1. Buyer

1.1 Buyer

Official name :	Schiphol Nederland B.V.
Legal type of the buyer:	Public undertaking
The buyer is a contracting entity	
Activity of the contracting entity:	Airport-related activities

2. Procedure

2.1 Procedure

Title:	Regulated Ground handling Model (RGM)
Description:	This tender concerns the selection and award of three Concession Agreements for the provision of Ground Handling Services for commercial passenger traffic at Amsterdam Airport Schiphol. In accordance with the Ministerial Decree of the Minister of Infrastructure and Water Management dated 30 April 2024 (reference IENW/BSK-2024/69679), the number of providers authorised to perform baggage handling and ramp handling services is limited to three. The announcement includes an estimated turnover of ~€ 2.6 billion (two point six billion euros) over the Concession period of seven years, for the three Concessions consolidated. This amount is based on data and assumptions below. • 228.003 (two hundred twenty-eight thousand and three) Turnarounds in 2024 of which: # 192,809 (one hundred ninety-two thousand eight hundred nine) Turnarounds regarding NaBo handling with an estimated value of € 1,500 (one thousand five hundred euros) per Turnaround. # 35,194 (thirty-five thousand one hundred ninety-four) Turnarounds regarding WiBo handling with an estimated value of € 2,500 (two thousand five hundred euros) per Turna-round, and # The estimated value refers to baggage- and ramp-handling. • Total estimated turnover NaBo and WiBo based on 2024 is € 289,213,500 (two hundred eighty-nine million two hundred thirteen thousand five hundred euros) + € 87,985,000 (eighty-seven mil-lion nine hundred eighty-five thousand euros) = € 377,198,500 (three hundred seventy-seven mil-lion one hundred ninety-eight thousand five hundred euros), multiplied by the concession period of seven years is therefore an estimated turnover of ~€ 2.6 billion (two point six billion euros). SNBV does not have insight into the exact amount per transaction; the estimated revenue is SNBV's best estimate. SNBV emphasizes that no rights can be derived from this estimated turnover. As explained, SNBV cannot accurately predict how the price per transaction will develop in the coming years, and furthermore, Concession Holders themselves determine which Users they handle. Please note that the Ministerial Decree only applies to groundhandling for third parties and does not preclude the possibility of self-handling by Users. Therefore, Users are not required to conclude a contract with one of the Concession Holders.
Procedure identifier:	f3c50625-6981-484b-b39b-5df4ee6ab023
Internal identifier:	94d123be-99ed-4953-bef8-a14901ac02a9
Type of procedure:	Open
Main features of the procedure:	This Tender Procedure is conducted in accordance with Part 2a of the DPPA and the Procurement Regulations for the Utilities Sectors 2016 (ARN2016), unless SNBV has deviated therefrom in its Tender Documents (the Tender Documents prevail over the ARN2016).

2.1.1 Purpose

Main nature of the contract:	Services
Main classification	63000000 Supporting and auxiliary transport services; travel agencies services

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(cpv):	
Additional classification (cpv):	63110000 Cargo handling services
Additional classification (cpv):	63112000 Baggage handling services
Additional classification (cpv):	63112100 Passenger baggage handling services
Additional classification (cpv):	63112110 Baggage collection services

2.1.2 Place of performance

Country subdivision (NUTS):	Groot-Amsterdam (NL32B)
Country:	Netherlands
Additional information:	See the Tendering Guide.

2.1.3 Value

Estimated value excluding VAT:	2 600 000 000 Euro

2.1.4 General information

Additional information:	See the Tendering Guide.
Legal basis:	

Directive 2014/23/EU

2.1.6 Grounds for exclusion

Sources of grounds for exclusion:	Procurement Document

5. Lot

5.1 Lot technical ID: LOT-0000

Title:	Regulated Ground handling Model (RGM)
Description:	This tender concerns the selection and award of three Concession Agreements for the provision of Ground Handling Services for commercial passenger traffic at Amsterdam Airport Schiphol. In accordance with the Ministerial Decree of the Minister of Infrastructure and Water Management dated 30 April 2024 (reference IENW/BSK-2024/69679), the number of providers authorised to perform baggage handling and ramp handling services is limited to three. The announcement includes an estimated turnover of ~€ 2.6 billion (two point six billion euros) over the Concession period of seven years, for the three Concessions consolidated. This amount is based on data and assumptions below. • 228.003 (two hundred twenty-eight thousand and three) Turnarounds in 2024 of which: # 192,809 (one hundred ninety-two thousand eight hundred nine) Turnarounds regarding NaBo handling with an estimated value of € 1,500 (one thousand five hundred euros) per Turnaround. # 35,194 (thirty-five thousand one hundred ninety-four) Turnarounds regarding WiBo handling with an estimated value of € 2,500 (two thousand five hundred euros) per Turna-round, and # The estimated value refers to baggage- and ramp-handling. • Total estimated turnover NaBo and WiBo based on 2024 is € 289,213,500 (two hundred eighty-nine million two hundred thirteen thousand five hundred euros) + € 87,985,000 (eighty-seven mil-lion nine hundred eighty-five thousand euros) = € 377,198,500 (three hundred seventy-seven mil-lion one hundred ninety-eight thousand five hundred euros), multiplied by the

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	concession period of seven years is therefore an estimated turnover of ~€ 2.6 billion (two point six billion euros). SNBV does not have insight into the exact amount per transaction; the estimated revenue is SNBV's best estimate. SNBV emphasizes that no rights can be derived from this estimated turnover. As explained, SNBV cannot accurately predict how the price per transaction will develop in the coming years, and furthermore, Concession Holders themselves determine which Users they handle. Please note that the Ministerial Decree only applies to groundhandling for third parties and does not preclude the possibility of self-handling by Users. Therefore, Users are not required to conclude a contract with one of the Concession Holders.
Internal identifier:	eaf29f8a-f3df-4357-99a6-c83b6e43b976

5.1.1 Purpose

Main nature of the contract:	Services
Main classification (cpv):	63000000 Supporting and auxiliary transport services; travel agencies services
Additional classification (cpv):	63110000 Cargo handling services
Additional classification (cpv):	63112000 Baggage handling services
Additional classification (cpv):	63112100 Passenger baggage handling services
Additional classification (cpv):	63112110 Baggage collection services

5.1.2 Place of performance

Country subdivision (NUTS):	Groot-Amsterdam (NL32B)
Country:	Netherlands
Additional information:	See the Tendering Guide.

5.1.3 Estimated duration

Duration:	7 Year

5.1.5 Value

Estimated value excluding VAT:	2 600 000 000 Euro

5.1.6 General information

Reserved participation:	Participation is not reserved.
Procurement	Project not financed with EU Funds.
The procurement is covered by the	

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Government Procurement Agreement (GPA):	no
Additional information:	See the Tendering Guide.

5.1.9 Selection criteria

Sources of selection criteria:	Procurement Document

5.1.10 Award criteria

Criterion:	
Type:	Quality
Name:	AC1 Management & business continuous improvement
Description:	See the Tendering Guide.
Category of award threshold criterion:	Weight (points, exact)
Award criterion number:	300
Criterion:	
Type:	Quality
Name:	AC2 Transition
Description:	See the Tendering Guide.
Category of award threshold criterion:	Weight (points, exact)
Award criterion number:	200
Criterion:	
Type:	Quality
Name:	AC3a Contingency plan (written)
Description:	See the Tendering Guide.
Category of award threshold criterion:	Weight (points, exact)
Award criterion number:	100
Criterion:	
Type:	Quality
Name:	AC3b Contingency plan (case)
Description:	See the Tendering Guide.
Category of award	

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threshold criterion:	Weight (points, exact)
Award criterion number:	100
Criterion:	
Type:	Quality
Name:	AC4 Safety Culture
Description:	See the Tendering Guide.
Category of award threshold criterion:	Weight (points, exact)
Award criterion number:	150
Criterion:	
Type:	Quality
Name:	AC5 Quality of Work
Description:	See the Tendering Guide.
Category of award threshold criterion:	Weight (points, exact)
Award criterion number:	150

5.1.11 Procurement documents

Access to certain procurement documents is restricted

Justification for restricting access to certain procurement documents:	Protection of particularly sensitive information
Information about restricted documents is available at :	https://s2c.mercell.com/today/186140

5.1.12 Terms of procurement

Terms of submission:

Electronic submission:	Allowed
Address for submission:	https://s2c.mercell.com/today/186140
Description:	See the Tendering Guide.
Languages in which	

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tenders or requests to participate may be submitted:	English
Variants:	Not allowed
Tenderers may submit more than one tender:	Not allowed
Deadline for receipt of tenders:	24/03/2026 11:00 +00:00
Deadline until which the tender must remain valid:	150 Day
Terms of contract:	
The execution of the contract must be performed within the framework of sheltered employment programmes:	No
Conditions relating to the performance of the contract:	See the Tendering Guide.
A non-disclosure agreement is required:	yes
Additional information about the non-disclosure agreement:	See the Tendering Guide.

5.1.16 Further information, mediation and review

Review organisation:	Rechtbank Den Haag
Information about review deadlines:	See the Tendering Guide.
Organisation providing	

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additional information about the procurement procedure:	Schiphol Nederland B.V.
Organisation providing more information on the review procedures:	Rechtbank Den Haag
Organisation receiving requests to participate:	Schiphol Nederland B.V.
Organisation processing tenders:	Schiphol Nederland B.V.

8. Organisations

8.1 ORG-0001

Official name :	Schiphol Nederland B.V.
Registration number:	34166584
Postal address:	Evert van de Beekstraat 202
Town:	Schiphol
Postcode:	1118 CP
Country subdivision (NUTS):	Groot-Amsterdam (NL32B)
Country:	Netherlands
Contact point :	Joke Dekker
Email:	dekker_jm@schiphol.nl
Telephone:	+31622485037
Internet address:	https://www.schiphol.nl
Buyer profile :	https://s2c.mercell.com/buyer/31189

Roles of this organisation:

Buyer

Organisation providing additional information about the procurement procedure

Organisation receiving requests to participate

Organisation processing tenders

8.1 ORG-0002

Official name :	Rechtbank Den Haag
Registration number:	82946175

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Town:	Den Haag
Postcode:	2595 AJ
Country subdivision (NUTS):	Zuidoost-Zuid-Holland (NL364)
Country:	Netherlands
Email:	info.gerechtshofdenhaag@rechtspraak.nl
Telephone:	+31883616161

Roles of this organisation:

Review organisation

Organisation providing more information on the review procedures

Notice information

Notice identifier /version:	1784d3a0-2ab0-418b-a645-86046f6f8e70 - 01
Form type:	Competition
Notice type:	Contract or concession notice – standard regime
Notice dispatch date :	04/12/2025 08:13 +00:00
Notice dispatch date (eSender):	04/12/2025 09:07 +00:00
Languages in which this notice is officially available:	English

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