

## **Market Consultation**

### Strengthening of mango value chain in Moundou region "Route de la Mangue"

#### **Organisation: The Netherlands Enterprise Agency (RVO)**

The Netherlands Enterprise Agency (**in Dutch: Rijksdienst voor Ondernemend Nederland, RVO**) supports private and public organizations with funding, international business partners, knowledge, and regulations.

More information about RVO can be found on: [www.rvo.nl](http://www.rvo.nl) and <http://english.rvo.nl/>.

#### **Purpose of the notification**

The purpose of the market consultation is to assess interest by organizations that want support RVO capacity through the assignment "Strengthening of mango value chain in Moundou region "Route de la Mangue"

#### **Extent and duration**

The project will start as soon as possible (indication mid April) and must be completed by **30 September 2024**.

#### **Budget indication**

Maximum budget is € 125.000,- excluding Dutch VAT and including all local taxes and costs

#### **Purpose of the project**

The project aims to professionalise the mango value chain in Moundou region, decrease loss of huge volumes of mangoes, valorise production better and create sustainable and decent jobs. The project aims to strengthen the mango value chain in Moundou region, Chad and to assist involved stakeholders in developing their mango value chain. Objective is to implement both quick wins identified during the value chain assessment conducted in last quarter 2022 (to be implemented during mango season of 2023) in improving the mango sector, as well as to strengthen the mango sector in Moundou to better valorise and sustain the mango production in the longer term. By better valorising the mango production, the mango value chain can contribute to regional sustainable economic development and creation of employment, including job opportunities for youth and women specifically. The activities to improve the value chain are accompanied by establishing a mango value chain platform to institutionalise knowledge and experiences.

#### **Goals and deliverables**

The expected deliverables of this assignment are:

1. Elaborate an initial action plan for activities during the mango season 2023 on below described four intervention areas and targeted indicators (mostly on output level, see under "activities" session);
2. Elaborate an activity report including lessons learnt after the first mango season (2023), elaborate an activity plan including detailed M&E plan, distinguishing between activities during off-season and activities during mango season 2024.
3. Final activity report after implementation of activities and evaluation of mango season 2024.

An assessment of the mango value chain shows the value chain is still very limited developed. This project aims to develop the mango value chain by applying quick wins in 4 intervention areas:

1. Improved productivity and management of orchards and their commercial value;
2. Technical and organizational capacities of actors in the mango value chain strengthened;
3. Value addition and innovation in mango value chain;
4. Economic integration and job creation for young people and women in the mango sector in Moundou region.

**Required skills/experiency**

The company or companies (in case of an consortium) must meet the following requirements:

- Working experience in consultancy in the mango sector;
- Experience in value chain development;
- Vast experience working in the Sahel region, preferably in Chad;
- Experience in French speaking countries and team members fluently in French.
- Local presence and/or approach to build knowledge and capacity locally.
- Training experience.

**Application**

You can show your interest in this procurement procedure by sending an email to Katia Sayapina, [katia.sayapina@rvo.nl](mailto:katia.sayapina@rvo.nl) with your company details and confirmation of interest. The purpose of the market consultation is merely to identify interest of experts available and to assess the ability to carry out this assignment. Therefore, any proposal, CV, or motivational letter sent will not be taken into consideration.

**You do not have to send documents; only add your company details, address and possibly your web address.**

Based on the market consultation, RVO can decide to start a procurement procedure. Interested companies/consultants can be invited to this procedure. Your response to this market consultation does not mean you have the right to be invited to this procurement procedure. In case of a follow-up process, no distinction will be made between parties that have or have not participated in the market consultation.

**Deadline**

The deadline for responding to this market consultation is set **on 27 February 2023 at 9h CET.**

Yours sincerely,

Katia Sayapina  
Consultant Procurement