

Market consultation

Analysis of Public Private Partnership instruments (PPP's) in SDG Partnershipfacility (SDGP) and Fonds Duurzaam Ondernemen en Voedselzekerheid (FDOV).

Organisation: The Netherlands Enterprise Agency (RVO)

The Netherlands Enterprise Agency (**in Dutch: Rijksdienst voor Ondernemend Nederland, RVO**) supports private and public organizations with funding, international business partners, knowledge, and regulations.

More information about RVO can be found on: www.rvo.nl and <http://english.rvo.nl/>.

Purpose of the market consultation

The purpose of the market consultation is to identify and assess interest of experts available and able to carry out this assignment.

Extent and duration

The project will run from April 2022 until July 2022.

Budget indication

The maximum budget is € 50.000,- excluding Dutch VAT, including local taxes.

Purpose of the project

The purpose of the assignment is to reflect on the functioning of PPP's, document and validate experiences and lessons learned about the modalities of operation, roles of the different partners, and the internal as well as external collaboration. Practical underlying questions are, why are we working in PPP's, what are the assumptions of what a PPP will accomplish, how is the contribution to a business case, sustainability, scalability and systemic change of a project and how is it practically shaped by projects on the ground. All of this should be viewed in light of the overall policy goal of FDOV/SDGP to also consider the effectiveness of partnerships in relation to their functioning. In general terms the contribution to the policy objectives will be looked at, but not at project level.

This assignment is not meant to be an evaluation of project results (what project did well and what project did not perform), and is not geared towards accountability of public funding.

The idea behind the assignment is that RVO aims to further systematize and share its insights and lessons learned, based on practical experiences in its FDOV and SDGP portfolio.

The focus is on general learning opportunities that can feed into policy dialogues as well considered for adoption by existing SDGP PPP's/wider sector.

Resuming the presented information above the main question can be formulated as: *"What are the practical experiences of working in PPP's so far and what can be said on the value of the PPP vehicle for the objectives of our instrument?"*

More information on the project can be found in the attached Terms of Reference (ToR).

Deliverables

The assignment needs to result in short reports with reflections, best practices and lessons learned for a) the Ministry of Foreign Affairs (MoFA) and b) the project implementers. More specifically the deliverables are:

- Concept note of research, describing approach of the assignment;
- Guidance for RVO advisors to get the right information from the partnerships;
- Draft note for MoFA;
- Draft report for project implementers;
- Organize / lead a webinar or workshop for project implementers, MoFA and interested parties;
- Workshop report;

- Final reports (MoFA note and report for project implementers) in RVO style guide and in 'native' English;
- Power point or infographic (catchy overview with main findings for communicational purposes).

It is important the final reports are not an academic report but is very close to and based on the practices and experiences of the partnerships in the field. Therefore close interaction with RVO and the project implementors is necessary.

Required skills/experience

We expect the contactor is familiar with:

- PPP instruments, specifically FDOV and/or SDGP;
- The themes addressed in these instruments (food security, private sector development, partnerships, job creation, nutrition, gender, circular economy, climate, systemic change);
- The context and practical side of operating in the countries where FDOV/SDGP project are being implemented;
- and the concepts of 'enabling environment' and 'sectoral/systemic change' and the link with sustainability

Application procedure

Interested companies / consultants are invited to respond if they are interested to Ms. R.I. Teubel by e-mail Roos.teubel@rvo.nl, with a copy to Ms. I.M. Nieuwenhuis, Ianthe.nieuwenhuis@rvo.nl. Please include your company information and address.

Based on the market consultation, RVO can decide to start a procurement procedure. Interested companies/consultants can be invited to this procedure. Your response to this market consultation does not mean you have the right to be invited to this procurement procedure. In case of a follow-up process, no distinction will be made between parties that have or have not participated in the market consultation.

The deadline for responding to this notification is set at **7th of March 2022, 12.00 am CET**.

Yours sincerely,

Roos Teubel
Public Procurement Consultant

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Procurement Office
Ministry of Economic Affairs and Climate Policy
Netherlands Enterprise Agency