

Market orientation

202303034 - Building Awareness WTO Members MC13 and Beyond

Organisation: The Netherlands Enterprise Agency

The Netherlands Enterprise Agency (in Dutch: Rijksdienst voor Ondernemend Nederland, RVO) supports private and public organisations with funding, international business partners, knowledge, and regulations.

More information about RVO can be found on: www.rvo.nl and <http://english.rvo.nl/>.

Purpose of the notification

The purpose of the market orientation is to identify interest of organizations available and able to carry out this assignment. So this market orientation is not a request for proposal, it is not allowed to send a proposal or motivational letter.

Extent and duration

The project will run from May 2023 (or as soon as the tendering procedure has finished) until April 2024.

Budget indication

€ 85.400 *excluding Dutch VAT (if applicable) and including all local VAT and fees.*

Purpose of the project

The project aims at capacity building (and trust building) through seminars involving delegations of Least Developed Countries based in Geneva on relevant trade related aspects to ensure that trade officials from both developed and least developed countries better understand each other's priorities and interests on key ongoing discussions in the run-up to the 13th WTO ministerial conference and beyond. It will also provide LDC's a better negotiation power and contribute to a successful conclusion of MC13.

Results and deliverables

Expected results are:

1. E-Commerce: Trade officials and negotiators from developed and least developed countries better understand each other's priorities and interests on the issues discussed in this WTO Joint Statement
2. Micro, Small and Medium-sized Enterprises (MSMEs): Trade officials and negotiators from developed and least developed countries better understand each other's priorities and interests on the issues discussed in the IWG on Micro, Small and Medium-sized Enterprises (MSMEs)
3. An Integrated Approach to Trade and Investment for Development: Trade officials and negotiators from developed and least developed countries better understand each other's priorities and interests on the issues related to trade and investment for development through an integrated approach
4. Trade and Environmental Sustainability: Trade officials and negotiators from developed and least developed countries better understand each other's priorities and interests on the issues discussed in this WTO Joint Statement

In case you possess demonstrable experience in similar projects you are invited to express your interest to the contact person mentioned below.

Activities

The project foresees in the drafting of 4 research papers and the organisation of 4 workshops on the above themes. Besides highlighting the latest state of play in the subject negotiating topic, the analysis will explore both common and diverging priorities and interests of developed and least developed countries therein. The purpose will be to improve mutual understanding among developed and least developed WTO negotiators, by unpacking the different positions and interests at play on the issue.

1) Research papers.

Desk studies and interviews will result in the 4 papers on:

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2) Workshops

These papers will be discussed in 4 workshops on the same topics as above:

- JSI on Electronic Commerce
- An Integrated Approach to Trade and Investment for Development
- IWG on Micro, Small and Medium-sized Enterprises (MSMEs)
- Trade and Environment (TESSD)

The workshops will be organised in Geneva either in full physical mode or and in hybrid mode for a wide range of trade officials from developed and least developing WTO members to inform, discuss and learn from the papers' findings (The latter mode allowing virtual participation enlarging the number of participants, but might limit the open discussion).

Main substantive features of the workshops will include:

- (i) paper findings and recommendations will be presented and discussed;
- (ii) the paper author and other topic experts (e.g., from IGOs, academia, missions) will respond to questions by participating trade officials;
- (iii) other key organizations and IGOs will be able to share their work in this area, which could be of interest to participants.

3). Final report.

A final report will be drafted and submitted. The final report should include the course of the findings of the study

Requirements

- Long term expertise in the UN negotiation scene especially in that of the WTO
- Staff seasoned in organising and moderating discussions between the developed and less developed countries
- Proven knowledge on the abovementioned topics of Joint Statement Investment on Electronic Commerce, Integrated Approach to Trade and Investment for Development, Informal Working Group on Micro, Small and Medium-sized Enterprises (MSMEs), Trade and Environment (TESSD)

Application

Interested companies are invited to send an expression of interest to Mr. Q. Stoutjesdijk by sending an e-mail to Quintin.Stoutjesdijk@rvo.nl of the Procurement Office, with a copy to Mr. P. Keskamp, Pim.Keskamp@rvo.nl. Please state the name of the contact person of your company and his or her e-mail address.

You do not have to send any documents; please only send a short message if you are certain to qualify and that you are interested.

As a result of the market orientation, RVO can decide to start a follow-up process.

Interested parties can be invited in this process to submit a proposal. If more than 5 applicants respond to the market orientation, a supplier selection can take place on the basis of a selection prior to the request for proposal.

In case of a follow-up process, no distinction will be made between parties that have or have not participated in the market orientation.

Deadline

The deadline for responding to this market orientation is set at **6th April 2023, 10.00 CET**.

Yours sincerely,

Quintin Stoutjesdijk
Procurement Consultant

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Procurement Office
Ministry of Economic Affairs and Climate Policy
Netherlands Enterprise Agency