Market orientation
IUC number: 202305049

A study and intervention plan: How can the Netherlands best contribute to the implementation of the Just Energy Transition Partnership in South Africa and Indonesia?

Organization: The Netherlands Enterprise Agency (RVO)
The Netherlands Enterprise Agency (in Dutch: Rijksdienst voor Ondernemend Nederland, RVO) supports private and public organizations with funding, international business partners, knowledge, and regulations.

More information about RVO can be found on: www.rvo.nl and http://english.rvo.nl/.

Purpose of the market orientation
The purpose of the market orientation is to assess the interest of organizations that want to carry out the assignment "A study and intervention plan: How can the Netherlands best contribute to the implementation of the Just Energy Transition Partnership in South Africa and Indonesia?"

Extent and duration
The project will start as soon as possible (indication end of June) and must be completed by **31 December 2023**.

Budget indication
Maximum budget is **€ 135.000,-** excluding Dutch VAT and including all locals taxes and costs

Purpose of the project
Now that the *Just Energy Transition Partnerships (*JETP) investment plan has been published for South Africa at COP27 and the JETP for Indonesia has been initiated, the Netherlands will further investigate additional concrete contributions to the key focus areas of the JETP (energy, electric vehicles, green hydrogen) in South Africa and the JETP in Indonesia, ensuring a cohesive approach across both countries.

Goals and/or deliverables
The main goal of this assignment is to help formulate a meaningful Dutch contribution to the JETP in Indonesia and in South Africa. The consulting company will carry out the assignment by among other things support the relevant teams in the Embassy, RVO, and the Ministry of Foreign Affairs in both countries, in defining how to best leverage existing Dutch facilities, programs, and networks to mobilize investments and funding that can contribute to the Just Energy Transition in Indonesia and South Africa**.**

The following questions need to be answered during the assignment:

1. What are the most relevant investment opportunities outlined in the JETP for Indonesia and the JET IP for South Africa for Dutch stakeholders?
2. What priorities overlap with unique expertise and interest of Dutch investors, businesses, and knowledge partners in both countries?
3. What are the most important bottlenecks that are specific to private investments in the renewable energy sector (with respect to the JETP) in Indonesia and investing in the JET IP in South Africa?
4. What solutions can be provided by the Dutch Government and through its instruments, to help address those bottlenecks and accelerate the involvement of Dutch investors and businesses in both countries?
5. How can NL-related blended finance strengthen investments in renewable energy and clean transition in both countries?

The Consultant will report the latest insights on the opportunities and bottlenecks faced by the relevant Dutch and international players in both Indonesia and South Africa. The Consultant will also formulate key recommendations for a Dutch proposition/role in helping implement the JETP in Indonesia and the JET IP in South Africa, based on existing expertise and facilities.

Required skills/experience

The company must have the following qualifications and expertise:

- At least 8 years of experience in Climate Finance or similar industries in emerging markets
- At least minimum of 5 years of experience specifically in South Africa and/or Indonesia.
- Extensive knowledge and demonstrable experience working with private sector stakeholders in both South Africa and Indonesia, including in the relevant JET-related sectors.
- Strong familiarity with blended finance and risk mitigation tools to address investment barriers in both South Africa and Indonesia.
- Proven experience in stakeholder consultation, design of investment policies and interventions, and similar consulting assignments in both countries.
- Established relationships and experience working with Dutch businesses, investors, and/or donors who are active in South Africa and Indonesia.
- Proficient in English, with Dutch language skills considered an advantage.

In case you possess demonstrable experience in similar projects you are invited to express you interest to the contact person mentioned below.

Application
Interested companies are invited to send an expression of interest to The Netherlands Enterprise Agency (in Dutch: Rijksdienst voor Ondernemend Nederland, RVO), by sending an e-mail to Katia Sayapina, katia.sayapina@rvo.nl from the Procurement Office. Please state the name of the contact person of your company and his or her e-mail address.

You do not have to send any documents; please only send a short message that you are interested.

Based on the market orientation, RVO can decide to start a procurement procedure. Interested companies/consultants can be invited to this procedure. Your response to this market orientation does not mean you have the right to be invited to this procurement procedure

In case of a follow-up process, no distinction will be made between parties that have or have not participated in the market orientation.

Deadline

The deadline for responding to this market orientation is set at **30 May 2023 – 10.00h CEST.**

Yours sincerely,

Katia Sayapina
Consultant Procurement