

Question number	Name of document, section and page number	Question	Answer Eindhoven Airport (EANV)
14	Answer # 1 EANV; LOG value in question / answer document. x in Formula	Please explain the LOG formula (in numbers)? Witch value EANV uses for LOG? It is not clear how you get to the "Score for the Price award criterion/subcriterion: 26,61". For what stands the x for in the answer 1 from EANV?	The x stand for times. E.g. $2 \times 2 = 4$. This might be confusing because of the * used at the end of the formula. LOG is 10LOG. E.g. $\text{LOG}100 = 2$ $(100 - 100 * ((\text{LOG} (450000 / 350000)) / \text{LOG} (1.5))) * 70\% =$ $(100 - 100 * ((\text{LOG} (1,2857)) / \text{LOG} (1.5))) * 70\% =$ $(100 - 100 * (0,1091 / 0,1760)) * 70\% =$ $(100 - 100 * 0,6198) * 70\% =$ $(100 - 61,9818) * 70\% =$ $38,0182 * 70\% =$ $26,61$
15	vraag betreft uw antwoorden betreft vraag 5 Submission of question 1, en de ingebrachte aanvullende informatie d.d. 03-01-2022	You have during the NVI (Answers on submitted questions) from 21.12.2021 a time schedule deliverd and displayed there the secend NVI Submission of questions 04.01.2022. Wherefrom, the answers on 10.01.2022. However, today, you announched a third submission of question for 07.01.2022. According to us is the 3rd submission of question minimum a week after the answers of submission of questions part 2. The process is not very clear for us unfortunately. Question: Are you going to keep the 3rd submission after 17.01.2022?	EANV offer the Tenderer a few more days to ask questions. The answers to these questions will be published on the 10th of January on TenderNed. After this date there won't be a possibility to submit any questions for this Tender. The adjusted schedule is as follows: 10 January 2022: Answers on submitted questions, last part; 21 January 2022: Final date for submission of tender; 26 or 28 January 2022: Presentation; 8 February 2022: Provisional award; 1 March 2022: Final award and granting of engagement.
16	Vraag betreft antwoord Submission of question part 1 betreft vraag 7, 9 en vraag 12	At question 7, you inform us that there was no market consultation. Unless there was no market consultation, you created a programme from requirements which looks verry simple. However, because of the current COVID-19 pandemic is unacceptable (you are aware of this because of the market consultation). However, on this moment you are saying that enrollers needs to offer a solution as of 31.10.2022. The solution will be mentioned in quality plan AC2. Question 1: Would you consider once again the delivery time to create a fair field? Question 2: Can you indicate how you would like to asses the time between the delivery time? Would be highly appreciated if you could come up with a example, just as you did by question number 1.	1. No, EANV will not change the delivery time . 2. As described in the Questions and answers part 1, AC2 will be extended with 6 bullits. Every bullit will be assessed as follows; Bullit 1: the Tenderer gets 100 %, 70 %, 40 % or 10 % for this part of the plan, according the table in Chapter 6; Bullit 2: the Tenderer gets 100 %, 70 %, 40 % or 10 % for this part of the plan, according the table in Chapter 6; Bullit 3: the Tenderer gets 100 %, 70 %, 40 % or 10 % for this part of the plan, according the table in Chapter 6; Bullit 4: the Tenderer gets 100 %, 70 %, 40 % or 10 % for this part of the plan, according the table in Chapter 6; Bullit 5: the Tenderer with the most working hours on one fuel tank, will get 100 %, the Tenderder with the second most working hours on one fuel tank will get 70 %, the Tenderer with the third most working hours on one fuel tank gets 40 % and all the other Tenderers will get 10 %; Bullit 6: the Tenderer get 100 % if the delivery date can be met , 70% if the delivery date can be met in 1 month, 40% if the delivery date can be met in 3 months or 10% if the delivery date is more than 3 months. At the end, all the (total) points will be divided by 6 (6 bullits). This total will be multiplied by 30%.

17	Vraag betreft uw antwoord op vraag 12 Submission of question part 1.	We found it unbelievable how you deal with the asked questions. According to the Tender. Are you obligated to anonymize all the questions. You are giving on this moment essential information to the competitor enroller. This is unacceptable. Question: Could you announce how to solve this mistake? In our opinion, you could only fix this by changing the delivery terms, of to cancel the Tender. Question: Are you willing to change the delivery time to a later stage?	A new 'questions and answers, part 1' is published. We refer to paragraph 2.4.4. of the Invitation to Tender for submission of confidential questions. EANV will not change the delivery time.
18	Questions & Answers part 1, answer 9	Valuation of delivery time Mentioned in Questions & Answers part 1 is that "EANV has decided to make the delivery time part of the plan (Quality - AC2)". We understand that it is allowed to deliver a temporary machine (or a combination of machines) to bridge the period from October 31st 2022 until final delivery date of the equipment. Can you clarify how the newly added item 6 "delivery time/alternative equipment" is valued in part AC2 reliability and suitability?	See the answer to question 16.
19	Questions & Answers part 1, answer 9	Minimum requirements for alternative equipment Can you clarify whether there are minimum requirements for the alternative equipment? For example with regard to year of construction, environmental requirements, functionality (1 or more machines), dimensions, etc. Or should, for example, an equivalent machine to the specifications of the Programme of requirements should be made available?	The alternative equipment should meet the following requirements: - Equipped with at least a brush and blower; - articulated chassis is allowed, however truck must be provided as well as towed vehicle; - working width of 3,5 m or wider; - warning lights on top of vehicle; - all terrain tires; - suitable for use on an airport.
20	Questions & Answers part 1, answer 9	Costs of alternative equipment Do we understand correctly that the costs of alternative equipment must be included in the tender price and that no amount can be charged to the EANV for this?	That is correct.
21	Questions & Answers part 1, answer 9 Purchase order	Penalty overdue delivery Do we understand correctly that the penalty for overdue delivery, as stated in the purchase order, also remains in place when alternative equipment is provided, so that you can be sure that the final machines is delivered without any delay?	The penalty for overdue delivery will be suspended when alternative equipment will be provided. In the plan for AC2 the delivery date for the final equipment must be specified. This date will be the new reference date for the penalty for overdue delivery.
22	Questions & Answers part 1, answer 9 Purchase order	Height of penalty Can you clarify whether the penalty for overdue delivery is indeed only € 2.500,-/month, as stated in the purchase order, or whether this is a mistake and this penalty is per week, given the investment amount of the machine and all the risks involved for EANV?	The penalty for overdue deliver is indeed € 2500,- per month.

23	Delivery date and budget	If the 15 February 2022 as award and signing of contract does not been met, due to a complaint or other influences, can we assume the datum of delivery also moves 1:1? We experience last months that contracting bodies have not enough budget and this gives a big delay in the award phase, can you give us the maximal budget you have? We could not find the validity of the offer after submission, how long is this period and how will this affect the 15 February 2022? Does the contracting body also use this as there is a internal problem, like budget?	If the date of 1 March 2022 will not be met due to a complaint or other influences, the delivery date will not move 1:1 and remains 31-10-2022. Maximal budget will not be reveiled to Tenderers. Offers must be valid until 15 March 2022.
24	Alternative equipment, to cover the period from October 31st 2022	The contracting body had mentioned that alternative equipment, to cover the period from October 31st 2022, is allowed. 1.Can this be a bigger or smaller snow blower-sweeper? 2.Does the contracting body pay for the rent and transportation costs? 3.Or does this have to be included in the price? 4.Does the maintenance have to be in this rental price? 5.Does the lessons also have to be given for this solution? 6.What is the maximal time for delivery incl. the alternative?	1. This can be a bigger of smaller snow blower-sweeper. 2. Rent and transportation costs must be included in the price for delivery. 3. Rent and transportation costs must be included in the price for delivery. 4. Maintenance has to be included in this rental price. 5. Lessons also have to be given for the alternative equipment. However this can be reduced to 2 operational employees. 6. Alternative equipment must be delivered 31-10-2022. The date for delivery of final equipment must be specified in the the plan for AC2, bullit 6.
25	6.2. AC2 Reliability and suitability	The quality plan has to convince the tender committee that the objective will be met and must comply to the a maximum length of 4 A4, lettertype arial size 10 The plan for the presentation that will be presented must comply to a maximum length of the presentation will be a not given number of slides and must be provided with the offer. We see that there is a possibility to move information from the quality plan to the presentation or the other way around. We suggest to make this more specific or do not ask for the presentation at the offer to prevent mixing up of the evaluation. How is this process guided and protected? Or is the quality plan evaluation closed before the presentation?	The presentation and the quality plan will both be evaluated. The presentation must not contain substantial new information compared to the quality plan. In the presentation the Tenderer will have the opportunity to provide some explanation to the provided plan and answer questions of EANV. The presentation shall not have more slides than 15, in 45 minutes.

26	5. Programme of Requirements	1.The equipment must be mounted on a single chassis with compact design. Does this mean it is not allowed to have a articulated chassis? 2.Auxiliary engine must be at least EURO V, we assume you mean Stage V or Tier IV final? EURO norm is only for chassis of trucks and machines have Stage V or Tier IV final. 3.Maximization of working hours on one full fuel tank. Please define the maximal working hours so we can define the tank? 4.Does the snow blower-sweeper needs a RDW clearance or licence plate registration? 5.What is the requested minimal speed of the snow blower-sweeper for transport and operating? 6.What are the maximal dimensions (LxHxW) of the snow blower-sweeper? 7.What is the minimal airspeed and flow requested for the blower? 8.What is the minimal and maximal width for the broom and plow? 9.Do you request 4 wheel drive next to steering? 10.Which lifetime is requested minimal: a.What kind of chemicals are used on the airstrip/platform that is aggressive for the lifetime? We like to know also so we can use right materials as this is a military base and they use sometimes very aggressive chemicals to keep operations open at all time. b.Does the airport after every use clean the machine as instructed?	1. That is correct. An articulated chassis is not allowed. 2. That is correct. 3. Maximum working hours are not specified. Minimal working hours on one full fuel tank must be 8 hours. 4. The new equipment needs a RDW clearance and licence plate registration. 5. Minimal speed for the equipment will have to be street legal. Maximum speed on the apron is 30 km/h. 6. No maximal dimensions are specified. These specifications have to be determined by the Tenderer in order to obtain best possible use on EANV. 7. No minimal airspeed and flow for the blower is specified. These specifications have to be determined by the Tenderer in order to obtain best possible use on EANV. 8. No minimal and maximal width of the broom and plow are specified. These specifications have to be determined by the Tenderer in order to obtain best possible use on EANV. 9. 4 wheel drive is not necessary. 10a. Only Calium acetate is used on the civil platform. There will be no use of the equipment on the military part of the airport. 10b. The equipment will be cleaned as instructed after every use.
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