

04/11/2024

1. Buyer

1.1 Buyer

Official name : Ministerie van Economische Zaken, Rijksdienst voor Ondernemend Nederland (RVO)

Legal type of the buyer: Central government authority

Activity of the contracting authority: Economic affairs

2. Procedure

2.1 Procedure

Title: Experts for the execution of the CBI program ‘Ethiopia tourism - Linking communities to markets’

Description: CBI has been implementing a project in Ethiopia’s tourism sector during the last 5 years. That project has ended in June 2024 and CBI decided to implement a follow-up project of 4 years that will specifically focus on the promotion of CBT (Community-Based Tourism) in Ethiopia and Ethiopian CBT products in international markets. This tender concerns this follow-up project. The overall ambition of the follow-up project is “to integrate local communities in the tourism value chain by developing best practices with both tour operators, communities and the Ethiopian government in developing, managing and marketing community products and to support the establishment of an institutional ecosystem that allows for scaling-up these best practices.” Lot 1: EUR 300.000,- Lot 2: EUR 225.000,- Lot 3: EUR 150.000,-

Procedure identifier: e65c873b-4235-41a2-926b-586d0d58b160

Internal identifier: 202407135

Type of procedure: Open

The procedure is accelerated: no

Main features of the procedure : This was chosen given the expected number of registrations (three to five per lot). The assignment is not too complex. The administrative burdens within this procedure for both the tenderer, the contracting authority and the internal customer are in good balance compared to the estimated value of the contract.

2.1.1 Purpose

Main nature of the contract: Services

Main classification(cpv): 75210000Foreign affairs and other services

2.1.2 Place of performance

Country: Netherlands

Anywhere in the given country

Additional information: Ethiopia

2.1.3 Value

Estimated value excluding VAT: 675 000Euro

2.1.4 General information

Additional information: Please refer to the Tender document.

Legal basis:

Directive 2014/24/EU

2.1.5 Terms of procurement

Terms of submission:

Maximum number of lots for which one tenderer can submit tenders: 3

Terms of contract:

Maximum number of lots for which contracts can be awarded to one tenderer: 3

5. Lot

5.1 Lot technical ID:LOT-0001

Title: Lot 1: An international CBT ecosystem development expert

Description: The role of the expert in lot 1 is to advise and support the Ethiopian stakeholders in the tourism sector regarding the successful development, management and marketing of CBT. Establishing a dynamic enabling environment, that drives the further development of the CBT niche sector in Ethiopia, is the ultimate objective the expert should contribute to. EUR 300.000,-

Internal identifier: 1

5.1.1 Purpose

Main nature of the contract: Services

Main classification(cpv): 75210000Foreign affairs and other services

Options:

Description Framework Agreement has an initial contract period of one (1) year, including an
of the options unilateral option for the Contracting Authority to extend the contract three (3) times with
: one (1) year.

5.1.2 Place of performance

Country: Netherlands

Anywhere in the given country

Additional
information: Ethiopia

5.1.3 Estimated duration

Duration: 4Year

5.1.4 Renewal

Maximum
renewals: 3

The buyer
reserves the

right for
additional

purchases
from the

contractor, as
described
here:

An unilateral option for the Contracting Authority to extend the contract three (3) times
with one (1) year.

5.1.5 Value

Estimated
value

excluding
VAT:

300 000Euro

5.1.6 General information

Reserved
participation:

Participation is not reserved.

The names
and

professional
qualifications

of the staff
assigned to

perform the
contract must

be given:

Not required

Procurement Project not financed with EU Funds.

The

procurement
is covered by

the

Government
Procurement

Agreement
(GPA):

yes

5.1.7 Strategic procurement

Aim of strategic procurement: No strategic procurement

5.1.10 Award criteria

Criterion:

Type: Quality

Name: Award criteria relating to knowledge, experience and competence

Description: Award criteria relating to knowledge, experience and competence

Weight (points, exact): 40

Criterion:

Type: Quality

Name: Award criteria relating to competence in CBT product development

Description: Award criteria relating to competence in CBT product development

Weight (points, exact): 20

Criterion:

Type: Quality

Name: Award criteria relating to EU tourism market network

Description: Award criteria relating to EU tourism market network

Weight (points, exact): 20

Criterion:

Type: Price

Name: Price

Description: Price

Weight (points, exact): 20

5.1.11 Procurement documents

Deadline for requesting additional information: 21/11/2024 14:00 +01:00

Address of the procurement documents: <https://www.tenderned.nl/aankondigingen/overzicht/356049>

5.1.12 Terms of procurement

Terms of submission:

Electronic submission: Required

Address for submission: <https://www.tenderned.nl/aankondigingen/overzicht/356049>

Languages in
which
tenders or
requests to
participate
may be
submitted:

English

Electronic
catalogue:

Not allowed

Variants:

Not allowed

Deadline for
receipt of
tenders:

16/12/2024 14:00 +01:00

Deadline
until which
the tender
must remain
valid:

4 Month

Information about public opening:

Opening date: 16/12/2024 14:10 +01:00

Place:

The Hague

Terms of contract:

The
execution of
the contract
must be
performed
within the
framework
of sheltered
employment
programmes:

No

Electronic
invoicing:

Required

Electronic
ordering will
be used:

no

Electronic
payment will
be used:

no

5.1.15 Techniques

Framework agreement:

Framework agreement, without reopening of competition

Maximum
number of

1

participants:

Information about the dynamic purchasing system:

No dynamic purchase system

Electronic

auction: no

5.1.16 Further information, mediation and review

Review organisation: Ministerie van Economische Zaken, Rijksdienst voor Ondernemend Nederland (RVO)

Organisation providing additional information about the procurement procedure: Ministerie van Economische Zaken, Rijksdienst voor Ondernemend Nederland (RVO)

Organisation providing more information on the review procedures: Ministerie van Economische Zaken, Rijksdienst voor Ondernemend Nederland (RVO)

Organisation receiving requests to participate: Ministerie van Economische Zaken, Rijksdienst voor Ondernemend Nederland (RVO)

5.1 Lot technical ID:LOT-0002

Title: Lot 2: An Ethiopia CBT network manager

Description: The role of the expert for lot 2 is the management of Ethiopian stakeholders involved in the development of CBT. The expert acts as a “spider in the web” to interest, motivate and urge the various stakeholders to take and keep an active role in the process and to build an effective and efficient coalition regarding the development of CBT in Ethiopia. The expert must have an excellent network and good, professional reputation in the tourism sector in Ethiopia. EUR 225.000,-

Internal identifier: 2

5.1.1 Purpose

Main nature of the contract: Services

Main classification(cpv): 75210000Foreign affairs and other services

Options:

Description of the options : Framework Agreement has an initial contract period of one (1) year, including an unilateral option for the Contracting Authority to extend the contract three (3) times with one (1) year.

5.1.2 Place of performance

Country: Netherlands

Anywhere in the given country

Additional information: Ethiopia

5.1.3 Estimated duration

Duration: 4Year

5.1.4 Renewal

Maximum
renewals: 3

The buyer
reserves the
right for
additional
purchases
from the
contractor, as
described
here:

An unilateral option for the Contracting Authority to extend the contract three (3) times with one (1) year.

5.1.5 Value

Estimated
value
excluding
VAT: 225 000Euro

5.1.6 General information

Reserved
participation: Participation is not reserved.

The names
and
professional
qualifications
of the staff
assigned to
perform the
contract must
be given:

Not required

Procurement Project not financed with EU Funds.

The
procurement
is covered by
the
Government
Procurement
Agreement
(GPA): yes

5.1.7 Strategic procurement

Aim of
strategic
procurement: No strategic procurement

5.1.10 Award criteria

Criterion:

Type: Quality

Name: Award criteria relating to knowledge, experience and competence

Description: Award criteria relating to knowledge, experience and competence

Weight
(points, 50

exact):

Criterion:

Type: Quality

Name: Award criteria relating to stakeholder management and network in the Ethiopian tourism sector

Description: Award criteria relating to stakeholder management and network in the Ethiopian tourism sector

Weight
(points, exact): 30

Criterion:

Type: Price

Name: Price

Description: Price

Weight
(points, exact): 20

5.1.11 Procurement documents

Deadline for
requesting
additional
information: 21/11/2024 14:00 +01:00

Address of
the
procurement
documents: <https://www.tenderned.nl/aankondigingen/overzicht/356049>

5.1.12 Terms of procurement

Terms of submission:

Electronic
submission: Required

Address for
submission: <https://www.tenderned.nl/aankondigingen/overzicht/356049>

Languages in
which
tenders or
requests to
participate
may be
submitted:

English

Electronic
catalogue: Not allowed

Variants: Not allowed

Deadline for
receipt of
tenders: 16/12/2024 14:00 +01:00

Deadline
until which
the tender 4Month

must remain

valid:

Information about public opening:

Opening date: 16/12/2024 14:10 +01:00

Place: The Hague

Terms of contract:

The

execution of

the contract

must be

performed

No

within the

framework

of sheltered

employment

programmes:

Electronic

Required

invoicing:

Electronic

ordering will no

be used:

Electronic

payment will no

be used:

5.1.15 Techniques

Framework agreement:

Framework agreement, without reopening of competition

Maximum

number of 1

participants:

Information about the dynamic purchasing system:

No dynamic purchase system

Electronic

no

auction:

5.1.16 Further information, mediation and review

Review

organisation: Ministerie van Economische Zaken, Rijksdienst voor Ondernemend Nederland (RVO)

Organisation

providing

additional

information: Ministerie van Economische Zaken, Rijksdienst voor Ondernemend Nederland (RVO)

about the

procurement

procedure:

Organisation

providing

more

Ministerie van Economische Zaken, Rijksdienst voor Ondernemend Nederland (RVO)

information
on the review
procedures:

Organisation
receiving
requests to
participate:

Ministerie van Economische Zaken, Rijksdienst voor Ondernemend Nederland (RVO)

5.1 Lot technical ID:LOT-0003

Title: Lot 3: An expert responsible for organizing logistics of the project

Description: The role of the expert for lot 3 is to arrange the practical logistics of the project, supporting the experts for lot 1 & 2, CBI staff and other experts to be contracted by CBI or its project partners in carrying out the project's activities. EUR 150.000,-

Internal
identifier: 3

5.1.1 Purpose

Main nature
of the contract: Services

Main
classification(75210000Foreign affairs and other services
cpv):

Options:

Description of the options : Framework Agreement has an initial contract period of one (1) year, including an unilateral option for the Contracting Authority to extend the contract three (3) times with one (1) year.

5.1.2 Place of performance

Country: Netherlands

Anywhere in the given country

Additional
information: Ethiopia

5.1.3 Estimated duration

Duration: 4Year

5.1.4 Renewal

Maximum
renewals: 3

The buyer
reserves the
right for
additional
purchases
from the
contractor, as
described
here:

An unilateral option for the Contracting Authority to extend the contract three (3) times with one (1) year.

5.1.5 Value

Estimated
value
excluding 150 000Euro

VAT:

5.1.6 General information

Reserved participation: Participation is not reserved.

The names and professional qualifications of the staff assigned to perform the contract must be given: Not required

Procurement Project not financed with EU Funds.

The procurement is covered by the Government Procurement Agreement (GPA): yes

5.1.7 Strategic procurement

Aim of strategic procurement: No strategic procurement

5.1.10 Award criteria

Criterion:

Type: Quality

Name: Award criteria relating to knowledge, experience and competence

Description: Award criteria relating to knowledge, experience and competence

Weight (points, exact): 50

Criterion:

Type: Quality

Name: Award criteria relating to arranging logistics in the Ethiopian context

Description: Award criteria relating to arranging logistics in the Ethiopian context

Weight (points, exact): 30

Criterion:

Type: Price

Name: Price

Description: Price

Weight (points, exact): 20

5.1.11 Procurement documents

Deadline for
requesting
additional
information: 21/11/2024 14:00 +01:00

Address of
the
procurement
documents: <https://www.tenderned.nl/aankondigingen/overzicht/356049>

5.1.12 Terms of procurement

Terms of submission:

Electronic
submission: Required

Address for
submission: <https://www.tenderned.nl/aankondigingen/overzicht/356049>

Languages in
which
tenders or
requests to
participate
may be
submitted: English

Electronic
catalogue: Not allowed

Variants: Not allowed

Deadline for
receipt of
tenders: 16/12/2024 14:00 +01:00

Deadline
until which
the tender
must remain
valid: 4Month

Information about public opening:

Opening date: 16/12/2024 14:10 +01:00

Place: The Hague

Terms of contract:

The
execution of
the contract
must be
performed
within the
framework
of sheltered
employment
programmes: No

Electronic
invoicing: Required

Electronic
ordering will no
be used:

Electronic
payment will no
be used:

5.1.15 Techniques

Framework agreement:

Framework agreement, without reopening of competition

Maximum
number of 1
participants:

Information about the dynamic purchasing system:

No dynamic purchase system

Electronic
auction: no

5.1.16 Further information, mediation and review

Review
organisation: Ministerie van Economische Zaken, Rijksdienst voor Ondernemend Nederland (RVO)

Organisation
providing
additional
information Ministerie van Economische Zaken, Rijksdienst voor Ondernemend Nederland (RVO)
about the
procurement
procedure:

Organisation
providing
more
information Ministerie van Economische Zaken, Rijksdienst voor Ondernemend Nederland (RVO)
on the review
procedures:

Organisation
receiving
requests to Ministerie van Economische Zaken, Rijksdienst voor Ondernemend Nederland (RVO)
participate:

8. Organisations

8.1 ORG-0001

Official name
: Ministerie van Economische Zaken, Rijksdienst voor Ondernemend Nederland (RVO)

Registration
number: 12024663

Postal address
: Prinses Beatrixlaan 2

Town: Den Haag

Postcode: 2595 AL

Country
subdivision Agglomeratie 's-Gravenhage(NL332)

(NUTS):

Country: Netherlands
Contact point: Michael Thoen
Email: michael.thoen@rvo.nl
Telephone: +31 624095131
Internet address: <http://www.rvo.nl>

Other contact points:

Official name : Rechtbank 's-Gravenhage

Postal address : Postbus 20302

Town: Den Haag
Postcode: 2500 EH

Country subdivision (NUTS): Agglomeratie 's-Gravenhage(NL332)

Country: Netherlands
Email: voorlichting.rb.den.haag@rechtspraak.nl
Telephone: +31 703813131
Internet address: <http://www.rechtspraak.nl/Gerechten/Rechtbanken/s-Gravenhage/>

Roles of this organisation:

Buyer

Organisation providing additional information about the procurement procedure

Organisation receiving requests to participate

Review organisation

Organisation providing more information on the review procedures

11. Notice information

11.1 Notice information

Notice identifier 102d49bb-1425-4084-8f60-ab4988f4891e-01
/version:

Form type: Competition
Notice type: Contract or concession notice – standard regime

Notice dispatch date: 04/11/2024 14:50 +01:00

Languages in which this notice is officially available: English

11.2 Publication information