

CONTRACT AWARD NOTICE
RESULTS OF THE PROCUREMENT PROCEDURE

Services

Directive 2014/24/EU

SECTION I: CONTRACTING AUTHORITY

I.1) NAME AND ADDRESSES

Official name:

Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend
Nederland (RVO)

National ID:

12024663

Postal address:

Prinses Beatrixlaan 2

Town:

Den Haag

NUTS code:

NL

Postal code:

2595 AL

Country:

NL

Contact person:

Mischa Verhage

Telephone:

-

E-mail:

mischa.verhage@rvo.nl

Fax:

-

Internet address(es)

Main address:

<http://www.rvo.nl>

Address of the buyer profile:

-

I.2) JOINT PROCUREMENT

-

I.4) TYPE OF THE CONTRACTING AUTHORITY

National or federal agency/office

I.5) MAIN ACTIVITY

- Economic and financial affairs

SECTION II: OBJECT

II.1) SCOPE OF THE PROCUREMENT

II.1.1) Title

Experts for Business Export Coaching, Supply Chain Management Coaching and Market System Development in the Macadamia nuts sector in Kenya

Reference number: 202005117

II.1.2) CPV code(s)

Main code:

75210000 - Diensten voor buitenlandse zaken en andere diensten

Supplementary code:

-

II.1.3) Type of contract

Services

II.1.4) Short description

The Tender Document at hand contains information regarding this invitation to tender conducted in accordance with the European open procedure for the CBI project in the Macadamia nuts sector in Kenya for three different types of consultants:

1. Expert for supply chain management coaching, business export coaching and exporters alignment
2. Expert for Market System Development
3. Local expert for business export coaching and sector alignment support.

II.1.6) Information about lots

This contract is divided into lots: yes

II.1.7) Total value of the procurement (excluding VAT)

Value: 900 000,00

Currency: EUR

II.2) DESCRIPTION

II.2.1) Title

Expert for supply chain management coaching, business export coaching and exporters alignment

Lot No: 1

II.2.2) Additional CPV code(s)

Main code:

75210000 - Diensten voor buitenlandse zaken en andere diensten

Supplementary code:

-

II.2.3) Place of performance

NUTS code:

NL NEDERLAND

Main site or place of performance:

see tenderdocument

II.2.4) Description of the procurement:

(nature and quantity of works, supplies or services or indication of needs and requirements)

The value lot 1 is estimated as total: 400.000,- (phase 1: 150.000,-, phase 2: 250.000,-) (in Euro, exclusive of VAT).

II.2.5) Award criteria

Quality criterion

Name: Quality

Weighting: 90

Price

Weighting: 10

II.2.11) Information about options

Options: yes

Description of options:

Depending on the results of phase 1 (1.5 years) a go/no-go decision will be taken by the CBI on continuing with the second phase (Phase 2) which will have a duration of 3.5 years.

II.2.13) Information about European Union funds

The procurement is related to a project and/or programme financed by European Union funds: no

II.2.14) Additional information:

The Tendering authority intends to conclude a Contract for every separate lot for a period of 1.5 years for phase 1. Depending on the results of phase 1, a go/no-go decision will be taken by the CBI on continuing with the second phase which is estimated for 3.5 years.

II.2) DESCRIPTION

II.2.1) Title

Expert for Market System Development

Lot No: 2

II.2.2) Additional CPV code(s)

Main code:

75210000 - Diensten voor buitenlandse zaken en andere diensten

Supplementary code:

-

II.2.3) Place of performance

NUTS code:

NL NEDERLAND

Main site or place of performance:

see tenderdocument

II.2.4) Description of the procurement:

(nature and quantity of works, supplies or services or indication of needs and requirements)

The value lot 2 is estimated as total: 250.000,- (phase 1: 60.000,-, phase 2: 190.000,-) (in Euro, exclusive of VAT).

II.2.5) Award criteria

Quality criterion

Name: Quality

Weighting: 90

Price

Weighting: 10

II.2.11) Information about options

Options: yes

Description of options:

Depending on the results of phase 1 (1.5 years) a go/no-go decision will be taken by the CBI on continuing with the second phase (Phase 2) which will have a duration of 3.5 years.

II.2.13) Information about European Union funds

The procurement is related to a project and/or programme financed by European Union funds: no

II.2.14) Additional information:

The Tendering authority intends to conclude a Contract for every separate lot for a period of 1.5 years for phase 1. Depending on the results of phase 1, a go/no-go decision will be taken by the CBI on continuing with the second phase which is estimated for 3.5 years.

II.2) DESCRIPTION

II.2.1) Title

Local expert for business export coaching and sector alignment support

Lot No: 3

II.2.2) Additional CPV code(s)

Main code:

75210000 - Diensten voor buitenlandse zaken en andere diensten

Supplementary code:

-

II.2.3) Place of performance

NUTS code:
NL NEDERLAND

Main site or place of performance:
see tenderdocument

II.2.4) Description of the procurement:

(nature and quantity of works, supplies or services or indication of needs and requirements)

The value lot 3 is estimated as total: 250.000 (phase 1: 75.000, phase 2: 175.000) (in Euro, exclusive of VAT).

II.2.5) Award criteria

Quality criterion
Name: Quality
Weighting: 90

Price
Weighting: 10

II.2.11) Information about options

Options: yes

Description of options:
Depending on the results of phase 1 (1.5 years) a go/no-go decision will be taken by the CBI on continuing with the second phase (Phase 2) which will have a duration of 3.5 years.

II.2.13) Information about European Union funds

The procurement is related to a project and/or programme financed by European Union funds: no

II.2.14) Additional information:

The Tendering authority intends to conclude a Contract for every separate lot for a period of 1.5 years for phase 1. Depending on the results of phase 1, a go/no-go decision will be taken by the CBI on continuing with the second phase which is estimated for 3.5 years.

SECTION IV: PROCEDURE

IV.1) DESCRIPTION

IV.1.1) Type of procedure

Open procedure

IV.1.3) Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

IV.1.6) Information about electronic auction

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IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: yes

IV.2) ADMINISTRATIVE INFORMATION

IV.2.1) Previous publication concerning this procedure

Notice number in the OJ S: 2021/S 098-256209

IV.2.8) Information about termination of dynamic purchasing system

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IV.2.9) Information about termination of call for competition in the form of a prior information notice

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SECTION V: AWARD OF CONTRACT

Contract No: 1

Lot No: 1

Title: P1 Expert for supply chain management coaching, business export coaching and exporters alignment

A contract/lot is awarded: yes

V.2) AWARD OF CONTRACT

V.2.1) Date of conclusion of the contract:

24/08/2021

V.2.2) Information about tenders

Number of tenders received: 3

Number of tenders received from SMEs: -

Number of tenders received from tenderers from other EU Member States: -

Number of tenders received from tenderers from non-EU Member States: -

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: no

V.2.3) Name and address of the contractor

Official name:

Autentika Global

National ID:

-

Postal address:

Karadjordjeva 175 16

Town:

Valjevo

NUTS code:

RS

Postal code:

14000

Country:

RS

Telephone:

+381 607216607

E-mail:

aleksandar@autentikaglobal.com

Fax:

-

Internet address:

<https://autentikaglobal.com>

The contractor is an SME: no

V.2.4) Information on value of the contract/lot (excluding VAT)

Initial estimated total value of the contract/lot:

-

Total value of the contract/lot: 400 000,00

Currency: EUR

V.2.5) Information about subcontracting

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SECTION V: AWARD OF CONTRACT

Contract No: 2

Lot No: 2

Title: P2 Expert for Market System Development

A contract/lot is awarded: yes

V.2) AWARD OF CONTRACT

V.2.1) Date of conclusion of the contract:

24/08/2021

V.2.2) Information about tenders

Number of tenders received: 6

Number of tenders received from SMEs: -

Number of tenders received from tenderers from other EU Member States: -

Number of tenders received from tenderers from non-EU Member States: -

Number of tenders received by electronic means: 6

The contract has been awarded to a group of economic operators: no

V.2.3) Name and address of the contractor

Official name:

Maximilian Schulz

National ID:

-

Postal address:

Berliner Straße 125

Town:

Berlin

NUTS code:

DE

Postal code:

10713

Country:

DE

Telephone:

+49 15159494916

E-mail:

mschulz@cpschulz.de

Fax:

-

Internet address:

<https://www.linkedin.com/in/maximilian-schulz-62173b65>

The contractor is an SME: no

V.2.4) Information on value of the contract/lot (excluding VAT)

Initial estimated total value of the contract/lot:

-

Total value of the contract/lot: 250 000,00

Currency: EUR

V.2.5) Information about subcontracting

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SECTION V: AWARD OF CONTRACT

Contract No: 3

Lot No: 3

Title: P3 Local expert for business export coaching and sector alignment support

A contract/lot is awarded: yes

V.2) AWARD OF CONTRACT

V.2.1) Date of conclusion of the contract:

24/08/2021

V.2.2) Information about tenders

Number of tenders received: 6

Number of tenders received from SMEs: -

Number of tenders received from tenderers from other EU Member States: -

Number of tenders received from tenderers from non-EU Member States: -

Number of tenders received by electronic means: 6

The contract has been awarded to a group of economic operators: no

V.2.3) Name and address of the contractor

Official name:

Profound Advisers in Development B.V.

National ID:

30095842

Postal address:

Lange Smeestraat 55

Town:

UTRECHT

NUTS code:

NL

Postal code:

3511PV

Country:

NL

Telephone:

+31 302762824

E-mail:

mail@thisisprofound.com

Fax:

-

Internet address:

<http://www.thisisprofound.com>

The contractor is an SME: yes

V.2.4) Information on value of the contract/lot (excluding VAT)

Initial estimated total value of the contract/lot:

-

Total value of the contract/lot: 250 000,00

Currency: EUR

V.2.5) Information about subcontracting

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SECTION VI: COMPLEMENTARY INFORMATION

VI.3) ADDITIONAL INFORMATION

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VI.4) PROCEDURES FOR REVIEW

VI.4.1) Review body

Official name:

Rechtbank 's-Gravenhage

Postal address:

Postbus 20302

Town:

Den Haag

Postal code:

2500 EH

Country:

NL

E-mail:

voorlichting.rb.den.haag@rechtspraak.nl

Telephone:

+31 703813131

Internet address:

<http://www.rechtspraak.nl/Gerechten/Rechtbanken/s-Gravenhage/>

Fax:

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VI.4.2) Body responsible for mediation procedures

-

VI.4.3) Review procedure

Precise information on deadline(s) for review procedures:

-

VI.4.4) Service from which information about the review procedure may be obtained

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VI.5) DATE OF DISPATCH OF THIS NOTICE

06/10/2022