

29/09/2025

## 1. Buyer

### 1.1 Buyer

Official name: Ministerie van Economische Zaken, Rijksdienst voor Ondernemend Nederland (RVO)

Legal type of the buyer: Central government authority

Legal type of the competent authority: Central government authority

Activity of the contracting authority: Economic affairs

## 2. Procedure

### 2.1 Procedure

Title: The impact of organic and regenerative farm inputs and practises and pesticides in the coffee sector, in Rwanda and Uganda: Impact study on living income and scaling opportunities

Description: RVO/SPVO and RVO/CBI funded several projects to promote the use of organic and regenerative, local inputs, that are made on-farm, and complementary practices amongst coffee farmers in East Africa. In these projects the Rockinsoils methodology has been implemented. This methodology has been designed by Rubén Borge, an agricultural engineer. The Rockinsoils approach focuses on building fertile, living soils and includes soil management, poly-cropping, compost, biofertilizer liquid and inputs for pest and disease prevention. The approach is also based on working with communities and using local resources to design resilient, productive farming systems. Rockinsoils offers services to diagnose, plan, and improve farms. This includes soil and crop assessments, strategic and soil fertility planning, and practical improvements, such as water harvesting, organic fertilizers, and soil regeneration. They also provide training for NGOs, farmers, and rural entrepreneurs in project management, communication, and business planning. RVO believes this is a promising intervention to increase coffee farmers' income in a sustainable way. Recently, during a RVO field visit at Abakundakawa cooperative in Rwanda, farmers indicated that their coffee yield doubled to tripled, after the training. And of course, farmers also faced challenges, for example the time investment needed to produce compost. In Uganda some experience is gained with youth groups that produce the farm inputs and serve as "service providers". In Kenya, this has been further developed and a more commercial scaling model with SMEs is implemented. RVO wants to carry out an impact study to gain insights into the impact of the use of organic and farm inputs/practices on farmers' incomes and livelihoods. In addition, RVO wants to explore the possibilities for upscaling and future programming. Therefore, we want to gain insights into what has been effective (and what not) on farmer and cooperative level and which different promising marketing concepts can be used to promote organic farm inputs and practices. This assignment is commissioned by the Netherlands Enterprise Agency (RVO) on behalf of the team Subsidy Program Responsible Business (SPVO), in close cooperation with the CBI team. Max € 115.000 excluding Dutch VAT and including local foreign VAT, all other costs and fees and the travel costs of the consultant.

Internal identifier: 202509103

#### 2.1.1 Purpose

Main nature

of the Services  
contract:

Main  
classification 75210000 Foreign affairs and other services  
(cpv):

Additional  
classification 03131100 Coffee beans  
(cpv):

Additional  
classification 73120000 Experimental development services  
(cpv):

## 2.1.2 Place of performance

Country: Netherlands

Anywhere in the given country

## 2.1.4 General information

Legal basis:

Other

## 5. Lot

### 5.1 Lot technical ID: LOT-0000

Title: The impact of organic and regenerative farm inputs and practises and pesticides in the coffee sector, in Rwanda and Uganda: Impact study on living income and scaling opportunities

Description: RVO/SPVO and RVO/CBI funded several projects to promote the use of organic and regenerative, local inputs, that are made on-farm, and complementary practices amongst coffee farmers in East Africa. In these projects the Rockinsoils methodology has been implemented. This methodology has been designed by Rubén Borge, an agricultural engineer. The Rockinsoils approach focuses on building fertile, living soils and includes soil management, poly-cropping, compost, biofertilizer liquid and inputs for pest and disease prevention. The approach is also based on working with communities and using local resources to design resilient, productive farming system s. Rockinsoils offers services to diagnose, plan, and improve farm s. This includes soil and crop assessments, strategic and soil fertility planning, and practical improvements, such as water harvesting, organic fertilizers, and soil regeneration. They also provide training for NGOs, farmers, and rural entrepreneurs in project management, communication, and business planning. RVO believes this is a promising intervention to increase coffee farmers' income in a sustainable way. Recently, during a RVO field visit at Abakundakawa cooperative in Rwanda, farmers indicated that their coffee yield doubled to tripled, after the training. And of course, farmers also faced challenges, for example the time investment needed to produce compost. In Uganda some experience is gained with youth groups that produce the farm s inputs and serve as "service providers". In Kenia, this has been further developed and a more commercial scaling model with SMEs is implemented. RVO wants to carry out an impact study to gain insights into the impact of the use of organic and farm inputs/practices on farmers' incomes and livelihoods. In addition, RVO wants to explore the possibilities for upscaling and future programming. Therefore, we want to gain insights into what has been effective (and what not) on farmer and cooperative level and which different promising marketing concepts can be used to promote organic farm inputs and practices. This assignment is commissioned by the Netherlands Enterprise Agency (RVO) on behalf of the team Subsidy Program Responsible Business (SPVO), in close cooperation with the CBI team .

Internal  
identifier: 1

### 5.1.1 Purpose

Main nature of the contract: Services

Main classification (cpv): 75210000 Foreign affairs and other services

Additional classification (cpv): 03131100 Coffee beans

Additional classification (cpv): 73120000 Experimental development services

### **5.1.2 Place of performance**

Country: Netherlands

Anywhere in the given country

Additional information:

### **5.1.11 Procurement documents**

Address of the procurement documents: <https://www.tenderned.nl/aankondigingen/overzicht/394693>

### **5.1.12 Terms of procurement**

Terms of submission:

Electronic submission: Required

Address for submission: <https://www.tenderned.nl/aankondigingen/overzicht/394693>

Languages in which tenders or requests to participate may be submitted: English

Deadline for receipt of answers: 12/10/2025 23:59 +02:00

### **5.1.16 Further information, mediation and review**

Review organisation: Ministerie van Economische Zaken, Rijksdienst voor Ondernemend Nederland (RVO) - Rechtbank 's-Gravenhage

Organisation providing additional information about the procurement procedure: Ministerie van Economische Zaken, Rijksdienst voor Ondernemend Nederland (RVO)

## **8. Organisations**

### **8.1 ORG-0001**

Official

name: Ministerie van Economische Zaken, Rijksdienst voor Ondernemend Nederland (RVO)

Registration number: 12024663

Postal address: Prinses Beatrixlaan 2

Town: Den Haag

Postcode: 2595 AL

Country subdivision (NUTS): Agglomeratie 's-Gravenhage (NL361)

Country: Netherlands

Contact point : Amber Nijland

Email: amber.nijland@rvo.nl

Telephone: +31 880424242

Internet address: <http://www.rvo.nl>

Other contact points:

Official name: Rechtbank 's-Gravenhage

Postal address: Postbus 20302

Town: Den Haag

Postcode: 2500 EH

Country subdivision (NUTS): Agglomeratie 's-Gravenhage (NL361)

Country: Netherlands

Email: [voorlichting.rb.den.haag@rechtspraak.nl](mailto:voorlichting.rb.den.haag@rechtspraak.nl)

Telephone: +31 703813131

Internet address: <http://www.rechtspraak.nl/Gerechten/Rechtbanken/s-Gravenhage/>

Roles of this organisation:

Buyer

Organisation providing additional information about the procurement procedure

Review organisation

### **Notice information**

Notice identifier 5071345b-5b64-4b1a-92e8-481633b3d737 - 01  
/version:

Form type: Consultation

Notice type: Pre-market consultation notice

Notice dispatch date 29/09/2025 17:46 +02:00

:  
Languages in which this notice is officially available: English

