

Memorandum of information European tender Expert(s) for Business Export Coaching in the Fresh Fruit and Vegetables sector in Ethiopia

Date: 14 August 2023

In this memorandum of information, the contracting authority provides answers to the questions asked and remarks posted in the context of the above-mentioned European tender. This memorandum of information forms an integral part of the tender document.

	Chapter/ Paragraph	Question	Answer
1.	Tender Document par. 3.1	Section 3.1 of the tender (p.15) states that: <i>"Multiple contact persons are not allowed. The reason for this is that one contact point is needed for the companies and for the contact with CBI. The personal approach towards the stakeholders is important in order to optimally fulfil the expert role. If a collaboration is needed to fulfil the suitability requirements, then such collaboration is possible, provided that one single expert in person will remain the contact point for all the stakeholders."</i> Does this mean that one person only can be in charge of coaching or is there the possibility to have multiple coaches as long as the communication goes through one person only?	As long as there is one main contact person for the companies and CBI, multiple coaches are not a problem. However, a single coach has the preference.