

29/08/2024

## 1. Buyer

### 1.1 Buyer

Official name : Ministerie van Economische Zaken, Rijksdienst voor Ondernemend Nederland (RVO)

Legal type of the buyer: Central government authority

Activity of the contracting authority: Economic affairs

## 2. Procedure

### 2.1 Procedure

Title: Debt and capital advisory support

Description: The Dutch State is negotiating with Tata Steel Netherlands B.V. (TSN) and Tata Steel Limited/Tata Group (TSL) a state support package for the realization of the decarbonization and environmental projects (the Projects) at Tata Steel IJmuiden. The State requests advisory services for the analysis of the optimal capital structure and debt composition to finance the Projects of TSN. Services include advising on debt capacity, indicative financing costs, capital and debt raising strategies and market appetite for TSN and/or TSL guaranteed debt and (quasi) equity, as input for the negotiation proposals from the Dutch State; The analysis should include a thorough analysis of various funding options for TSN and/or TSL to finance the Projects. maximaal € 1.000.000

Procedure identifier: ab2c7d0d-23f6-4576-8f09-04a4f8ad6281

Internal identifier: 202406190

Type of procedure: Open

The procedure is accelerated: no

#### 2.1.1 Purpose

Main nature of the contract: Services

Main classification( cpv): 66100000Banking and investment services

#### 2.1.2 Place of performance

Country: Netherlands

Anywhere in the given country

Additional information: The Hague

#### 2.1.4 General information

Legal basis:

Directive 2014/24/EU

## 2.1.6 Grounds for exclusion

Purely national exclusion grounds: Exclusion grounds are defined in the procurement documents or in TenderNed

## 5. Lot

### 5.1 Lot technical ID: LOT-0000

Title: Debt and capital advisory support

Description: Advisory services for the analysis of the optimal capital structure and debt composition to finance the Projects of TSN. max. 1,000,000 EURO

Internal identifier: 1

#### 5.1.1 Purpose

Main nature of the contract: Services

Main classification( cpv): 66100000 Banking and investment services

#### 5.1.2 Place of performance

Country: Netherlands

Anywhere in the given country

Additional information: The Hague

#### 5.1.3 Estimated duration

Duration: 12Month

#### 5.1.6 General information

Reserved participation: Participation is not reserved.

The names and professional qualifications of the staff assigned to perform the contract must be given: Not required

Procurement Project not financed with EU Funds.

The procurement is covered by the Government Procurement Agreement (GPA): yes

#### 5.1.7 Strategic procurement

Aim of strategic procurement: No strategic procurement

### 5.1.8 Accessibility criteria

Accessibility criteria for persons with disabilities are not included because the procurement is not intended for use by natural persons

### 5.1.9 Selection criteria

Criterion:

Type: Suitability to pursue the professional activity

Name: E1 European Single Procurement Document

Description: The 'European Single Procurement Document' is a PDF file that has been partially filled in for you. You must fill in the rest of the form, print it, legally sign it, scan it and submit it together with your Tender via TenderNed (see paragraph 7.3.15).

Use of this criterion: Used

Criterion:

Type: Technical and professional ability

Name: E2 Suitability Requirements

Description: The purpose of the Suitability Requirements is to assess whether the Tenderer is suitable to fulfil the Contract in the opinion of the Tendering Authority. See section 4.3 of the Tender document

Use of this criterion: Used

Criterion:

Type: Other

Use of this criterion: Not used

### 5.1.10 Award criteria

Criterion:

Type: Quality

Name: Execution plan

Description: Tenderer must submit a Plan of execution on the following aspects: • Description of the process to be followed, detailing the different steps within the project and providing an indication of the work to be carried out. • How to determine the debt capacity for TSN. • How to determine the optimal financing structure. • How to determine market-conform terms and conditions. • How to determine market appetite. • Which approach you take when you are also a financier of the sector i.e. how separation of roles is safeguarded with Chinese walls.

Weight (points, exact): 30

Criterion:

Type: Quality

Name: Reporting contents

Description: Tenderer must submit a description of the contents which will be used for the final report.

Weight (points, exact): 10

exact):

Criterion:

Type: Quality

Name: Project team

Description: Tenderer must submit an overview of the team members with the Tender. Tenderer is therefore requested to include the following: The names and functions of the team members who will carry out the work.

Weight  
(points,  
exact): 50

Criterion:

Type: Price

Name: Price

Description: The Tenderer must provide an overview of the prices applicable to this assignment See section 5.3 of the Tender document.

Weight  
(points,  
exact): 10

#### **5.1.11 Procurement documents**

Deadline for  
requesting  
additional  
information: 16/09/2024 11:00 +02:00

Address of  
the  
procurement  
documents: <https://www.tenderned.nl/aankondigingen/overzicht/347302>

#### **5.1.12 Terms of procurement**

Terms of submission:

Electronic  
submission: Required

Address for  
submission: <https://www.tenderned.nl/aankondigingen/overzicht/347302>

Languages in  
which  
tenders or  
requests to  
participate  
may be  
submitted: English

Electronic  
catalogue: Not allowed

Variants: Not allowed

Deadline for  
receipt of  
tenders: 09/10/2024 11:00 +02:00

Deadline  
until which

the tender 3Month

must remain  
valid:

Information about public opening:

Opening date: 09/10/2024 11:01 +02:00

Terms of contract:

The  
execution of  
the contract  
must be  
performed  
within the  
framework  
of sheltered  
employment  
programmes:

No

A non-  
disclosure  
agreement is  
required:

yes

Electronic  
invoicing:

Required

Electronic  
ordering will  
be used:

no

Electronic  
payment will  
be used:

no

### 5.1.15 Techniques

Framework agreement:

No framework agreement

Information about the dynamic purchasing system:

No dynamic purchase system

Electronic  
auction:

no

### 5.1.16 Further information, mediation and review

Review  
organisation: Ministerie van Economische Zaken, Rijksdienst voor Ondernemend Nederland (RVO)

Organisation  
providing  
additional  
information  
about the  
procurement  
procedure: Ministerie van Economische Zaken, Rijksdienst voor Ondernemend Nederland (RVO)

Organisation  
providing  
more  
information: Ministerie van Economische Zaken, Rijksdienst voor Ondernemend Nederland (RVO)

on the review  
procedures:

Organisation  
receiving  
requests to  
participate:

Ministerie van Economische Zaken, Rijksdienst voor Ondernemend Nederland (RVO)

## 8. Organisations

### 8.1 ORG-0001

Official name : Ministerie van Economische Zaken, Rijksdienst voor Ondernemend Nederland (RVO)

Registration  
number: 12024663

Postal address : Prinses Beatrixlaan 2

Town: Den Haag

Postcode: 2595 AL

Country  
subdivision (NUTS): Agglomeratie 's-Gravenhage(NL332)

Country: Netherlands

Contact point: Mark Kamminga

Email: IUCEZteam1@rvo.nl

Telephone: +31 0880424242

Internet  
address: <http://www.rvo.nl>

Other contact points:

Official name : Rechtbank 's-Gravenhage

Postal address : Postbus 20302

Town: Den Haag

Postcode: 2500 EH

Country  
subdivision (NUTS): Agglomeratie 's-Gravenhage(NL332)

Country: Netherlands

Email: [voorlichting.rb.den.haag@rechtspraak.nl](mailto:voorlichting.rb.den.haag@rechtspraak.nl)

Telephone: +31 703813131

Internet  
address: <http://www.rechtspraak.nl/Gerechten/Rechtbanken/s-Gravenhage/>

Roles of this organisation:

Buyer

Organisation providing additional information about the procurement procedure

Organisation receiving requests to participate

Review organisation

Organisation providing more information on the review procedures

## **10. Change**

Version of the previous notice to be changed: ee7ef341-c471-479a-9de4-efa1ab505d95-01

Main reason for change: Information updated

Description: Amended time schedule.

## **11. Notice information**

### **11.1 Notice information**

Notice identifier: ee7ef341-c471-479a-9de4-efa1ab505d95-02  
/version:

Form type: Competition

Notice type: Contract or concession notice – standard regime

Notice dispatch date: 29/08/2024 15:30 +02:00

Languages in which this notice is officially available: English

### **11.2 Publication information**