

	Reference Tenderdocumentation	Question	Answer
1	Aankondiging van opdracht	Page 5 mentions that it is allowed to offer options. Where are we able to do this? Can we submit a new pricing sheet with options or is there another way to do this?	Variants will not be accepted. There is only one pricing sheet allowed (Annex 3 Pricingsheet)
2	Schedule of requirements Nova College	Page 2 Instructor station mentions that at least 2 instructor station that both can be connected to an exercise. Could you please elaborate what the purpose is behind the connection of 2 instructor stations to an exercise and whom will be using which instructor station?	Purpose of two instructor stations: - Possible to run one exercise and replay or create another at the same time - With two instructor stations, a scenario is easier to implement because one instructor can continue to perform his duties as VTS operator and colleague skipper while the other instructor can stage calamities and, for example, pilot other ships. There are 4 wheelhouses (ships) sailing in the same area and all four must be served.
3	Tender documentation simulated environment inland Waterway Navigation	On page 7 the SLA is mentioned. However, I do not see that a SLA document should be delivered by bidder on page 11.	In paragraph 4.2.4 Service Level Agreement Maintenance of the Tender documentation (page 18) bidder is requested - as part of the awardcriteria - to describe in a separate document (the SLA) how maintenance is performed to make sure that the 98% uptime is guaranteed and in what way is assured that the simulation environment is being updated and remains state of the art. This document (the SLA) is an annex to the bidding and must be uploaded on Tendered.

4	Tender documentation simulated environment inland Waterway Navigation	2.8 non-dutch bidders. Says that the ESPD should be filled in. Is this applicable for non-Dutch as well as Dutch bidders? (page 10.)	The abbreviation ESPD stands for European Single Procurement Document. This document must be filled in on Tendered by all bidders as mentioned in paragraf 2.8 and 2.12.2 of the Tender documentation.
5	Tender documentation simulated environment inland Waterway Navigation	4.1.5. page 15 Payment will take place 30 days after the final approval of the delivery of the completed service; is this related to the entire amount or is It allowed to think of a construction such as 50% at award, 40% after FAT and 10% after SAT all with a payment term of 30 days?	Nova College makes no advance payments. Nova College pays invoices after delivery of the goods or performance of the service. However, sending an invoice for a partial delivery is possible.
6	Tender documentation simulated environment inland Waterway Navigation	In the table on page 11. with the documents that should be added to tendered it mentions "answer to open questions (one document)". To which document is the text referring to because there are two document namely Annex 11 and Annex 12	Bidder is requested to answer two open questions. The first question is about the Implementation Plan (paragraph 4.2.3 on page 17 of the Tender documentation). The second question is about the Service Level Agreement Maintenance (paragraph 4.2.4 Service Level Agreement Maintenance on page 18 of the Tender documentation). For each of these questions a seperate document must be uploaded on Tendered, namely a Service Level Agreement and an Implementation Plan. Annex 11 is used for answering of the questions asked in paragraph 4.2.1 Training possibilities. Annex 12 is used for answering of the questions asked in paragraph
7	Tender documentation simulated environment inland Waterway Navigation	Referring to 4.2.3. page 17. – how many lecturers need to be trained?	Number of lecturers to be trained: - Technical maintenance training: 2 persons - Basic operator training: 4 persons

8	Tender documentation simulated environment inland Waterway Navigation	4.2.3. to answer this is a free template sufficient? This deliverable is also not mentioned in the table of document that need to be submitted on tenderned on page 11.	In paragraph 4.2.3 Implementationplan of the Tender documentation (page 17) bidder is requested to discribe how delivery, implementation and operationalizing of the simulation-environment will take place. This description must be uploaded on Tenderned together with the bid. Bidder is free to choose the form of the Implementationplan.
9	Tender documentation simulated environment inland Waterway Navigation	4.2.4. to answer these questions is it allowed to use a free template? Furthermore, also this document is not mentioned as delivery in the table mentioned on page 11	In paragraph 4.2.4 Service Level Agreement (SLA) Maintenance of the Tender documentation (page 18) bidder is requested to describe how maintenance will take place to make sure that the 98% uptime is guaranteed and that the simulationenvironment is being updated and kept state of the art. This description must be uploaded on Tenderned together with the bid. Bidder is free to choose the form of the Service Level Agreement Maintenance.
10	Tender documentation simulated environment inland Waterway Navigation	Is it allowed to hand in a scope of work since this is not mentioned in the table of deliverables on page 11.?	A scope of work is not part of the requested documents and will not be assessed when added by the bidder.
11	Annex 3. Price Sheet	Would it be an idea to allow the bidders to offer options in the pricing sheet?	The offering of options in the pricing sheet is not allowed.
12	Annex 2 Procurement conditions	In Article 3.4 it mentions that all prices should be inclusive of VAT while in document TN308708 aankondiging van een opdracht it mentions that the document should be excluding VAT. Therefore, my question is; should all prices by including or excluding VAT?	All prices mentioned in the Pricing sheet (Annex 3) should be excluding VAT.

13	Annex 1. agreement delivery good and / or services	Article 3.1. mentions that the agreement goes into force on 16 July 2021 and is terminated automatically on 31 December 2025. However in a previous document it mentions that the SLA / maintenance contract should be for 5 years. The period between 16 July 2021 and 31 December 2025 does not cover a period for 5 years. Therefore, should the maintenance / SLA stop on the date of 31 December 2025? Or nevertheless offer a maintenance contract / SLA for a period of 5 years even if it exceeds the end date of 31 December 2025?	The end date of the maintenancecontract - 31 December 2025 - as mentioned in de the concept-agreement is leading. This means that the duration of the maintenancecontract starts per acceptance of complete system.
14	Annex 11 and 12	Regarding annex 11 and 12 - Is it allowed to add images to clarify our answers?	It is allowed to add images to clarify your answers.
15	Tender documentation simulated environment inland Waterway Navigation	Document tender documentation simulated environment Inland Waterway Navigation section 4.2.4. describes 98% uptime during teaching. Is there a definition available, or are fixed days/times defined explaining the timeframe of 'during teaching'.	Teaching time can vary between 10 to 80 hours per week and during a teaching period uptime must be at least 98%.
16	Tender documentation simulated environment inland Waterway Navigation	Document tender documentation simulated environment Inland Waterway Navigation section 4.2.3. describes that the maintenance of the already available hardware should be conducted by the tenderer. Is there still an active warranty on the existing hardware? If so, for how many years?	There is no active warranty on the already available hardware of the existing simulation-environment for the inland waterway navigation.
17	Annex 5	Regarding document Annex 5. Technical requirements ref 4.1.2. page 3 own ship models - the possibility to couple vessels including rope control and a pushboat that is able to be connected to at least 4 push barges: is it correct that we can assume that the coupling of pushboats and barges is something that must be IS controlled? Or is a fixed combination set sufficient?	It must be possible that a push boat as own ship can be coupled to barges. This can be done by instructor control in a simplified way which results in a tight composition. A target push boat and barges can be a fixed combination. This means that there must be more combinations available.
18	Annex 5 Technical requirements ref 4.1.2 .	Reference is made to the CESNI requirements of minimum 210 degrees forward Horizontal Field of View (HFOV). Does this requirement apply to all four bridges?	Yes this 210° horizontal view must be available for all 4 bridges.

19	Annex 2 ROC Nova College Procurement Conditions dated 5 April 2012, Article 7: Ownership, IP and other rights.	7.1: The article does not seem to apply for the type of products to be contracted. We assume the ownership in question is limited to the hardware. The ownership of SW is vested in the Contractor.	Your assumption regarding the ownership of hardware and the ownership of the software is correct. The user right of the software is unlimited.
20	Annex 2 ROC Nova College Procurement Conditions dated 5 April 2012, Article 7: Ownership, IP and other rights.	7.2: The article does not seem to apply for the type of products to be contracted. We assume the ownership in question is limited to the hardware. The IPR of the SW shall remain the property of the Contractor.	Your assumption is correct.
21	Annex 2 ROC Nova College Procurement Conditions dated 5 April 2012, Article 9: Warranty	9.2: Please give information of the warranty period that is expected (number of months)	Nova College expects from bidder to keep the simulationenvironment voor inland waterways in a working condition which means that during the term of the Service Level Agreement Maintenance broken or disfunctional parts will be replaced immediately.