

## **Market orientation**

### **Technical Assistance for CBAM good exports from Ukraine to the European Union**

#### **Organisation: The Netherlands Enterprise Agency**

The Netherlands Enterprise Agency (in Dutch: Rijksdienst voor Ondernemend Nederland, RVO) supports private and public organisations with funding, international business partners, knowledge, and regulations.

More information about RVO can be found on: [www.rvo.nl](http://www.rvo.nl) and <http://english.rvo.nl/>.

#### **Purpose of the notification**

The purpose of the notification is to identify and assess interest of branch organisations that are potentially eligible for the execution of this assignment.

#### **Extent and duration**

The project will run from Oktober 2024 until April 2026.

#### **Budget indication**

EUR 91.650 excluding Dutch VAT, including local VAT.

#### **Purpose of the project**

The overall purpose of the project is to strengthen the export capacity of Ukrainian producers coming from economic sectors that currently export or plan to export goods to the European Union under the Carbon Border Adjustment Mechanism (CBAM): iron and steel, cement, fertilizers and aluminium. A pilot will be set up with three (3) producers coming from these sectors to correctly determine the direct and indirect embedded emissions of the produced CBAM goods in the framework of the EU methodology. The pilot project will help Ukrainian producers to build capacity for export to the EU under CBAM regulations and to reduce GHG emissions of their installations as well as empower actions for greenhouse gas (GHG) emissions mitigation.

#### **Results and deliverables**

##### Phase 1: SETTING UP OF THE PILOT

Result 1.1 Ukrainian producers of CBAM goods from at least two Ukrainian export industries (iron and steel, cement, fertilizers and aluminium) are selected for preparation of determining of the produced CBAM goods on the framework of the EU methodology. The selection will be done in consultation with the Ukrainian Government and other key stakeholders. These selected Ukrainian producers will benefit from the technical assistance.

This includes:

- criteria to prioritize and select the at least two sectors that will part of this project. Consideration to define the criteria are: relevance for Ukrainian economy amounting in export value and quantity, greenhouse gas emission intensities, number and size of companies;
- announcement of call for Ukrainian producers of CBAM goods;
- identification, evaluation and selection of 3 Ukrainian producers as representatives for the technical assistance from at least two sectors.

Result 1.2 Methodologies for the technical assistance strategy and establishing the action plans for accompaniment of the selected Ukrainian producers of CBAM goods are set up and ready for piloting.

This includes:

- methodologies to determine the embedded emissions and production data for the installations and production processes of CBAM goods. The methodologies will be designed on the basis of regulations and guidelines documents of the European Commission to

- attend the specificities of the Ukrainian export industries tailor-made for the selected producers of each sector;
- three action plans identifying the necessary tailor-made technical assistance of the selected Ukrainian producers for CBAM good export from UA to EU;
- preparation and signing of memorandums of understanding with the selected Ukrainian producers of CBAM goods.

## Phase 2: PILOT IMPLEMENTATION

**Result 2.1** Three Ukrainian producers of CBAM goods selected in phase one are prepared to perform monitoring of direct and indirect emissions of their installations and relevant premises.

This includes:

- Preparation for monitoring at installations (definition of the installation's boundaries of the selected producers, their production processes and production routes; the reporting period and identification of all parameters needed to monitor and determination of the methodologies to monitor each parameter).
- Three sets of monitoring methodology documentation (MMD) according to the CBAM framework, one MMD for each selected producer are implemented

**Result 2.2** Monitoring, collection of data and calculation of embedded emissions of CBAM goods of three Ukrainian producers. Three CBAM communication reporting templates are completed, one template for each selected producer.

This includes:

- Monitoring and collection of the relevant data on the installations of three selected producers.
- Calculation of embedded emissions of CBAM goods, relevant quality control and assurance measures of three selected producers.
- Completing three CBAM reporting templates.
- Sending the embedded emissions and relevant data of the CBAM goods to the EU importers.

**Result 2.3** Core results and best practices are systematized in CBAM guidelines tailor-made for the selected sectors of the pilot. Technical information and materials are shared and communicated with other companies of these sectors and other relevant stakeholders.

This includes:

- 3 guidelines documents on CBAM: a general guidelines document for embedded emissions determination and 2 special guidelines documents for selected industry sectors are developed.
- 3 webinars for stakeholders from private and public sectors: the 1st webinar is dedicated to emissions monitoring; the 2nd and 3rd webinars are thematic for selected sectors with results of the technical assistance of the pilot.
- Preparation of the final report based on the results of the technical assistance.

## **Requirements**

- The maximum total price does not exceed **€ 91.650,00** excluding Dutch VAT and including all local taxes and costs;
- The contractor has vast experience working in Ukraine with a good understanding of the country's political economic and social context;
- The contractor has a solid and a broad network in the country with public, private institutions and other relevant stakeholders such as knowledge organizations, non-government organizations, other;
- The contractor has expertise on sustainability and energy transition, in particular on emissions mitigation and EU emission trading system;
- The contractor has sound experience providing capacity building, including the design and implementation of trainings, in particular to the private sector;

- Considering the current war situation, the ideal contractor is based in Ukraine and has the capability to implement the assignment in a digital format;
- The contractor is fluent in Ukrainian and English languages;
- The quotation is delivered in English.

### **Application**

As a result of the market orientation, RVO can decide to start a follow-up process.

Interested parties can be invited in this process to submit a request for proposal.

Your response to this market orientation does not mean you have the right to be invited to this procurement procedure.

In case of a follow-up process, no distinction will be made between parties that have or have not participated in the market orientation.

Interested companies / consultants are invited to respond if they are interested to [nina.wijvekate@rvo.nl](mailto:nina.wijvekate@rvo.nl) with a copy to [synara.sanchezsotomayor@rvo.nl](mailto:synara.sanchezsotomayor@rvo.nl)

Please include your organization's information, (web) address, a short expression of interest letter and a brief track record (max one page for all elements) in line with the skills and experience required. Note: do not send a proposal. Additional information provided will not be considered.

### **Deadline**

The deadline for responding to this notification is set at September 10<sup>th</sup>, 2024.

Nina Wijvekate

Procurement Consultant

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**Procurement Office**

**Ministry of Economic Affairs**

**Netherlands Enterprise Agency**

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