

Fleetmanagement Schiphol 8

For more background information and details regarding this Market Consultation, please see the Market Consultation Document.

* Required

General information regarding your company

1. What is the name of your company? *

2. Please provide your contact details. We will use this information for further inquiries, potential oral consultations, or for a detailed market consultation for a specific project. *

Please provide the following information:

- Company Name and Address
- Company Website
- Contact Person's Name
- Telephone Number
- Email Address

3. Do you have a branch/establishment in the Netherlands?

- ☐ Yes
- ☐ No
- ☐ No, But we are planning on opening one

4. What is the size of your organization in terms of turnover and the number of employees?

5. What type of organization are you?

- ☐ Dealership
- ☐ Leasing company
- ☐ Importer
- ☐ Maintenance / Garage
- ☐ Other

6. Do you have experience working at an operational airport?

- ☐ Yes
- ☐ No
- ☐ No, but i have experience with working in a comparable enviroment

7. Please provide airport-related references.

8. Please provide references for similar environments.

9. Do you have experience in (European) Tenders?

10. What subjects are important to you in the decision making to participate in our European Tender regarding Fleet management?

11. What subjects are important to you in the decisionmaking to **NOT** participate in our European Tender regarding Fleetmanagement?

Fleet management

12. Could you provide information on what kind of fleet management activities you currently practice?

Please refer to the scope mentioned in the Market Consultation document

13. Where does your expertise lay?

Schiphol identifies three substantial expertises within this project

- ☐ Leasing (including specific built-in communication equipment)
- ☐ Fleet management (ecosystem management, stakeholdermanagement, reporting and planning)
- ☐ Maintenance garage with a great variety of vehicles
- ☐ Other

14. How many vehicles do you manage and what does the fleet consist of (variety in vehicles)

15. Do you have experience with maintaining Airport related, strategic vehicles such as Crashtenders, Runways Sweepers and Fire control vehicles?

16. Do you have owned garages?

If so, what are the characteristics of the garage: • Number of locations •Number of mechanics •Number of workstations •Specialisms within the garage

17. What are your expectations for the coming years regarding outsourcing or insourcing of fleet management activities in general by (larger) fleet owners? And why, what are important considerations regarding this decision?

18. What are in your opinion the main trends and challenges for fleet management for the coming years?

19. What are in your opinion the main objectives and KPI's regarding fleet management and what are possible consequences of the mentioned challenges?

20. What are your main objectives regarding environment/corporate responsibility and what are the consequences for fleet management?

21. What application (fleet management software) do you use? Is the application usable for the Schiphol scope (see Market Consultation document) And what are the main advantages of this application and why?

22. Is there anything else you would like to share regarding our project / fleet management that we should take in regard?

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