



**Water as Leverage
Nakuru**
for a resilient sponge city

1st ROUND Q&A DOCUMENT

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Q&A-document

Water as Leverage Nakuru for a Resilient Sponge City

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Questions received until 24 June 2024

- 1) **Will the recorded presentation be shared so people that are unable to join today and view this session later?**

The 'Water as Leverage Nakuru procurement' online information event has been recorded and is available (including the presentations) on: <https://www.worldwateratlas.org/news/call-for-action-wal-nakuru-has-been-launched/>

- 2) **In the WaL Asia video we see that WaL is taking on a bottom-up approach. How is the reflected in or adopted by WaL Nakuru? Most notably in the Research, Analysis and Design Phase (Phase 1) of Call for Action?**

The relevant information on the procurement for Water as Leverage Nakuru is mentioned in the procurement documents on <https://www.tenderned.nl/aankondigingen/overzicht/340677> and the Setting the Scene document: [The "Setting the Scene" Report for the Water as Leverage Nakuru - World Water Atlas](#)

- 3) **I understand the long historic presence of VEI in Nakuru. What is their role/mandate within WaL (next to RVO/Nakuru City/Nakuru County Gov't)? Solely as Contract or Process Manager, or does it also involve itself in the implementation of WaL through technical or stakeholder process advice and reviewing? If so, how are responsibilities and lines of communication demarcated (also vis-à-vis with RVO, Nakuru City, Nakuru County Gov't, Consultant(s), key stakeholders, etc.)?**

The role of VEI is explained in paragraph 4.1 'Key counterpart organisations' of the Call of Action.

- 4) **For quite some of the hotspots, there seems to also be quite a peri-urban (or even agricultural) focus. Maybe RVO could reflect on how that is / was in other WAL programs?**

The focus of WaL in each city is depending on the local context and challenges.

- 5) **What are the eligibility criteria?**

The eligibility criteria are explained in paragraph 5.4 "Applicant and required expertise" of the Call for Action document as well as in the 'WaL Guidelines' document chapter 3 'Call for Action: the Proposal' and chapter 4 'Assessment procedure to enter Phase 1'.

- 6) **The 'Guidelines - Water as Leverage Nakuru for a Resilient Sponge City' document states that the proposal should contain a maximum of 30 pages. The 'Format Proposal' states that there should be a maximum of 20 pages. Which of the two should be considered correct?**

The maximum of pages for the proposal should be 20 pages, as explained in the Proposal Format Document. The number of pages of 30 mentioned in the Guidelines document was incorrect.

- 7) **The Proposed Format for the Proposal is divided into 4 main chapters (1 - vision on the challenge, 2 - approach, 3 - team experience and expertise, 4 - project management). This structure is not fully coherent with the award criteria as listed under '4.3 The award criteria' in the Guidelines-document. Is this on purpose or would a structure following the award criteria (1 - understanding the challenge, 2 - quality of the approach, strategy and first ideas to address the city challenges, 3 - quality of the proposed team and project management strategy) be more beneficial? In conclusion: is it more desirable to have 4 chapters (according to Proposed format) or 3 chapters (according to Guideline-document)?**

The proposal will be awarded based on the 3 award criteria as mentioned in paragraph 4.3 of the WaL Guidelines document. Project management is part of the third award criteria "Quality of the proposed team and project management strategy".

- 8) **Is it possible to rewatch the online information session that was held on June 20th?**

See also question 1.

9) Is the WaL Nakuru Knowledge Support Track supporting the organization and facilitation of both 'Local Design Workshops' and 'Financial and Policy Workshops'?

More information about the WaL Nakuru Knowledge Support Track can be found in chapter 4.3 'Water as Leverage Nakuru Knowledge Support Track (WaL-KST)' and 6 'WaL Nakuru Knowledge support track in more detail' in the Call for Action Document.

10) Is the budget for organizing these workshops integrated into the WaL Nakuru Knowledge Support Track? If yes, do those costs also cover travel and accommodation expenses for the experts working on this assignment?

The WaL-KST is a separate assignment as mentioned in par 4.3 with a separate budget, that is not part of this Call. In the WaL guidelines doc in paragraph 3.5 'Pre-defined maximum price' it is mentioned that 'The total predefined contract price (for phase 1, phase 2A and 2B) is € 550.000,- for one selected team, which should include all team costs (time commitment of staff members, travel & DSA costs etc.)'. So the answer to the question 'do those costs also cover travel and accommodation expenses for the experts working on this assignment' is that these expenses are not included.

11) In this paragraph (12. Further legal provisions and exclusion criteria), it is stated: Applicants shall explicitly confirm that they are not subject to any of the exclusion criteria listed above. Question: How should we provide this confirmation?

In the Application Form of WaL Nakuru that has to be signed to be able to submit a proposal, in chapter 6 'Declaration and signature' it states that 'My organisation is not subject to the exclusion criteria mentioned in the Guidelines document.'

12) We need to submit a public summary with a maximum of 300 words. Do these pages count towards the maximum number of pages allowed for the proposal, or are they in addition to the page limit?

The Public summary of maximum 300 words is not included in the max of 20 pages of the proposal itself, but must be submitted as a separate Word-file as part of the proposal.

13) In the Proposal Format, a maximum of 20 pages is specified, while the guidelines mention a maximum of 30 pages. Could you please clarify the allowed number of pages for the proposal and specify which parts should be included within this page limit?

See also question 6.

14) In the draft contract, it is stated that 40% of the payment will be made after receipt and acceptance of the results. We kindly request that you revise this payment term to "payment will be made upon delivery of the results", as payment should not be contingent on the acceptance of the results but rather on the delivery of the agreed-upon services.

No changes to the Model Contract are foreseen.

15) Could you elaborate on the difference in role between WaL-KST and VEI, e.g., both facilitate and organize the LDW?

The role of the WaL-KST contractor and the other key counterpart organisations is described in paragraph 4.3 "Water as Leverage Nakuru Knowledge Support Track (WaL-KST)" of the Call of Action document. Furthermore, in paragraph 4.1 "Key counterpart organisations" of the Call of Action document, it is also mentioned that VEI is responsible for the logistics of the Local design workshops and the Finance and Policy workshops.

16) The contract duration is 2 years. We are requesting the option to adjust our rates and prices for inflation after the first year of the contract. Would you be able to agree to this request?

In the WaL Guidelines doc, paragraph 3.5 'Pre-defined maximum price' it is mentioned that 'The total predefined contract price (for phase 1, phase 2A and 2B) is € 550.000,- for one selected team, which should include all team costs (time commitment of staff members, travel & DSA costs etc.)'. So adjusting rates and prices for inflation should be included in this predefined contract price.

- 17) We need to submit a budget/pricing for this proposal. Could you please confirm that the budget/pricing will not be considered as part of the award criteria and that the contract will be awarded based on quality alone?**

In paragraph 4.3 of the Guidelines document. the award criteria 'Quality of the proposed team and project management strategy' also 'The quality and clarity of the financial proposal and project management strategy, including a risk evaluation and mitigation section' will be taken into account.

- 18) You mentioned the waiting room agreement in the contract. Could you clarify if the waiting room agreement is mandatory for the party ranked no. 2? Can you publish the waiting room agreement?**

As mentioned in the WaL Guidelines document paragraph 7.3, the waiting room agreement is an agreement signed by the Contracting Authority and the Tenderer who was ranked no.2 in this tender procedure with a minimum of 60 points for the award criteria in which the conditions of the assignment are recorded. Signing the waiting room agreement is not mandatory. Once the waiting room agreement has been signed the terms are enforceable and the Tenderer is obliged to perform the activities as stipulated.

For the waiting room agreement the Model Contract will be used. As mentioned in the WaL Guidelines document: 'The duration of this contract and the terms and conditions will remain the same as in the Contract concluded with the initial multidisciplinary team (Contractor), except for the Tenderer's specific conditions (for example: Plan of Action, prices and rates). The budget available will become the original budget minus the spend of the initial multidisciplinary team. After concluding the Contract with the initial Contractor, the Contracting Authority will make arrangements with the Tender ranked no. 2 in this tender procedure to conclude the Waiting Room Agreement.'

- 19) It is stated that the 2025 pilot project will be a separate assignment. Can the contractor of the Water as Leverage Nakuru project also tender for the 2025 pilot tender?**

The Call for Action document mentions that the implementation of the 2025 pilot project itself is not part of this assignment. It will depend on the future project owner, financier and/or Contracting Authority what the eligibility criteria will be and therefore what organisations will be able to apply for this phase.

- 20) Why are the links on TenderNed not working? Will the tender still proceed?**

The tender will proceed as planned. Due to some administrative problems, there was trouble registering the tender correctly. The correct link is: <https://www.tenderned.nl/aankondigingen/overzicht/340677>

- 21) Where will I be able to find the 'Water as Leverage guidance' document?**

As mentioned in the Call for Action document, a 2-pager on the WaL Guidance will be available. This document can be downloaded on: [The "Setting the Scene" Report for the Water as Leverage Nakuru - World Water Atlas](#) by clicking on the 'repository available here'.

- 22) About the potential for irrigation with the floodwater: for what type of uses would that be? In the city or also for more agricultural areas?**

The relevant information on the procurement for Water as Leverage Nakuru is mentioned in the procurement documents on <https://www.tenderned.nl/aankondigingen/overzicht/340677> and the Setting the Scene document: [The "Setting the Scene" Report for the Water as Leverage Nakuru - World Water Atlas](#).

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