

13/08/2024

1. Buyer

1.1 Buyer

Official name : Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend Nederland (RVO)

Legal type of the buyer: Central government authority

Activity of the contracting authority: Economic affairs

2. Procedure

2.1 Procedure

Title: Promoting Sustainable and Community-Based-Tourism in Egypt

Description: CBI is implementing a project in Egypt's tourism sector to contribute to the achievement of the following long-term vision: A socially and environmentally conscious tourism value chain in Egypt which contributes to improved quality of life for local communities while offering more sustainable tourism experiences to visitors. While the tourism sector is central to Egypt's economy, Egypt is primarily known for low-cost mass tourism. This extractive and 'come-and-go' tourism model provides limited benefits to local stakeholders (communities and SMEs) and creates unsustainable pressure on local ecosystems. The aim of the project – and the reason for this invitation to tender – is to contribute to the Egyptian Ministry of Tourism 30-30-30 strategy , by supporting the development of a more inclusive and more sustainable tourism product offering, attracting tourists who stay longer and spend more money per person in different sub-national destinations of Egypt. maximale waarde per perceel zie aanbestedingsdocement

Procedure identifier: bce2ec4b-7028-4991-be43-ed4e673842c5

Internal identifier: 202401067

Type of procedure: Open

The procedure is accelerated: no

Main features of the procedure : Hiervoor is gekozen gezien het geringe aantal verwachte inschrijvingen (drie tot vijf per perceel), opdracht niet te complex, door deze procedure de administratieve lasten van zowel inschrijver als de aanbestedende dienst als de interne klant in een goede verhouding staan tot de geraamde waarde van de opdracht

2.1.1 Purpose

Main nature of the contract: Services

Main classification(cpv): 75210000Foreign affairs and other services

2.1.2 Place of performance

Country: Netherlands

Anywhere in the given country

Additional
information: Egypt

2.1.4 General information

Legal basis:

Directive 2014/24/EU

2.1.5 Terms of procurement

Terms of submission:

Maximum
number of
lots for
which one 3
tenderer can
submit
tenders:

Terms of contract:

Maximum
number of
lots for
which 3
contracts can
be awarded
to one
tenderer:

2.1.6 Grounds for exclusion

Purely
national
exclusion
grounds: Exclusion grounds are defined in the procurement documents or in TenderNed

5. Lot

5.1 Lot technical ID: LOT-0001

Title: SME Ecosystem Development Expert for Sustainable and Community-Based Tourism
This expert will coach and guide sector stakeholders on a strategic and practical level towards a more sustainable and community inclusive tourism sector. The expert should have in-depth knowledge about the European demand for sustainable and community-based tourism, and will support sector stakeholders in positioning Egypt in the international tourism market as a prime community-based tourism destination.
Description: Furthermore, the expert will support the identification and development of paid-for services which are currently lacking in the CBT ecosystem. The expert should have extensive experience in designing and executing projects with a clear upscaling and exit strategy in mind. Max Value € 325,000.--

Internal
identifier: 1

5.1.1 Purpose

Main nature
of the Services
contract:

Main
classification(75210000Foreign affairs and other services

cpv):

5.1.2 Place of performance

Country: Netherlands

Anywhere in the given country

Additional
information: Egypt

5.1.3 Estimated duration

Duration: 5Year

5.1.5 Value

Estimated
value
excluding VAT: 325 000Euro

5.1.6 General information

Reserved
participation: Participation is not reserved.

The names
and
professional
qualifications
of the staff assigned to
perform the
contract must
be given: Not required

Procurement Project not financed with EU Funds.

The
procurement
is covered by
the
Government Procurement
Agreement
(GPA): yes

5.1.7 Strategic procurement

Aim of
strategic
procurement: No strategic procurement

5.1.9 Selection criteria

Criterion:

Type: Suitability to pursue the professional activity

Name: E1 Geen faillissement of surseance van betaling

Description: De inschrijver of gegadigde verkeert niet in staat van faillissement of liquidatie, diens werkzaamheden zijn niet gestaakt, jegens hem geldt geen surseance van betaling of een (faillissements-)akkoord, en de gegadigde of inschrijver verkeert niet in een andere vergelijkbare toestand ingevolge een soortgelijke procedure die voorkomt in de op hem van toepassing zijnde wet- of regelgeving.

Use of this

criterion:	Used
Criterion:	
Type:	Suitability to pursue the professional activity
Name:	E2 Geen gerechtelijke uitspraak beroepsgedragsregel
Description:	Tegen de gegadigde of inschrijver is in de vier jaar voorafgaande aan het tijdstip van het indienen van het verzoek tot deelneming of de inschrijving geen onherroepelijk geworden rechterlijke uitspraak gedaan op grond van de op hem van toepassing zijnde wet- en regelgeving wegens overtreding van een voor hem relevante beroepsgedragsregel.
Use of this criterion:	Used
Criterion:	
Type:	Suitability to pursue the professional activity
Name:	E3 Betalingen belastingen en premies
Description:	De inschrijver of gegadigde heeft voldaan aan verplichtingen op grond van op hem van toepassing zijnde wettelijke bepalingen met betrekking tot betaling van sociale zekerheidspremies of belastingen.
Use of this criterion:	Used
Criterion:	
Type:	Other
Use of this criterion:	Not used

5.1.10 Award criteria

Criterion:	
Type:	Quality
Name:	Award criteria relating to knowledge, experience and competence
Description:	Award criteria relating to knowledge, experience and competence
Weight (points, exact):	30
Criterion:	
Type:	Quality
Name:	Award criteria relating to developing and implementing sector transition strategies for the tourism sector in developing countries
Description:	Award criteria relating to developing and implementing sector transition strategies for the tourism sector in developing countries
Weight (points, exact):	30
Criterion:	
Type:	Quality
Name:	Award criteria relating to the development of commercially viable service delivery models for service providers in the tourism sector
Description:	Award criteria relating to the development of commercially viable service delivery models for service providers in the tourism sector
Weight (points, exact):	30

exact):

Criterion:

Type: Price

Name: Price

Description: Price

Weight
(points, 10

exact):

5.1.11 Procurement documents

Deadline for
requesting
additional
information: 04/09/2024 14:00 +02:00

Address of
the
procurement
documents: <https://www.tenderned.nl/aankondigingen/overzicht/345795>

5.1.12 Terms of procurement

Terms of submission:

Electronic
submission: Required

Address for
submission: <https://www.tenderned.nl/aankondigingen/overzicht/345795>

Languages in
which
tenders or
requests to
participate
may be
submitted: English, Dutch

Electronic
catalogue: Not allowed

Variants: Not allowed

Deadline for
receipt of
tenders: 26/09/2024 14:00 +02:00

Deadline
until which
the tender
must remain
valid: 4Month

Information about public opening:

Opening date: 26/09/2024 14:05 +02:00

Terms of contract:

The
execution of
the contract
must be

performed within the framework of sheltered employment programmes:

No

Electronic invoicing:

Allowed

Electronic ordering will be used:

no

Electronic payment will be used:

no

5.1.15 Techniques

Framework agreement:

Framework agreement, with reopening of competition

Maximum number of participants:

1

Justification for the duration of the framework agreement:

This Framework Agreement lasts longer because the inception and execution phase of this Contract form one assignment and cannot be separated; the insights and feedback collected during the inception phase will be used to refine the project's objectives and strategies for the purpose of the execution phase.

Information about the dynamic purchasing system:

No dynamic purchase system

Electronic auction:

no

5.1.16 Further information, mediation and review

Review organisation: Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend Nederland (RVO)

Organisation providing additional information about the procurement procedure:

Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend Nederland (RVO)

Organisation providing more information on the review procedures:

Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend Nederland (RVO)

Organisation receiving requests to

Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend Nederland (RVO)

participate:

5.1 Lot technical ID:LOT-0002

Title: SME Export and Company Development Expert in Sustainable and Community-Based Tourism

Description: This expert will provide training and coaching to Egyptian tourism businesses, including tour operators, ecolodges, excursion providers on how to develop sustainable tourism and inclusive community tourism products for European market demand, and how to establish trade linkages with European tourism markets. CBI is looking for an international expert with extensive experience and an active network in the European tourism sector.
Maximum Value € 325.000,--

Internal identifier: 2

5.1.1 Purpose

Main nature of the contract: Services

Main classification(75210000Foreign affairs and other services cpv):

5.1.2 Place of performance

Country: Netherlands

Anywhere in the given country

Additional information: Egypt

5.1.3 Estimated duration

Duration: 5Year

5.1.5 Value

Estimated value excluding VAT: 325 000Euro

5.1.6 General information

Reserved participation: Participation is not reserved.

The names and professional qualifications of the staff assigned to perform the contract must be given:

Procurement Project not financed with EU Funds.

The procurement is covered by the

Government yes
Procurement
Agreement
(GPA):

5.1.7 Strategic procurement

Aim of
strategic procurement: No strategic procurement

5.1.9 Selection criteria

Criterion:

Type: Suitability to pursue the professional activity

Name: E1 Geen faillissement of surseance van betaling

Description: De inschrijver of gegadigde verkeert niet in staat van faillissement of liquidatie, diens werkzaamheden zijn niet gestaakt, jegens hem geldt geen surseance van betaling of een (faillissements-)akkoord, en de gegadigde of inschrijver verkeert niet in een andere vergelijkbare toestand ingevolge een soortgelijke procedure die voorkomt in de op hem van toepassing zijnde wet- of regelgeving.

Use of this
criterion: Used

Criterion:

Type: Suitability to pursue the professional activity

Name: E2 Geen gerechtelijke uitspraak beroepsgedragsregel

Description: Tegen de gegadigde of inschrijver is in de vier jaar voorafgaande aan het tijdstip van het indienen van het verzoek tot deelneming of de inschrijving geen onherroepelijk geworden rechterlijke uitspraak gedaan op grond van de op hem van toepassing zijnde wet- en regelgeving wegens overtreding van een voor hem relevante beroepsgedragsregel.

Use of this
criterion: Used

Criterion:

Type: Suitability to pursue the professional activity

Name: E3 Betalingen belastingen en premies

Description: De inschrijver of gegadigde heeft voldaan aan verplichtingen op grond van op hem van toepassing zijnde wettelijke bepalingen met betrekking tot betaling van sociale zekerheidspremies of belastingen.

Use of this
criterion: Used

Criterion:

Type: Other

Use of this
criterion: Not used

5.1.10 Award criteria

Criterion:

Type: Quality

Name: Award criteria relating to knowledge, experience and competence

Description: Award criteria relating to knowledge, experience and competence

Weight
(points, 30

exact):

Criterion:

Type: Quality

Name: Award criteria relating to expertise and approach in export coaching and training for Egyptian tourism businesses, including product development/packaging

Description: Award criteria relating to expertise and approach in export coaching and training for Egyptian tourism businesses, including product development/packaging

Weight
(points,
exact): 30

Criterion:

Type: Quality

Name: Award criteria relating to EU tourism market network

Description: Award criteria relating to EU tourism market network

Weight
(points,
exact): 30

Criterion:

Type: Price

Name: Price

Description: Price

Weight
(points,
exact): 10

5.1.11 Procurement documents

Deadline for
requesting
additional
information: 04/09/2024 14:00 +02:00

Address of
the
procurement
documents: <https://www.tenderned.nl/aankondigingen/overzicht/345795>

5.1.12 Terms of procurement

Terms of submission:

Electronic
submission: Required

Address for
submission: <https://www.tenderned.nl/aankondigingen/overzicht/345795>

Languages in
which
tenders or
requests to
participate
may be
submitted:

English, Dutch

Electronic
catalogue: Not allowed

Variants: Not allowed

Deadline for receipt of tenders: 26/09/2024 14:00 +02:00

Deadline until which the tender must remain valid: 4 Month

Information about public opening:

Opening date: 26/09/2024 14:05 +02:00

Terms of contract:

The execution of the contract must be performed within the framework of sheltered employment programmes:

No

Electronic invoicing: Allowed

Electronic ordering will be used: no

Electronic payment will be used: no

5.1.15 Techniques

Framework agreement:

Framework agreement, with reopening of competition

Maximum number of participants: 1

Justification

for the duration of the framework agreement: This Framework Agreement lasts longer because the inception and execution phase of this Contract form one assignment and cannot be separated; the insights and feedback collected during the inception phase will be used to refine the project's objectives and strategies for the purpose of the execution phase.

Information about the dynamic purchasing system:

No dynamic purchase system

Electronic auction: no

5.1.16 Further information, mediation and review

Review organisation: Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend Nederland (RVO)

Organisation
providing
additional
information
about the
procurement
procedure:

Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend Nederland
(RVO)

Organisation
providing
more
information
on the review
procedures:

Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend Nederland
(RVO)

Organisation
receiving
requests to
participate:

Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend Nederland
(RVO)

5.1 Lot technical ID: LOT-0003

Title: Local Expert Stakeholder Management and Coordination

Description: This expert will provide on-the-ground stakeholder management and coordination in the Egyptian tourism sector. The expert is expected to provide easy access to the relevant stakeholders in the Egyptian tourism sector in order to enable the team members to collect information, forge partnerships, assure relevant stakeholders are represented at meetings, update relevant stakeholders about project interventions, stimulate cooperation with relevant partners, strengthen existing relations, advise the project expert team on country and sector specific topics, and extend the network into (new) beneficial partnerships to achieve the objectives of the program. Maximum value € 225.000,--

Internal
identifier: 3

5.1.1 Purpose

Main nature
of the
contract: Services

Main
classification(75210000Foreign affairs and other services
cpv):

5.1.2 Place of performance

Country: Netherlands
Anywhere in the given country

Additional
information: Egypt

5.1.3 Estimated duration

Duration: 5Year

5.1.5 Value

Estimated
value
excluding
VAT: 225 000Euro

5.1.6 General information

Reserved participation: Participation is not reserved.

The names and professional qualifications of the staff assigned to perform the contract must be given: Not required

Procurement Project not financed with EU Funds.

The procurement is covered by the Government Procurement Agreement (GPA): yes

5.1.7 Strategic procurement

Aim of strategic procurement: No strategic procurement

5.1.9 Selection criteria

Criterion:

Type: Suitability to pursue the professional activity

Name: E1 Geen faillissement of surseance van betaling

Description: De inschrijver of gegadigde verkeert niet in staat van faillissement of liquidatie, diens werkzaamheden zijn niet gestaakt, jegens hem geldt geen surseance van betaling of een (faillissements-)akkoord, en de gegadigde of inschrijver verkeert niet in een andere vergelijkbare toestand ingevolge een soortgelijke procedure die voorkomt in de op hem van toepassing zijnde wet- of regelgeving.

Use of this criterion: Used

Criterion:

Type: Suitability to pursue the professional activity

Name: E2 Geen gerechtelijke uitspraak beroepsgedragsregel

Description: Tegen de gegadigde of inschrijver is in de vier jaar voorafgaande aan het tijdstip van het indienen van het verzoek tot deelneming of de inschrijving geen onherroepelijk geworden rechterlijke uitspraak gedaan op grond van de op hem van toepassing zijnde wet- en regelgeving wegens overtreding van een voor hem relevante beroepsgedragsregel.

Use of this criterion: Used

Criterion:

Type: Suitability to pursue the professional activity

Name: E3 Betalingen belastingen en premies

Description: De inschrijver of gegadigde heeft voldaan aan verplichtingen op grond van op hem van toepassing zijnde wettelijke bepalingen met betrekking tot betaling van sociale

zekerheidspremies of belastingen.

Use of this
criterion: Used

Criterion:

Type: Other

Use of this
criterion: Not used

5.1.10 Award criteria

Criterion:

Type: Quality

Name: Award criteria relating to knowledge, experience and competence

Description: Award criteria relating to knowledge, experience and competence

Weight
(points,
exact): 30

Criterion:

Type: Quality

Name: Award criteria relating to stakeholder management and network in the Egyptian tourism sector

Description: Award criteria relating to stakeholder management and network in the Egyptian tourism sector

Weight
(points,
exact): 30

Criterion:

Type: Quality

Name: Award criteria relating to project coordination, including arranging logistics, in the Egyptian context

Description: Award criteria relating to project coordination, including arranging logistics, in the Egyptian context

Weight
(points,
exact): 30

Criterion:

Type: Price

Name: Price

Description: Price

Weight
(points,
exact): 10

5.1.11 Procurement documents

Deadline for
requesting
additional
information: 04/09/2024 14:00 +02:00

Address of
the

procurement documents: <https://www.tenderned.nl/aankondigingen/overzicht/345795>

5.1.12 Terms of procurement

Terms of submission:

Electronic submission: Required

Address for submission: <https://www.tenderned.nl/aankondigingen/overzicht/345795>

Languages in which tenders or requests to participate may be submitted: English, Dutch

Electronic catalogue: Not allowed

Variants: Not allowed

Deadline for receipt of tenders: 26/09/2024 14:00 +02:00

Deadline until which the tender must remain valid: 4 Month

Information about public opening:

Opening date: 26/09/2024 14:05 +02:00

Terms of contract:

The execution of the contract must be performed within the framework of sheltered employment programmes: No

Electronic invoicing: Allowed

Electronic ordering will be used: no

Electronic payment will be used: no

5.1.15 Techniques

Framework agreement:

Framework agreement, with reopening of competition

Maximum
number of
participants: 1

Justification
for the
duration of
the
framework
agreement: This Framework Agreement lasts longer because the inception and execution phase of this Contract form one assignment and cannot be separated; the insights and feedback collected during the inception phase will be used to refine the project's objectives and strategies for the purpose of the execution phase.

Information about the dynamic purchasing system:

No dynamic purchase system

Electronic
auction: no

5.1.16 Further information, mediation and review

Review
organisation: Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend Nederland (RVO)

Organisation
providing
additional
information
about the
procurement
procedure: Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend Nederland (RVO)

Organisation
providing
more
information
on the review
procedures: Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend Nederland (RVO)

Organisation
receiving
requests to
participate: Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend Nederland (RVO)

8. Organisations

8.1 ORG-0001

Official name
: Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend Nederland (RVO)

Registration
number: 12024663

Postal address
: Prinses Beatrixlaan 2

Town: Den Haag

Postcode: 2595 AL

Country
subdivision
(NUTS): Agglomeratie 's-Gravenhage(NL332)

Country: Netherlands

Contact point: Gert Goorhuis

Email: gert.goorhuis@rvo.nl
Telephone: +31 628312413
Internet address: <http://www.rvo.nl>
Other contact points:
Official name : Rechtbank 's-Gravenhage
Postal address : Postbus 20302
Town: Den Haag
Postcode: 2500 EH
Country subdivision (NUTS): Agglomeratie 's-Gravenhage(NL332)
Country: Netherlands
Email: voorlichting.rb.den.haag@rechtspraak.nl
Telephone: +31 703813131
Internet address: <http://www.rechtspraak.nl/Gerechten/Rechtbanken/s-Gravenhage/>

Roles of this organisation:

Buyer

Organisation providing additional information about the procurement procedure

Organisation receiving requests to participate

Review organisation

Organisation providing more information on the review procedures

11. Notice information

11.1 Notice information

Notice identifier 122557c4-7b85-4e16-8e06-9c60a48def38-01
/version:
Form type: Competition
Notice type: Contract or concession notice – standard regime
Notice dispatch date: 13/08/2024 11:25 +02:00
Languages in which this notice is officially available: English

11.2 Publication information