

13/12/2023

1. Buyer

1.1 Buyer

Official name : [Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend Nederland (RVO)] ---

Legal type of the buyer: Central government authority

Activity of the contracting authority: Economic affairs

2. Procedure

2.1 Procedure

Title: Experts for the execution of the climate-smart programme in Uganda of CBI

Description: This project will support a selected group of SME's in Uganda that export coffee to Europe to comply with climate-smart coffee production and the new European regulation on deforestation. The project will also contribute to the wider sector transition to climate-smart coffee production, by supporting SMEs in working with farmers on climate-smart coffee production, through the development of public-private service provision and by facilitating sector exchange. This project contains two lots. Lot 1: maximum value of 864,000 EUR Lot 2: maximum value of 375,000 EUR Total value of this Framework Agreement: 1.239,000 EUR

Procedure identifier: 6e61afa3-bade-4ff7-9a25-0b1718f35f8e

Internal identifier: IUC 202308080

Type of procedure: Open

The procedure is accelerated: No

Main features of the procedure : This tender consists of two lots. For details see the Tender Document.

2.1.1 Purpose

Nature of the contract: Services

Main classification(cpv): 75210000Foreign affairs and other services

Additional classification(cpv): 75211000Foreign-affairs services

2.1.2 Place of performance

Country: Netherlands

Anywhere in the given country

Additional information: Uganda

2.1.3 Value

Estimated value excluding VAT: 1 239EUR

2.1.4 General information

Legal basis:
Directive 2014/24/EU

2.1.5 Terms of procurement

Terms of submission:

Maximum number of lots for which one tenderer can submit tenders: 2

Terms of contract:

2.1.6 Grounds for exclusion

Description: [Exclusion grounds are defined in the procurement documents or in TenderNed] ---

5. Lot

5.1 Lot:LOT-0001

Title: lot 1: a team of three experts for business export coaching, EUDR compliance, climate-smart coffee production and coordination

Description: This lot consists of a team of 3 experts: a) Expert for EUDR compliance and business export coaching; b) Expert for climate-smart coffee; c) Expert for local project coordination The maximum value of lot 1 is: 864,000 EUR

Internal identifier: 1

5.1.1 Purpose

Nature of the contract: Services

Main classification(75210000Foreign affairs and other services cpv):

Additional classification(75211000Foreign-affairs services cpv):

Options:

The buyer reserves the right for additional purchases from the contractor, as

The Tendering Authority intends to conclude a Contract (Framework Agreement) with one team for each lot for an initial period of one year with a unilateral option for the Contracting authority to extend the Contract with four years.

described
here:

5.1.2 Place of performance

Country: Netherlands

Anywhere in the given country

Additional
information: Uganda

5.1.3 Estimated duration

Start date: 2024-04-03+02:00

End date: 2029-04-03+02:00

5.1.4 Renewal

Maximum
renewals: 1

Description: The Tendering Authority intends to conclude a Contract (Framework Agreement) with one team for each lot for an initial period of one year with a unilateral option for the Contracting authority to extend the Contract with four years.

5.1.5 Value

Estimated
value
excluding
VAT: 864EUR

5.1.6 General information

Reserved
participation: None

The names
and
professional
qualifications
of the staff
assigned to
perform the
contract must
be given: Not required

Procurement Project not financed with EU Funds.

The procurement is covered by the Government Procurement Agreement (GPA)

5.1.9 Selection criteria

Criterion:

Type: Other

Description: Requirements are defined in the tender documents

Use of this
criterion: Not used

5.1.10 Award criteria

Criterion:

Type: Quality

Name: 5.2.1 Composition of the team

Provide for this award criterion the following information: 1. Proposed team of experts to implement the assignment: a list of names, positions and relevant knowledge, experience

Description: and competencies of the members of the team in concise CVs, which meet the requirements mentioned in sections 2 and 3 of the Tender Document. 2. A clear overview of the different roles, tasks and division of tasks between the different experts in the proposed team. 3. Procedure used by the proposed team in case of default to deliver the required results or unanticipated changes due to external circumstances.

Fixed value (total): 25

Criterion:

Type: Quality

Name: 5.2.2 Preferences related to expertise and approach in business export coaching for Ugandan coffee companies

Description: Provide for this award criterion the following information: 1. Describe in a concise manner how you would coach a group of coffee exporting SMEs in Uganda to comply with the EUDR to ensure successful export to the EU. 2. Identify the three main obstacles you anticipate an Ugandan coffee SME will encounter when attempting to comply to the EUDR, and how you would support participating SMEs to overcome these obstacles. 3. Explain how you would facilitate learnings between a group of frontrunners in the coffee sector and other companies (second movers) to share knowledge regarding exporting to the EU and EU regulations.

Fixed value (total): 20

Criterion:

Type: Quality

Name: 5.2.3 Preferences related to EU coffee market network

Description: Provide for this award criterion the following information: 1. Explain how you would involve EU buyers in the project and your approach to matchmaking exporting SMEs and EU buyers. 2. Describe in a concise manner how you would support Ugandan coffee SMEs in exporting climate-smart coffee to the EU market by leveraging your network. 3. Provide a description of your network in the various European sourcing markets for coffee, identifying where you see the main opportunities for premiums for Ugandan climate-smart coffee.

Fixed value (total): 15

Criterion:

Type: Quality

Name: 5.2.4 Preferences in competence on climate-smart coffee production and sourcing

Description: Provide for this award criterion the following information: 1. Describe in a concise manner how you would provide coaching to farmers to transition from traditional coffee production to climate-smart coffee production. 2. Describe in a concise manner how you would provide coaching to SMEs in sourcing climate-smart coffee. 3. Explain how you would facilitate learnings on climate-smart coffee production and sourcing needs between farmers and SMEs.

Fixed value (total): 20

Criterion:

Type: Quality

Name: 5.2.5 Preferences related to project coordination, including arranging logistics, in the Ugandan context

Provide for this award criterion the following information: 1. Describe in a concise

Description: manner what kind of arrangements you expect to make for this project and how you will facilitate coordination and logistics. 2. Describe in a concise manner the main three coordination and logistical problems you expect and how you will solve these problems ('troubleshooting').

Fixed value (total): 10

Criterion:

Type: Price

Name: 5.4 Preferences in relation to prices/rates

Description: Please for this award criterion fill in annex 7: Prices/rates for lot 1 and/or lot 2.

Fixed value (total): 10

5.1.11 Procurement documents

Address of the procurement documents: [<https://www.tenderned.nl/aankondigingen/overzicht/319752>] ---

5.1.12 Terms of procurement

Terms of submission:

Electronic submission: Required

Address for submission: <https://www.tenderned.nl/aankondigingen/overzicht/319752>

Languages in which tenders or requests to participate may be submitted: English

Electronic catalogue: Not allowed

Variants: Not allowed

Deadline for receipt of tenders: 2024-02-05+01:0012:00:00+01:00

Deadline until which the tender must remain valid: 4MONTH

Information about public opening:

Date/time: 2024-02-05+01:0012:01:00+01:00

Terms of contract:

Electronic invoicing: Required

5.1.15 Techniques

Framework agreement:

Framework agreement, with reopening of competition

Maximum
number of
participants: 1

Justification
for the
duration of
the
framework
agreement: This Framework Agreement lasts longer than four years because the inception and execution phase of this Contract form one assignment and cannot be separated; the insights and feedback collected during the inception phase will be used to refine the project's objectives and strategies for the purpose of the execution phase.

Information about the dynamic purchasing system:

None

5.1.16 Further information, mediation and review

Mediation
organisation: [Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend Nederland (RVO)] ---

Review
organisation: [Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend Nederland (RVO)] ---

Organisation
providing
additional
information
about the
procurement
procedure: [Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend Nederland (RVO)] ---

Organisation
providing
more
information
on the review
procedures: [Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend Nederland (RVO)] ---

Organisation
receiving
requests to
participate: [Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend Nederland (RVO)] ---

5.1 Lot:LOT-0002

Title: Lot 2: a team of two experts for paid-for-services and sector development and coordination
Description: This lot consists of a team of two experts: a) Expert for paid-for-services and sector development; b) Expert for local project coordination. This lot has a maximum value of 375,000 EUR

Internal
identifier: 2

5.1.1 Purpose

Nature of the
contract: Services

Main
classification(75210000Foreign affairs and other services
cpv):

Additional
classification(75211000Foreign-affairs services

cpv):

Options:

The buyer reserves the right for additional purchases from the contractor, as described here:

The Tendering Authority intends to conclude a Contract (Framework Agreement) with one team for each lot for an initial period of one year with a unilateral option for the Contracting authority to extend the Contract with four years.

5.1.2 Place of performance

Country: Netherlands

Anywhere in the given country

Additional information: Uganda

5.1.3 Estimated duration

Start date: 2024-04-03+02:00

End date: 2029-04-03+02:00

5.1.4 Renewal

Maximum renewals: 1

Description: The Tendering Authority intends to conclude a Contract (Framework Agreement) with one team for each lot for an initial period of one year with a unilateral option for the Contracting authority to extend the Contract with four years.

5.1.5 Value

Estimated value excluding VAT: 375EUR

5.1.6 General information

Reserved participation: None

The names and professional qualifications of the staff assigned to perform the contract must be given:

Procurement Project not financed with EU Funds.

The procurement is covered by the Government Procurement Agreement (GPA)

5.1.9 Selection criteria

Criterion:

Type: Other

Description: Requirements are defined in the tender documents

Use of this criterion: Not used

5.1.10 Award criteria

Criterion:

Type: Quality

Name: 5.2.6 Composition of the team

Description: Provide for this award criterion the following information: 1. Proposed team of experts to implement the assignment: a list of names, positions and relevant knowledge, experience and competencies of the members of the team in concise CVs, which meet the requirements mentioned in sections 2 and 3 of the Tender Document. 2. A clear overview of the different roles, tasks and division of tasks between the different experts in the proposed team. 3. Procedure used by the proposed team in case of default to deliver the required results or unanticipated changes due to external circumstances.

Fixed value (total): 30

Criterion:

Type: Quality

Name: 5.2.7 Preferences relating to development of paid-for-service models

Description: Provide for this award criterion the following information: 1. Explain the type of services you think Ugandan SMEs will need to comply with the EUDR and in sourcing climate-smart coffee and exporting this coffee to the EU. 2. Describe in a concise manner your approach in developing sustainable business service delivery models for sector associations and service providers in the coffee sector. 3. Describe in a concise matter your approach in jointly developing business cases for sustainable service delivery models in cooperation with service providers and Ugandan coffee SMEs.

Fixed value (total): 25

Criterion:

Type: Quality

Name: 5.2.8 Preferences related to building coalitions/multi-stakeholder partnerships, including pilot development

Description: Provide for this award criterion the following information: 1. Describe in a concise manner your approach in building and maintaining a coalition/multi-stakeholder partnership in the Ugandan coffee sector to drive sector transition processes around climate-smart coffee production. Please include how you would utilise your network in the Ugandan coffee sector to do so. 2. Describe in a concise manner what kind of pilots you would develop to identify best practises around climate-smart coffee production. 3. Describe in a concise manner your approach in documenting and disseminating best practises to drive sector transition processes around climate-smart coffee production.

Fixed value (total): 25

Criterion:

Type: Quality

Name: 5.2.9 Preferences related to project coordination, including arranging logistics, in the Ugandan context

Description: Provide for this award criterion the following information: 1. Describe in a concise manner what kind of arrangements you expect to make for this project and how you will

Description:

facilitate coordination and logistics. 2. Describe in a concise manner the main three coordination and logistical problems you expect and how you will solve these problems ('troubleshooting').

Fixed value
(total): 10

Criterion:

Type: Price

Name: 5.4 Preferences in relation to prices/rates

Description: Please for this award criterion fill in annex 7: Prices/rates for lot 1 and/or lot 2.

Fixed value
(total): 10

5.1.11 Procurement documents

Address of
the
procurement
documents: [<https://www.tenderned.nl/aankondigingen/overzicht/319752>] ---

5.1.12 Terms of procurement

Terms of submission:

Electronic
submission: Required

Address for
submission: <https://www.tenderned.nl/aankondigingen/overzicht/319752>

Languages in
which
tenders or
requests to
participate
may be
submitted:

English

Electronic
catalogue: Not allowed

Variants: Not allowed

Deadline for
receipt of
tenders: 2024-02-05+01:0012:00:00+01:00

Deadline
until which
the tender
must remain
valid: 4MONTH

Information about public opening:

Date/time: 2024-02-05+01:0012:01:00+01:00

Terms of contract:

Electronic
invoicing: Required

5.1.15 Techniques

Framework agreement:

Framework agreement, with reopening of competition

Maximum
number of
participants:

1

Justification
for the
duration of
the
framework
agreement:

This Framework Agreement lasts longer than four years because the inception and execution phase of this Contract form one assignment and cannot be separated; the insights and feedback collected during the inception phase will be used to refine the project's objectives and strategies for the purpose of the execution phase.

Information about the dynamic purchasing system:

None

5.1.16 Further information, mediation and review

Mediation
organisation: [Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend
Nederland (RVO)] ---

Review
organisation: [Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend
Nederland (RVO)] ---

Organisation
providing
additional
information
about the
procurement
procedure:

[Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend
Nederland (RVO)] ---

Organisation
providing
more
information
on the review
procedures:

[Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend
Nederland (RVO)] ---

Organisation
receiving
requests to
participate:

[Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend
Nederland (RVO)] ---

8. Organisations

8.1 ORG-0001

Official name : Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend Nederland
(RVO)

Registration
number: 12024663

Postal address : Prinses Beatrixlaan 2

Town: Den Haag

Postcode: 2595 AL

Country: Netherlands

Contact point: Herma Dijkgraaf

Email: herma.dijkgraaf@rvo.nl

Telephone: +31 629026096

Internet

address: <http://www.rvo.nl>

Other contact points:

Official name -

:

Town: nvt

Country: Netherlands

Email: nvt@nvt.nl

Other contact points:

Official name Rechtbank 's-Gravenhage

:

Postal address Postbus 20302

:

Town: Den Haag

Postcode: 2500 EH

Country: Netherlands

Email: voorlichting.rb.den.haag@rechtspraak.nl

Telephone: +31 703813131

Roles of this organisation:

Buyer

Organisation providing additional information about the procurement procedure

Organisation receiving requests to participate

Review organisation

Organisation providing more information on the review procedures

Mediation organisation

11. Notice information

11.1 Notice information

Notice

identifier 673e466a-dd2e-4b0e-ba82-3f9e3e0d4a6a-01

/version:

Form type: Competition

Notice type: Contract or concession notice – standard regime

Notice
dispatch date: 2023-12-13+01:0009:43:17.436614+01:00

Languages in
which this

notice is
officially
available: English

11.2 Publication information