



Ministry of Economic Affairs
and Climate Policy

**Market consultation:
Geophysical surveys in shallow
and tide-dominated waters**

Publication date: 9 August 2023
Status: Final

Contents

Contents.....	2
Definition of terms	3
1 Introduction	4
1.1 Tender Announcement and invitation for market consultation	4
1.2 Organisation	4
2. Procedure market consultation	5
2.1. General	5
2.2. Communication and submission of market consultation answers	5
2.3. Time schedule	5
2.4. Questions about the market consultation.....	5
2.5. Results of the market consultation	6
2.6 Planning and format	6
3. Market consultation agenda / questions .	Fout! Bladwijzer niet gedefinieerd.

Definition of terms

Interested party	The interested entrepreneur/economic operator or organisation that participates in this market consultation
Market consultation	RVO wishes to exchange information and knowledge with interested parties from the market.
Contracting Authority	The State of the Netherlands, represented by the Minister of Economic Affairs and Climate Policy, who concludes the Contract with the Contractor on behalf of the Contracting Authority

1 Introduction

1.1 Announcement and invitation for market consultation

With this Market Consultation the Netherlands Enterprise Agency (Rijksdienst voor Ondernemend Nederland - RVO) wants to investigate the possibilities in the market for geophysical surveys in shallow and tide-dominated waters such as the Wadden Sea. This will lead to the publication of a tender for a geophysical campaign in the near future for investigating tunnelling options for the PAWOZ (Programma Aansluiting op Zee) project.

With this Market Consultation the Contracting Authority invites interested parties to participate by means of a short interview. Interested parties can participate in the market consultation by requesting an interview as described in this document (section 2.6).

The Contracting Authority will take into account the results of the market consultation into the preparation of a future tender. The Contracting Authority aims to publish the tender in October-November 2023.

1.2 Organisation

The Netherlands Enterprise Agency supports entrepreneurs, NGOs, knowledge institutes and organisations in sustainable, agrarian, innovative and international business. We aim to facilitate entrepreneurship, improve collaborations, strengthen positions and help realise national and international ambitions with funding, networking, know-how and compliance with laws and regulations. RVO is a government agency which operates under the auspices of the Ministry of Economic Affairs and Climate Policy. Our activities are commissioned by the various Dutch ministries and the European Union. More information about the RVO can be found on www.rvo.nl and [Netherlands Enterprise Agency | RVO.nl](https://www.rvo.nl/en/enterprise-agency)

The Procurement Office IUC EZK conducts this market consultation on behalf of RVO.

2. Procedure market consultation

2.1. General

This market consultation is a separate process that is being executed prior to a formal tendering procedure and is mutually noncommittal, with full transparency and without any commitments. The Contracting Authority provides, by means of this market consultation, a possibility to interested parties to share their insights into the market situation, allowing the Contracting Authority to prepare a tender that stimulates a level playing field.

The market consultation is NOT an invitation to tender, nor is it part of a prequalification procedure. Companies not participating in the consultation will not be excluded from participation nor be given disadvantages. Companies that do participate in the consultation, will not in any way be excluded nor be given advantages.

2.2. Communication and submission of market consultation answers

RVO kindly requests that all communication regarding this procedure take place via IUCEZteam1@rvo.nl, attn. Lex Spobeck.

2.3. Time schedule

The schedule below applies to this market consultation.

9 August, 2023	Publication of the market consultation on TenderNed
23 August, 2023	Deadline to submit request for an interview regarding the market consultation.
14 August till 8 September, 2023	Interviews
October/November 2023	Publication of Tender on TenderNed
Q1/Q2 2024	Expected start of acquisition

If – in the opinion of RVO – circumstances provide cause to do so, RVO is entitled to amend the specified period(s). In such a case, timely notification of the new period(s) will be provided digitally.

2.4. Questions about the market consultation

Questions about the market consultation can be sent to the contact person by e-mail at IUCEZteam1@rvo.nl

2.5. Results of the market consultation

RVO will use the information collected as a result of this market consultation for the upcoming European tender. Interested parties should note that the information they provide in the context of this market consultation may be made public (in anonymised form). RVO wishes to be able to use the information provided by interested parties without reservations. For this reason, RVO will not honour any claims / reservations from interested parties about the use of information or confidentiality. By participating in this market consultation you agree to this.

2.6 Planning and format

You are kindly requested to send an email to IUCEZteam1@rvo.nl titled 'Market consultation RVO – GP shallow water' if you would like to participate. Interviews will be done online by Microsoft Teams. Please choose 2 options in the below schedule and indicate which timeslots you are available. The interview will take approximately 1 hour.

Monday 14 August, 2023
Tuesday 15 August, 2023
Monday 21 August, 2023
Tuesday 22 August, 2023
Monday 28 August, 2023
Tuesday 29 August, 2023
Tuesday 5 September, 2023
Thursday 7 September, 2023
Friday 8 September, 2023

During the consultation we would like to discuss the following subjects with the participants:

- Experience and/or solutions of the company performing geophysical surveys in the following water depths: 8-15 m, 3-6 m 0-3 m LAT
- Experience and/or solutions of the company performing geophysical surveys in strongly tide-dominated areas
- Experience and/or solutions of the company performing geophysical surveys in Natura2000 areas (e.g. Wadden Sea)
- Experience and/or solutions of the company performing 2D-UHR surveys with penetration of at least 40 m BSF in areas such as mentioned in the conditions mentioned above (shallow tide-dominated waters and/or Natura2000 areas)
- Experience and/or solutions of the company detecting the size and location of subsurface boulders and cobbles to at least 40m BSF (e.g. 3D-UHR) in the conditions mentioned above (shallow tide-dominated waters and/or Natura 2000 areas)

You can also email your own questions or subjects you wish to raise to RVO, preferably related to the points raised above.

RVO interviews will be hosted by RVO's own project team. Interviews will be in private with each company, via Teams. No competitors will be in the same

meeting. The results of the market consultation will act as input for a future tender. Minutes of Meeting will be taken, but only used internally and shared with the participants.

Please let us know who will join the meeting and which email address(es) the invitation should be sent to. We suggest you participate with a maximum of 2 persons.

After your request, you will soon receive the invitation for the online meeting.