1. Buyer

1.1 Buyer

Official name:	Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend Nederland (RVO)
Legal type of the buyer:	Central government authority
Activity of the contracting authority:	Economic affairs

2. Procedure

2.1 Procedure

Title:	Procurement of experts for the execution of the IT outsourcing programme in Senegal of CBI
Description:	CBI is implementing a project in Senegal’s IT outsourcing sector to contribute to the achievement of the following long-term vision: Senegal has a well-structured, balanced and inclusive ITO ecosystem, where Senegalese-owned sustainable SMEs are able to thrive. The Senegalese ITO ecosystem propels SMEs toward their growth objectives by prioritizing sustainable growth and championing women's upward mobility. 1. Expert for business export coaching and strategic management support in Senegal's ITO sector targeting the EU market. Maximum value inception phase: € 150.000. Maximum total contract value: € 550.000. 2. Expert for institutional and service development with systems change focus. Maximum value inception phase: € 150.000. Maximum total contract value: € 550.000. 3. Expert for gender equality, women’ s economic empowerment and gender- sensitive systems change. Maximum value inception phase: € 80.000. Maximum total contract value: € 350.000. 4. Expert for local project coordination, business export coaching and systems change development support. Maximum value inception phase: € 80.000. Maximum total contract value: € 350.000.
Procedure identifier:	cbd1d705-2557-49b0-bb4b-a8c7543e2276
Internal identifier:	202308066
Type of procedure:	Open
The procedure is accelerated:	no

2.1.1 Purpose

Main nature of the contract:	Services
Main classification (cpv):	72000000 IT services: consulting, software development, Internet and support

2.1.2 Place of performance

Country: Netherlands

Anywhere in the given country

2.1.4 General information

Legal basis:

Directive 2014/24/EU

5. Lot

5.1 Lot technical ID: LOT-0001

Title:	Expert for business export coaching and strategic management support in Senegal's ITO sector targeting the EU market.
Description:	Expert for business export coaching and strategic management support in Senegal's ITO sector targeting the EU market. Maximum value inception phase: € 150.000. Maximum total contract value: € 550.000.
Internal	

Rijksoverheid

identifier:	1

5.1.1 Purpose

Main nature of the contract:	Services
Main classification (cpv):	72000000 IT services: consulting, software development, Internet and support

5.1.2 Place of performance

Country:	Netherlands

Anywhere in the given country

Additional information:	

5.1.3 Estimated duration

Duration:	5 Year

5.1.6 General information

Procurement Project not financed with EU Funds.

The procurement is covered by the Government Procurement Agreement (GPA):	yes

5.1.10 Award criteria

Criterion:	
Type:	Quality
Name:	5.2.1. Award criteria relating to expertise and approach in business export coaching for Senegalese ITO companies .
Description:	See tender document
Weight (points, exact):	30
Criterion:	
Type:	Quality
Name:	5.2.2. Preferences relating to networking in the European ITO sector.
Weight (points, exact):	30
Criterion:	
Type:	Quality
Name:	5.2.3. Preferences relating to strategic management support for growth of SMEs.
Weight (points, exact):	30
Criterion:	
Type:	Price
Name:	Price
Weight (points, exact):	10

5.1.15 Techniques

Framework agreement:

Rijksoverheid

Framework agreement, without reopening of competition

Information about the dynamic purchasing system:

No dynamic purchase system

5.1.16 Further information, mediation and review

Mediation organisation:	Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend Nederland (RVO)
Review organisation:	Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend Nederland (RVO)
Organisation providing additional information about the procurement procedure:	Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend Nederland (RVO)
Organisation providing more information on the review procedures:	Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend Nederland (RVO)
Organisation signing the contract:	Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend Nederland (RVO)

5.1 Lot technical ID: LOT-0002

Title:	Expert for institutional and service development with systems change focus.
Description:	Expert for institutional and service development with systems change focus. Maximum value inception phase: € 150.000. Maximum total contract value: € 550.000.
Internal identifier:	2

5.1.1 Purpose

Main nature of the contract:	Services
Main classification (cpv):	72000000 IT services: consulting, software development, Internet and support

5.1.2 Place of performance

Country:	Netherlands

Anywhere in the given country

Additional information:

5.1.3 Estimated duration

Duration:	5 Year

5.1.6 General information

Procurement Project not financed with EU Funds.

The procurement is covered by the Government Procurement	yes

Rijksoverheid

Agreement (GPA):	

5.1.10 Award criteria

Criterion:	
Type:	Quality
Name:	5.2.4. Preferences relating to building and leading multi-stakeholder initiatives for an inclusive sector (focussing on a specific target group).
Weight (points, exact):	30
Criterion:	
Type:	Quality
Name:	5.2.5. Preferences relating to building and leading multi-stakeholder initiatives for an inclusive sector for SMEs.
Weight (points, exact):	30
Criterion:	
Type:	Quality
Name:	5.2.6. Preferences relating to sustainable business service delivery models.
Weight (points, exact):	30
Criterion:	
Type:	Price
Name:	Price
Weight (points, exact):	10

5.1.15 Techniques

Framework agreement:

Framework agreement, without reopening of competition

Information about the dynamic purchasing system:

No dynamic purchase system

5.1.16 Further information, mediation and review

Mediation organisation:	Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend Nederland (RVO)
Review organisation:	Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend Nederland (RVO)
Organisation providing additional information about the procurement procedure:	Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend Nederland (RVO)
Organisation providing more information on the review procedures:	Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend Nederland (RVO)
Organisation signing the	Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend Nederland (RVO)

Rijksoverheid

contract:

5.1 Lot technical ID: LOT-0003

Title:	Expert for gender equality, women's economic empowerment and gender- sensitive systems change.
Description:	Expert for gender equality, women's economic empowerment and gender- sensitive systems change. Maximum value inception phase: € 80.000. Maximum total contract value: € 350.000.
Internal identifier:	3

5.1.1 Purpose

Main nature of the contract:	Services
Main classification (cpv):	72000000 IT services: consulting, software development, Internet and support

5.1.2 Place of performance

Country:	Netherlands

Anywhere in the given country

Additional information:

5.1.3 Estimated duration

Duration:	5 Year

5.1.6 General information

Procurement Project not financed with EU Funds.

The procurement is covered by the Government Procurement Agreement (GPA):	yes

5.1.10 Award criteria

Criterion:

Type:	Quality
Name:	5.2.7. Preferences relating to local stakeholder engagement for systems change with a focus on gender equality in Senegal's ITO sector.
Weight (points, exact):	30

Criterion:

Type:	Quality
Name:	5.2.8. Preferences relating to an approach to enhance gender equality and women's economic empowerment within Senegalese ITO SMEs.
Weight (points, exact):	30

Criterion:

Type:	Quality
Name:	5.2.9. Preferences relating to supporting sustainable business service models .
Weight (points, exact):	30

Criterion:

Rijksoverheid

Type:	Price
Name:	Price
Weight (points, exact):	10

5.1.15 Techniques

Framework agreement:

Framework agreement, without reopening of competition

Information about the dynamic purchasing system:

No dynamic purchase system

5.1.16 Further information, mediation and review

Mediation organisation:	Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend Nederland (RVO)
Review organisation:	Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend Nederland (RVO)
Organisation providing additional information about the procurement procedure:	Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend Nederland (RVO)
Organisation providing more information on the review procedures:	Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend Nederland (RVO)
Organisation signing the contract:	Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend Nederland (RVO)

5.1 Lot technical ID: LOT-0004

Title:	Expert for local project coordination, business export coaching and systems change development support.
Description:	Expert for local project coordination, business export coaching and systems change development support. Maximum value inception phase: € 80.000. Maximum total contract value: € 350.000.
Internal identifier:	4

5.1.1 Purpose

Main nature of the contract:	Services
Main classification (cpv):	72000000 IT services: consulting, software development, Internet and support

5.1.2 Place of performance

Country: Netherlands

Anywhere in the given country

Additional information:

5.1.3 Estimated duration

Duration: 5 Year

5.1.6 General information

Rijksoverheid

Procurement Project not financed with EU Funds.

The procurement is covered by the Government Procurement Agreement (GPA):	yes

5.1.10 Award criteria

Criterion:	
Type:	Quality
Name:	5.2.10. Preferences relating to expertise regarding Senegal's ITO sector.
Weight (points, exact):	30
Criterion:	
Type:	Quality
Name:	5.2.11. Preferences relating to local stakeholder engagement for systems change with a focus on gender equality in Senegal's ITO sector.
Weight (points, exact):	30
Criterion:	
Type:	Quality
Name:	5.2.12. Preferences relating to networking within the Senegalese ITO sector
Weight (points, exact):	30
Criterion:	
Type:	Price
Name:	Price
Weight (points, exact):	10

5.1.15 Techniques

Framework agreement:

Framework agreement, without reopening of competition

Information about the dynamic purchasing system:

No dynamic purchase system

5.1.16 Further information, mediation and review

Mediation organisation:	Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend Nederland (RVO)
Review organisation:	Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend Nederland (RVO)
Organisation providing additional information about the procurement procedure:	Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend Nederland (RVO)
Organisation providing	

Rijksoverheid

more information on the review procedures:	Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend Nederland (RVO)
Organisation signing the contract:	Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend Nederland (RVO)

6. Results

Maximum value of the framework agreements in this procedure :	1 800 000 Euro
Approximate value of the framework agreements:	0 Euro

6.1 Result lot Identifier: LOT-0001

At least one winner was chosen.

Framework agreement:

Maximum value of the framework agreement:	550 000 Euro

6.1.2 Information about winners

Winner:

Official name:	Vogelaar Beheer B.V.

Tender:

Tender identifier:	1
Identifier of lot or group of lots :	LOT-0001
Value of the result:	550 000 Euro
The tender was ranked:	no
The tender is a variant:	no
Subcontracting :	No
Subcontracting value is known :	no
Subcontracting percentage is known:	no

Contract information:

Identifier of the contract:	CON-0001

Rijksoverheid

Title:	P1 Expert for business export coaching and strategic management support in Senegal's ITO sector targeting the EU market.
Date of the conclusion of the contract:	30/04/2024
The contract is awarded within a framework agreement:	no
Organisation signing the contract:	Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend Nederland (RVO)

6.1.4 Statistical information

Received tenders or requests to participate:

Type of received submissions:	Tenders submitted electronically
Number of tenders or requests to participate received:	2
Type of received submissions:	Tenders from micro, small or medium tenderers
Number of tenders or requests to participate received:	2
Type of received submissions:	Tenders
Number of tenders or requests to participate received:	3

6.1 Result lot Identifier: LOT-0002

At least one winner was chosen.

Framework agreement:

Maximum value of the framework agreement:	550 000 Euro

6.1.2 Information about winners

Winner:

Official name:	Fair & Sustainable Consulting

Tender:

Tender identifier:	2

Rijksoverheid

Identifier of lot or group of lots :	LOT-0002
Value of the result:	550 000 Euro
The tender was ranked:	no
The tender is a variant:	no
Subcontracting :	No
Subcontracting value is known :	no
Subcontracting percentage is known:	no

Contract information:

Identifier of the contract:	CON-0002
Title:	P2 Expert for institutional and service development with systems change focus.
Date of the conclusion of the contract:	24/04/2024
The contract is awarded within a framework agreement:	no
Organisation signing the contract:	Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend Nederland (RVO)

6.1.4 Statistical information

Received tenders or requests to participate:

Type of received submissions:	Tenders submitted electronically
Number of tenders or requests to participate received:	4
Type of received submissions:	Tenders from micro, small or medium tenderers
Number of tenders or requests to participate received:	4
Type of received	Tenders

Rijksoverheid

submissions:	
Number of tenders or requests to participate received:	4

6.1 Result lot Identifier: LOT-0003

At least one winner was chosen.

Framework agreement:

Maximum value of the framework agreement:	350 000 Euro

6.1.2 Information about winners

Winner:	
Official name:	Vollebregt Strategic Consultancy
Tender:	
Tender identifier:	3
Identifier of lot or group of lots :	LOT-0003
Value of the result:	350 000 Euro
The tender was ranked:	no
The tender is a variant:	no
Subcontracting :	No
Subcontracting value is known :	no
Subcontracting percentage is known:	no
Contract information:	
Identifier of the contract:	CON-0003
Title:	P3 Expert for gender equality, women’s economic empowerment and gender- sensitive systems change.
Date of the conclusion of the contract:	26/04/2024
The contract is awarded within a framework agreement:	no
Organisation signing the contract:	Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend Nederland (RVO)

Rijksoverheid

6.1.4 Statistical information

Received tenders or requests to participate:

Type of received submissions:	Tenders submitted electronically
Number of tenders or requests to participate received:	1
Type of received submissions:	Tenders from micro, small or medium tenderers
Number of tenders or requests to participate received:	2
Type of received submissions:	Tenders
Number of tenders or requests to participate received:	2

6.1 Result lot Identifier: LOT-0004

At least one winner was chosen.

Framework agreement:

Maximum value of the framework agreement:	350 000 Euro

6.1.2 Information about winners

Winner:

Official name:	DND Consulting

Tender:

Tender identifier:	4
Identifier of lot or group of lots :	LOT-0004
Value of the result:	350 000 Euro
The tender was ranked:	no
The tender is a variant:	no
Subcontracting :	No
Subcontracting value is known	no

Rijksoverheid

:

Subcontracting percentage is known:	no

Contract information:

Identifier of the contract:	CON-0004
Title:	P4 Expert for local project coordination, business export coaching and systems change development support.
Date of the conclusion of the contract:	14/05/2024
The contract is awarded within a framework agreement:	no
Organisation signing the contract:	Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend Nederland (RVO)

6.1.4 Statistical information

Received tenders or requests to participate:

Type of received submissions:	Tenders submitted electronically
Number of tenders or requests to participate received:	1
Type of received submissions:	Tenders from micro, small or medium tenderers
Number of tenders or requests to participate received:	0
Type of received submissions:	Tenders
Number of tenders or requests to participate received:	1

8. Organisations

8.1 ORG-0001

Official name:	Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend Nederland (RVO)
Registration number:	12024663

Postal address

Rijksoverheid

:	Prinses Beatrixlaan 2
Town:	Den Haag
Postcode:	2595 AL
Country subdivision (NUTS):	Agglomeratie 's-Gravenhage (NL332)
Country:	Netherlands
Contact point:	Maurice Janson
Email:	maurice.janson@rvo.nl
Telephone:	+31 880425166
Internet address:	http://www.rvo.nl

Other contact points:

Official name:	-
Town:	nvt
Postcode:	2595 AL
Country subdivision (NUTS):	Agglomeratie 's-Gravenhage (NL332)
Country:	Netherlands
Email:	nvt@nvt.nl
Internet address:	http://www.nvt.nl

Other contact points:

Official name:	Rechtbank 's-Gravenhage
Postal address :	Postbus 20302
Town:	Den Haag
Postcode:	2500 EH
Country subdivision (NUTS):	Agglomeratie 's-Gravenhage (NL332)
Country:	Netherlands
Email:	voorlichting.rb.den.haag@rechtspraak.nl
Telephone:	+31 703813131
Internet address:	http://www.rechtspraak.nl/Gerechten/Rechtbanken/s-Gravenhage/

Roles of this organisation:

Buyer

Organisation providing additional information about the procurement procedure

Review organisation

Organisation providing more information on the review procedures

Mediation organisation

Organisation signing the contract

8.1 ORG-0003

Official name:	Fair & Sustainable Consulting
Size of the economic	Small

Rijksoverheid

operator:	
Registration number:	30245359
Postal address :	Arthur van Schendelstraat 550
Town:	UTRECHT
Postcode:	3511MH
Country subdivision (NUTS):	Utrecht (NL310)
Country:	Netherlands
Email:	netherlands@fairandsustainable.org
Telephone:	+31 302348281
Internet address:	http://www.fairandsustainable.org
Roles of this organisation:	
Tenderer	
Group leader	
Winner of these lots:	LOT-0002

8.1 ORG-0005

Official name:	DND Consulting
Size of the economic operator:	Large
Registration number:	984939
Postal address :	Cité SIPRES Cheikh Anta 33
Town:	Dakar
Postcode:	10700
Country:	Senegal
Email:	diabel.ndaw@gmail.com
Telephone:	+221 773778470
Internet address:	http://www.dnd-consulting.com
Roles of this organisation:	
Tenderer	
Group leader	
Winner of these lots:	LOT-0004

8.1 ORG-0002

Official name:	Vogelaar Beheer B.V.
Size of the economic operator:	Micro, small, or medium
Registration number:	27253873
Postal address	

Rijksoverheid

:	Oude Delft 139
Town:	Delft
Postcode:	2611HA
Country subdivision (NUTS):	Delft en Westland (NL333)
Country:	Netherlands
Email:	dummy@example.com
Telephone:	+31 600000000
Roles of this organisation:	
Tenderer	
Group leader	
Winner of these lots:	LOT-0001

8.1 ORG-0004

Official name:	Vollebregt Strategic Consultancy
Size of the economic operator:	Micro, small, or medium
Registration number:	76973328
Postal address :	Mangoweg 67
Town:	Leiden
Postcode:	2321HZ
Country subdivision (NUTS):	Agglomeratie Leiden en Bollenstreek (NL337)
Country:	Netherlands
Email:	dummy@example.com
Telephone:	+31 600000000
Roles of this organisation:	
Tenderer	
Group leader	
Winner of these lots:	LOT-0003

11. Notice information

11.1 Notice information

Notice identifier /version:	dec34dff-9ec9-4043-aff8-9d1aa41389a3 - 01
Form type:	Result
Notice type:	Contract or concession award notice – standard regime
Notice dispatch date:	28/06/2024 09:16 +02:00
Languages in which this	
	English

Rijksoverheid

notice is
officially
available:

11.2 Publication information

Rijksoverheid