Framework Agreement for Procurement of Consulting Services for Public Infrastructure

Disquisition for Market Consultation

6 April 2023

Invest International

Disclaimer

The market consultation planned is a preamble to a tender that Invest International Public Programmes (IIPP) intends to publish to select Contractors to be part of a Framework Agreement for Procurement of Consulting Services for Public Infrastructure. Attendance is not mandatory, and the consultation is not part of the formal procurement procedure; it is organised as an information forum for IIPP to present its objectives in publishing a Framework Agreement, provide some context on the structure, gauge the general interest from the industry and more importantly gather feedback and suggestions from participants for finalising the Terms of Reference of the Framework.

This disquisition is a public document provided for general guidance of the market consultation objectives. It contains information which shall not be considered legally binding for Invest International to proceed with the tender nor a confirmation that any recipient will be automatically eligible to participate in any subsequent tender. The information contained in this document should not be relied upon for any due diligence process or as a basis for procurement or contracting related matters. Invest International and its associated entities hereby disclaim any liability for any use that is made with the information contained in this document or the way it has been obtained and used by any party.

What we do at Invest International PP?

- Invest International Public Programmes B.V. (IIPP)
    - A company of Invest International B.V. (I-I). Invest International is a company owned by the government of the Netherlands (51% MoF, 49% FMO) providing funding and financing solutions to support resilient and sustainable public infrastructure
    - IIPP is the subsidiary of Invest International which has been mandated by the MoFA of the Netherlands to manage and implement two grant programmes to support public infrastructure projects
    - **DRIVE** (Development Related Infrastructure Vehicle) is a grant program designed to fund infrastructure Works contract. It also include a component to fund preparatory studies – DRIVE TA
    - **D2B** (Develop to Build) is a facility providing grants to fund preparatory studies, primarily to ensure that projects are aligned with the requirements to access DRIVE funding
- Policy Framework for IIPP instruments
    - DRIVE 2023 published on the Staatscourant on 5 January 2023
    - D2B 2023 published on the Staatscourant on 5 January 2023
    - These policy rules describe the requirement of projects for being eligible for grant funding
    - IIPP has discretion, under supervision of MoFA, in implementing and committing funds
    - DRIVE and D2B can only be committed on basis of a Grant Arrangement with a governmental counterpart (Beneficiary)
    - Funds are however only disbursed directly to contractors (for works or consulting) and not routed through the Beneficiary government.
    - As of 2023, DRIVE is no longer a subsidy program and only a Government-to-Government grant instrument.

Invest Intl Priority Areas

- DRIVE2023 = 40 DRIVE eligible countries
- Combination (combi-track) countries are defined as priority by MoFA*
- Invest International Priority Sectors
    - Water & Infra
    - Renewable Energy
    - Healthcare
    - Agri-food
    - Manufacturing

40 Private Sector Development Countries (BHOS Nota 2022) *** combination countries**			
Algeria	Ethiopia	Mali	**South Africa***
Angola	**Ghana***	**Morocco***	South Sudan
Bangladesh*	**India***	Moldova	Sudan
Benin	**Indonesia***	Mozambique	Suriname
Burkina Faso	Iraq	Niger	Tanzania
Burundi	**Ivory Coast***	**Nigeria***	Tunisia
Chad	Jordan	Palestinian Territories	Uganda
Colombia*	**Kenya***	Rwanda	**Ukraine***
Democratic Republic Congo	Lebanon	**Senegal***	**Vietnam***
Egypt*	Libya	Somalia	Zimbabwe

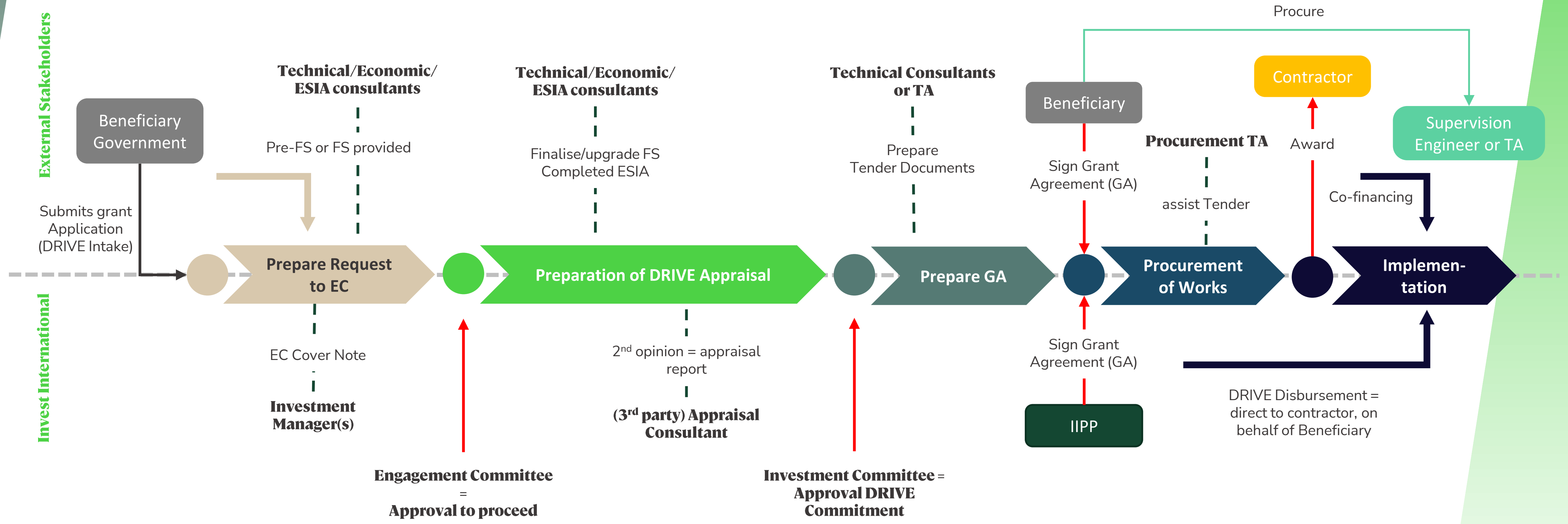
**Please consult the policy note (in Dutch) of the Ministry of Foreign Affairs of the Netherlands for information and rationale of the combi-track strategies : Beleidsnotitie 2022 - Doen waar Nederland goed in is | Beleidsnota | Rijksoverheid.nl*

Objectives of the Framework

- Streamlining procurement of consultants for Beneficiaries countries for project preparation studies or Technical Assistance funded by DRIVE or D2B*
- Fast-track the procurement of certain services for internal purpose = independent appraisal of a Project for DRIVE grant application
- Strengthen the ability of IIPP to realise DRIVE2023 objectives
- Enhance the overall quality of consulting services and increase consistency of output

**Invest International does not procure all services required for infrastructure projects development. These are procured by the Beneficiary country. Invest International may be requested from time to time to procure such on behalf of the beneficiary of a DRIVE or D2B grant. In such case, the contracting party may be IIPP or the Beneficiary government, depending on the institutional setup of each project or the terms of a Grant Arrangement signed with a Beneficiary country*

Where are consulting services required (DRIVE Application Process)



Target Structure of the Framework

- 2 Lots = 1/public infrastructure and 2/healthcare. Indicative amounts 20 Mln EUR and 4 Mln EUR respectively
- 3 + 1 year period
- Each lot contain Technical, Financial/Economic, E&S, Procurement expertise (integrated)
- Lot 1 = up to 5 firms; Lot 2 up to 3 firms.
- 2 components per Lot
    - A = Preparatory Studies Services
    - B= Appraisal and Review Services
    - Panel members automatically qualify for both

What do we want to achieve with the Market Consultation

- Present the general terms and rationale behind a Framework Agreement
- Gauge the general interest from the Industry in providing services under a Framework Agreement
- Provide clarity on the upcoming tender process and evaluation
- Create an interactive forum for Q&A, as a way for IIPP to get useful input to finalise its TOR
- Integrate feedback and suggestions from the Industry to finalise the TOR
- Provide opportunity for consulting firms to identify partnership opportunities

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