

Aanbesteding: Rehabilitation and Extension of Drinking Water Systems in Secondary Centres of the Concession of SOMAPEP-SA in MALI.
Aanbestedende Dienst: Invest International Public Programmes B.V.
Referentie: 202102041/D2B18ML02

Toelichting:

Invest International is keeping a close eye on the political situation in Mali, and given the current developments, we can imagine that there may be some more questions that need to be asked in relation to this tender, and that we might have to postpone the tender in its entirety. Therefore, we would like to provide an additional opportunity for questions.

Questions can be asked before 7 February 2022, 13.00 hrs.

The second Memorandum of Information will be issued on 11 February 2022.

Ref.nr. **Onderwerp:**
1 tender doc, Assessment of tender, page 39, section 6

Vraag:

Kindly advise how the tender assessment team will be comprised (who will be evaluating the incoming tenders) and how the assessment will be conducted (assessment team decision on awarded points, or individual point allocations subsequently calculated as assessment team average)?

Antwoord:

Assessment team

The assessment of the criteria per Tender will be performed by an Assessment Team consisting of three subject-matter experts. The Assessment Team has the necessary expertise to assess the Tenders. The assessment of the responses is entirely and exclusively at the discretion of the Assessment Team. The names of the assessors are not disclosed externally by Invest International.

Quality assessment

The scores will be determined in this manner:

- First, each member of the evaluation team individually determines the assessment and score he will give per Tender for each Sub-award Criterion;
- Then, the assessment team meets in a plenary session to discuss the scores and findings. During this plenary session, the Assessors will arrive at a joint score (on the basis of consensus) for each (part of a) Sub-award Criterion.

Beantwoord op: 26-01-2022
Label: Proces

Ref.nr. **Onderwerp:**
2 Tender doc 5.5 budget

Vraag:

The Contracting Authority is quite explicit in the budget boundaries being max. EUR1M. However there appears to be unclarity on either this budget or the scope of the TA. The documents indicate 20 secondary towns where interventions could be relevant and the overall investment budget is EUR 60M – and there appear to be 2 investment options for the selected towns – either 1) extension with an indicative investment budget of approximately 5 mill. Euro OR 2) limited rehabilitation work on pumping stations and (water) standpost with an indicative investment budget of approximately 1 mill. Euro.

Now, from our experience, to complete a project preparation all the way up to Phase 4 including detailed design (APD) and the preparation of tender documents – require somewhere between 5-10% of the investments, which mean that it is highly unlikely or impossible that the 1 mill. Euro allocated with be sufficient to complete Phase 4 for targeted towns (5-10 % of 60 mill Euro is 3-6 mill Euro).

- Could you confirm that it is not anticipated that all 20 towns can be covered under this assignment – and in fact only a rather limited selected number of town (with a portfolio much lower than EUR 60M) will end up being targeted for Phase 4 ?
- In addition, could it be confirmed that it is desired that we in our proposal suggest how we could process the Phase 1 to Phase 4 in a limited number of selected towns where some being “extension” and others being “rehabilitations” within the budget allocation of 1 mill ?

Without such clarification it is quite impossible for us to reconcile a budget of EUR 1M with comprehensive project preparation for EUR 60M investments

Antwoord:

The value of the assignment is given in section 1.3 (maximum contract value of 1 million Euro, exclusive of VAT).

The initial scope during phase 1 of the study is defined as a list of 21 secondary centres as described in section 2.5, and not 20 secondary cities. As stated in the tender, "The list of 21 centres included in the provisional intervention area could change during the orientation phase (by adding or removing one or more centres considered to be more or less priority or more or less adapted, according to the information collected). The choice of an intervention scenario will determine the final intervention area selected for the feasibility study to be carried out in phases 2, 3 and 4." (see section 2.5).

The Contractor (BE) is asked to develop 3 alternative scenarios in Task 1,3 while "considering different criteria to determine the area of intervention to be retained. These criteria, which will be established in consultation between BE, SOMAPEP-SA and the D2B team, could define priority centres in terms of needs and impacts, water resource, intervention costs, available funding,

security aspects, optimisation of intervention logistics at several centres, etc."

The tender specifies further that "The financial envelope for the implementation phase of each scenario should not exceed 60 million euros."

Sub question 1: Could you confirm that it is not anticipated that all 20 towns can be covered under this assignment?

No. The provisional intervention area forms the starting point for the feasibility studies. The list of 21 secondary centres provided in the tender document allows all tenderers to develop their offer with respect to the same intervention area. This list might however be adapted during phase 1 and COPIL1, through different scenarios proposed by the Contractor, as a consequence of the analysis of a.o. the expected security situation, availability of the water resource, and/or intervention costs in relation to impacts in specific parts of the intervention area. Leading criteria when designing alternative scenario's will be to maximise impacts within the boundaries of the available resources, for both the study phase and the implementation phase.

Sub question 2: Could it be confirmed that it is desired that we in our proposal suggest how we could process the Phase 1 to Phase 4 in a limited number of selected towns where some being "extension" and others being "rehabilitations" within the budget allocation of 1 mill ?

No, the number of secondary centres included in both the study and the implementation phases should not be reduced to a limited number of selected towns. Moreover, all secondary centres listed need both rehabilitation of the existing water infrastructure and extension of this infrastructure in order to meet the expected water demand in 2030. The tenderer should therefore explain in its offer how it intends to use the available resources for carrying out the studies as efficiently and completely achievable. During the studies, the Contractor will propose scenarios aiming at reaching as many impacts as possible, in as many centres as possible, and using an appropriate approach and techniques allowing to implement the project within the boundaries of the available funding.

Beantwoord op: 26-01-2022

Label: Inhoud

Ref.nr.

3

Onderwerp:

Award criteria, page 34, paragraph 5.2.1

Vraag:

Award criteria relating to the Quality of the Key Experts :

Could you please provide us with the scoring details of each expert?

Antwoord:

Each Key Expert will be scored on a scale of 0% to 100% with steps of 10% as explained in section 5.4, by comparison of his/her profile supported by CV documentation with the Desired Qualifications described in section 5.2.1. The more added value, the higher the score. This score will then be multiplied with the maximum number of points available for each expert. As explained in the answer to question 1, these assessments will be first carried out individually, and then in a plenary session of the evaluation team. We will give an integral score for the proposed candidate. The evaluators will not use a set of sub-scores related to specific aspects of the Desired Qualifications.

Beantwoord op: 26-01-2022

Label: Inhoud

Ref.nr.

4

Onderwerp:

Award criteria, Page 36, paragraph 5.2.1

Vraag:

Award criteria relating to the Quality of the Key Experts: Could you please confirm if the CVs of the Additional Experts are required?

Antwoord:

No, it is not required to include the CV's of the Additional Experts in the offer. Please refer to requirement 3.2.7 for information about when to submit the CV's of Additional Experts: "The Contractor must provide support staff through Additional Experts and his Back-Office, but the profiles of such staff will not be individually scored during the evaluation of the offers. The Contractor must submit the CV's of the support staff for validation by the Contracting Authority and the Competent Authority within a minimum period of one month prior to their mobilisation."

Beantwoord op: 26-01-2022

Label: Inhoud

Ref.nr.

5

Onderwerp:

Award criteria, page 37, paragraph 5.2.2

Vraag:

Award criteria relating to the Quality of the Proposed Approach: Could you please provide us with the scoring details for this criteria?

Antwoord:

The Proposed Approach will be scored on a scale of 0% to 100% with steps of 10% as explained in section 5.4, by comparison of its description in the

offer with the assessment aspects mentioned in section 5.2.2. The more added value, the higher the score. This score will then be multiplied with 50 points, which is the maximum number of points available for the Quality of the Proposed Approach. As explained in the answer to question 1, this assessment will be first carried out individually, and then in a plenary session of the evaluation team. We will give an integral score for the Proposed Approach. The evaluators will not use a set of sub-scores related to specific assessment aspects for the Proposed Approach.

Beantwoord op: 26-01-2022

Label: Inhoud

Ref.nr.

6

Onderwerp:

Award criteria, page 21, paragraph 4.3

Vraag:

Tender documents for Project Management Assistance (AMO)

To carry out mission 4, it is necessary to conduct topographic and geotechnical surveys.

In order to ensure that the tenderers establish their financial proposals on the same basis, could a provision be made for these works?

Antwoord:

Topographic surveys should be carried out with sufficient detail, in order to specify at Detailed Design level the lay-out of the selected configuration for all secondary centres to be included in the final intervention area, as defined during COPIL1, and later confirmed again or eventually adapted during COPIL2 and/or COPIL3 in the light of new information.

Geotechnical surveys, when and where needed, should be limited to producing the information needed to specify the additional surveys to be included in the Terms of Reference for the Works contracts. More comprehensive topographic and geotechnical surveys will therefore be included in the future Works contracts.

In their offer, the tenderers can specify the part of the budget they intend to allocate to the performance of local surveys, such as topographical and geotechnical surveys. The tenderers should consider average situations for typical secondary centres, and include in their offer realistic costs for carrying out surveys at these locations.

Beantwoord op: 26-01-2022

Label: Inhoud