02/2025
Date of the conclusion of the contract:	17/10/2025
Organisation signing the contract:	GÉANT Association
Winner:	
Official name:	BENOCS GmbH
Tender:	
Tender identifier:	BENOCS: 9e35bab8-0be5-4b97-92e6-0cbf86203c31
Identifier of lot or group of lots:	LOT-0002
Subcontracting:	No
Contract information:	
Identifier of the contract:	FWA-25-003
Title:	Framework Agreement for Netflow Analysis Software
Date on which the winner was chosen:	19/02/2025
Date of the conclusion of the contract:	18/08/2025
Organisation signing the contract:	GÉANT Association
Winner:	
Official name:	Nomios Netherlands B.V.
Tender:	
Tender identifier:	Nomios: 9e35bab8-0be5-4b97-92e6-0cbf86203c31
Identifier of lot or group of lots:	LOT-0002

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Subcontracting :	No

Contract information:

Identifier of the contract:	FWA-25-004
Title:	Framework Agreement for Netflow Analysis Software
Date on which the winner was chosen:	19/02/2025
Date of the conclusion of the contract:	09/12/2025
Organisation signing the contract:	GÉANT Association

6.1.4 Statistical information

Received tenders or requests to participate:

Type of received submissions:	Tenders
Number of tenders or requests to participate received:	3

8. Organisations

8.1 ORG-0001

Official name:	GÉANT Association
Registration number:	40535155
Postal address :	Hoekenrode 3
Town:	Amsterdam
Postcode:	1102BR
Country subdivision (NUTS):	Groot-Amsterdam (NL32B)
Country:	Netherlands
Contact point:	Olaf Verschoor
Email:	olaf.verschoor@geant.org
Telephone:	+31611299145
Internet address:	https://geant.org/
Buyer profile:	https://s2c.mercell.com/buyer/2384

Roles of this organisation:

Buyer

Central purchasing body awarding public contracts or concluding framework agreements for works, supplies or services intended for other buyers

Organisation providing additional information about the procurement procedure

Organisation providing offline access to the procurement documents

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Organisation signing the contract

Organisation executing the payment

8.1 ORG-0002

Official name:	Rechtbank Amsterdam
Registration number:	oorg10018
Town:	Amsterdam
Postcode:	1076 AV
Country subdivision (NUTS):	Groot-Amsterdam (NL32B)
Country:	Netherlands
Email:	info.rechtbankamsterdam@rechtspraak.nl
Telephone:	088 361 70 00

Roles of this organisation:

Review organisation

8.1 ORG-0003

Official name:	Kentik Technologies Inc
Size of the economic operator:	Micro, small, or medium
Registration number:	DEM1201.HRB111833
Postal address :	548 Market St, PMB 78595
Town:	San Francisco
Postcode:	94104 CA
Country:	United States
Contact point:	Lawrie Pointer
Email:	lawrie@kentik.com
Telephone:	+447939933419
Internet address:	https://www.kentik.com/

Roles of this organisation:

Tenderer

Winner of these lots: LOT-0001LOT-0002

8.1 ORG-0004

Official name:	Nomios Netherlands B.V.
Size of the economic operator:	Medium
Registration number:	28098276
Postal address :	Stadhouderslaan 900
Town:	Zoeterwoude-Rijndijk
Postcode:	2382BL

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Country subdivision (NUTS):	West-Noord-Brabant (NL411)
Country:	Netherlands
Contact point:	CST Nomios
Email:	cst@nomios.com
Telephone:	+31717501525
Internet address:	https://www.nomios.com/
Roles of this organisation:	
Tenderer	
Winner of these lots:	LOT-0002

8.1 ORG-0005

Official name:	BENOCS GmbH
Size of the economic operator:	Medium
Registration number:	HRB19378
Postal address :	Reuchlinstr. 10
Town:	Berlin
Postcode:	10553
Country subdivision (NUTS):	Berlin (DE300)
Country:	Germany
Contact point:	Peter Gyorgy
Email:	sales@benocs.com
Telephone:	+491713897414
Internet address:	https://www.benocs.com/
Roles of this organisation:	
Tenderer	
Winner of these lots:	LOT-0002

Notice information

Notice identifier /version:	27d0d177-f05a-420b-a5b8-bfa0e42cfb59 - 01
Form type:	Result
Notice type:	Contract or concession award notice – standard regime
Notice dispatch date:	18/12/2025 14:24 +00:00
Notice dispatch date (eSender):	18/12/2025 14:26 +00:00
Languages in	

Rijksoverheid

which this notice is officially available:	English

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