

## Market orientation

### Improved mango processing capacity in Chad - ref. 202510026

#### Organisation: The Netherlands Enterprise Agency

The Netherlands Enterprise Agency (in Dutch: Rijksdienst voor Ondernemend Nederland, RVO) supports private and public organisations with funding, international business partners, knowledge, and regulations.

More information about RVO can be found on: [www.rvo.nl](http://www.rvo.nl) and <http://english.rvo.nl/>.

#### Purpose of the project, goals and deliverables

The objective of this project is to professionalise mango processing companies in Chad. These processing companies play a key role in decreasing loss of huge volumes of mangoes, better valorise mango production and create sustainable and decent jobs. By better valorising the mango production, the mango processing units can contribute to regional sustainable economic development and creation of employment, including job opportunities for youth and women specifically.

The purpose of the project, its goals, and deliverables are outlined in the terms of reference, which is attached as Appendix 1.

#### Extent and duration

The project is expected to run from 1 January 2026 until 31 December 2027.

#### Budget indication

The maximum available budget for this assignment is € 137,958 including 0% Dutch VAT, local foreign VAT and all other fees and costs. In view of the nature of this assignment involving development cooperation exclusively for the benefit of a developing country, a rate of 0% Dutch VAT will apply if the contractor is established in the Netherlands and his organization can be regarded as an entrepreneur for VAT purposes.

To be sure, you can request a statement from the tax inspector. More information can be found in the Decree of the Ministry of Finance of 21 September 2015, number BLKB / 2015 / 76M.

If you submit a statement from the tax inspector within 60 days of the date of entry of your assignment, which proves that a different Dutch VAT rate applies, the assignment sum will be increased as a consequence of the applicable Dutch VAT rate other than 0%.

You are responsible and liable towards the Dutch tax office for (additional) VAT and/or a possible fine/penalty and interest if you incorrectly fail to charge the VAT or have charged or charged RVO with an incorrect sum of VAT.

#### Purpose of the notification

The purpose of this market orientation is to explore which parties are interested and possess the necessary knowledge, experience, and capacity to be eligible for this tender.

Interested parties are requested to express their interest and answer the questions below.

Name company	
Website	
Name contact person, position + e-mail address	
Can the party carry out the assignment in accordance with the terms of reference?	Yes / No

Can the party carry out the assignment within the maximum budget?	Yes / No
Is the party available to carry out the assignment from January 2026 up to December 2027?	Yes / No
Relevant experience: You are requested to provide a brief explanation, based on your previous experiences and skills, of why you believe you are capable of completing this assignment.	
If applicable: You are requested to list the name of the company, contact person, position and e-mail address of the consortium partner(s).	

This market consultation is not a request for proposal, it is not allowed to send a proposal.

### **Application**

Application Interested companies are invited to send an expression of interest to the RVO, by sending an e-mail to [amber.nijland@rvo.nl](mailto:amber.nijland@rvo.nl) of the Procurement Office. Please state the name of the contact person of your company and their e-mail address.

As a result of the market orientation, RVO can decide to start a follow-up process. Interested parties can be invited in this process to submit a request for proposal. If more than 5 applicants respond to the market orientation, a supplier selection can take place on the basis of a selection prior to the request for proposal.

In case of a follow-up process, no distinction will be made between parties that have or have not participated in the market orientation.

### **Deadline**

The deadline for responding to this market orientation is set at 31 October 2025.