



Market Consultation
Questions and answers
Caeli laser

| Q&A | |
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| Type of Procedure | Market Consultation |
| Supplier | Royal Netherlands Meteorological Institute (KNMI) |
| Contracting Authority | State of the Netherlands, Ministry of Infrastructure and Water Management |
| Date | 19-09-2025 |

1. Q: Can we have information on the estimated use rate of the laser in terms of number of hours,days,weeks,year?

A: Current use is 2x week for 4-6 hours (about 300 hours yearly) plus campaigns (24/7 for up to two weeks - up to 300 hours yearly). In case of succesful automation the use will increase to weather limited conditions (50% - about 4000 hours yearly)

2. Q: Does the tender allow variants?

A: Variants as defined in the Public Procurement Act 2012 are not permitted during the upcoming procurement procedure. However, it is possible to describe your model variants in your response to our questions during the market consultation, so that we can address them in our feedback on the consultation. For each manufacturer and model, the configuration needs to be optimised, which means a selection of options, which can also be included in your answers to the consultation.

3. Q: For the wavelength separation, do you have a more precise scheme?

A: The separation scheme is included in the document published on TenderNed, at this time there isn't an more precise scheme which can be shared as this consultation is used to determine which options (supplier and laser wise) are available in the current markt.