

Draft Framework Agreement: for the services of an International Business Export Coaching consultant in Jordan (Lot 2)

The undersigned:

1. The State of the Netherlands, which has its seat in The Hague, represented by the Minister of Economic Affairs and Climate Policy, legally represented in this matter by Pauline Döll, Manager CBI/RVO on behalf of the Centre for the Promotion of Imports from developing countries (CBI), hereinafter referred to as the Contracting Authority,

and

2. [*Contractor's full name and legal form*], which has its registered office in ..., legally represented in this matter by [*and ...*] [*signatory's name*], hereinafter referred to as the Contractor,

WHEREAS:

1. The Contracting Authority wishes, in relation to the performance of services of an International Business Export Coaching consultant in Jordan (lot 2), to agree fixed terms for a certain period with 1 service provider;
2. To this end, the Contracting Authority wishes to conclude a Framework Agreement having a term of 3 years with 2 optional extensions of 1 year, hereafter referred to as 'the Framework Agreement', laying down the conditions applicable to all contracts for the performance of Services to be awarded by the Contracting Authority during said term;
3. An EU contract award procedure for the selection of Parties to this Framework Agreement has been conducted on the basis of the Tender Document, reference 202005118, and subject to the Public Procurement Act 2012;
4. The Contracting Authority has judged the Contractor's bid, to be the most economically advantageous bid for lot 2;
5. This Framework Agreement lays down the conditions that apply to all contracts for the performance of Services that the Contracting Authority intends to award during the term of this Framework Agreement;

AGREE AS FOLLOWS:

A number of terms in this Framework Agreement are written with initial capitals. These terms are defined in article 1 of the General Government Terms and Conditions for Public Service Contracts 2018 (ARVODI 2018). In derogation therefrom or in addition thereto, the following terms are defined as follows for the purposes of this Framework Agreement:

Tender Document: the Contracting Authority's document dated XXXX 2020, ref. 202005118 which describes and explains participation in the Framework Agreement for the performance of Services during a certain period, the tender procedure to be followed and the selection and award criteria.

Services: the work that the Contractor is to perform for the Contracting Authority under the terms of a Further Agreement concluded on the basis of this Framework Agreement for the services of an International Business Export Coaching consultant in Jordan (lot 2).

Tender: the tender dated XXXX 2020, submitted by the Contractor on the basis of the Tender Document in the context of the EU contract award procedure dated XXXX 2020.

Further Agreement: the contract between the Contracting Authority and the Contractor on the basis of which the Contractor performs the Services during the term of this Framework Agreement.

Quotation: an offer to perform Services submitted by the Contractor to the Contracting Authority in response to a Request for Quotations under this Framework Agreement.

Request for Quotations: an invitation by the Contracting Authority under this Framework Agreement to the Framework Contractor to submit a Quotation for a public service contract.

1. Object of the Framework Agreement

- 1.1 During the term of this Framework Agreement the Contracting Authority may issue Requests for Quotations for contracts to perform the Services. In response to the Request for Quotations, the Contractor must submit a Quotation that is not less favourable than the Tender submitted by the Contractor. If the contract referred to in the Request for Quotations is awarded by the Contracting Authority to the Contractor on the basis of the award criteria for the further award, the Contractor must perform that contract in accordance with the conditions of this Framework Agreement. To this end, the Contractor must in that case conclude a Further Agreement with the Contracting Authority.
- 1.2 The following documents together form this Framework Agreement. In the event of inconsistencies, a higher ranked document takes precedence over a lower ranked document:
 1. this document;
 2. the Memorandum of Information of XXXX 2020;
 3. the ARVODI 2018;
 4. the Tender Document;
 5. the Tender;
- 1.3 The Contracting Authority is entitled but not obliged to award contracts for the performance of Services during the term of this Framework Agreement. The Contractor cannot therefore claim any right whatsoever to be awarded contracts for the performance of Services during the term of this Framework Agreement.
- 1.4 The terms of this Framework Agreement apply in full to all Further Agreements concluded during the term of this Framework Agreement between the Contracting Authority and the Contractor concerning contracts for the performance of Services specified in a Request for Quotations, unless a Further Agreement expressly departs from this Framework Agreement.
- 1.5 A Further Agreement states the specific Services to which it relates and its duration.

2. Duration of the Framework Agreement

- 2.1 This Framework Agreement enters into force on [date].
It has a term of 3 years with 2 options for extension of 1 year each under the same conditions, to be exercised unilaterally by the Contracting Authority.
The Contracting Authority must notify the Contractor in writing no later than 1 month before the expiry of the initial / then applicable term of the Framework Agreement if it intends to exercise its option to extend the Framework Agreement. If the Contracting Authority does not exercise its option to extend the Framework Agreement, it will end automatically upon expiry of the term referred to in the first sentence of this article / of the term applicable at that time.
- 2.2 Termination of this Framework Agreement for whatever reason does not affect rights and obligations resulting from Further Agreements. The terms of this Framework Agreement continue to apply to any Further Agreements remaining in force after this Framework Agreement has ended.
- 2.3 The duration of any Further Agreement awarded to the Contractor under this Framework Agreement will be stipulated in the individual Further Agreement for each contract for the performance of Services.
- 2.4 Contracting authority is entitled to terminate this framework agreement prematurely as soon as the maximum value and/or amount of the contract is reached, without any further compensation. Contracting authority shall inform Contractor as soon as possible if and when he wants to invoke this right and he will observe a reasonable notice period.

3. Awarding Further Agreements

- 3.1 The Contractor must submit a Quotation, having regard to the provisions of this Framework Agreement, within the number of working days as stated in the standard Request for Quotations. The Contracting Authority will not be required to pay to obtain a Quotation.
- 3.2 The Quotation, including the fee, must comply with and may not be less favourable than the Tender submitted.

4. Price and other financial provisions

- 4.1 The maximum value of the Framework Agreement is 300.000,- euro (exclusive of VAT).

The Contractor may invoice in accordance with the arrangements in the Further Agreement. The invoice amount is based on the number of days/hours per assignment actually worked and the daily/hourly rate stipulated in the Further Agreement. All Further Agreements will state that the Contractor guarantees that the maximum total price referred to in the Further Agreement for the performance of the Services will not be exceeded.
- 4.2 It is expressly agreed that if the Contractor does not charge VAT but some or all of the Services are not exempt from VAT, the Contracting Authority will not be liable to pay the VAT in question.
- 4.3 The price referred to in article 4.1 of this Framework Agreement relates to all Services to be performed by the Contractor under the Further Agreement in question. The rate is all inclusive.

Accommodation and local travel expenses can be invoiced according to the applicable Daily Subsistence Allowance (DSA) rates published by the Dutch Government.

For this tender the maximum rates mentioned below is fixed during the whole contract period.

In case your company is not located in Jordan, you can, when carrying out assignments in Jordan, invoice local expenses as follows: Accommodation: only real costs made can be invoiced for € 180,- per night in Amman and for €147,- outside Amman. When traveling between cities in Jordan remuneration of local travel expenses will be done based on real expenses. Other costs can be invoiced for Amman at € 141,- per day and for locations outside Amman at € 60,- per day.

- 4.4 The agreed maximum or other rates are fixed and invariable for the duration of this Framework Agreement and Further Agreements concluded on the basis of this Framework Agreement.

Daily tariff in euro excluding VAT

- 4.5 E-invoicing
The Contractor must send the invoices electronically to:
dienstonderdeel
Government identification number: OIN nummer
attn. financiële administratie, contactpersoon.

The general terms and conditions that apply to this contract prescribe/contain a provision that invoices must be sent electronically (not in pdf). This can be done in 4 different ways:

- The invoicing portal of the Dutch government;
- Link with Digipoort;
- E-invoicing with your own (accounting) software package through Simplerinvoicing;
- E-invoicing through a service provider.

See attached "Brochure e-factureren".

For more information: <https://regelhulpenvoorbedrijven.nl/e-factureren/>

For questions regarding e-invoicing via the portal, please contact helpdesk-efactureren@rvo.nl, 088-0424400, option 2.

For questions regarding e-invoicing via an accounting program (Simpler invoicing), please contact info@simplerinvoicing.org, 020-3697653.

The paragraph concerning e-invoicing does not apply to companies located outside of the Netherlands.

You must state the order number on your invoice. You can send your invoice by e-mail in PDF format to pdffacturen@minezk.nl.

- 4.6 Payment will be made once the Services performed in accordance with a Further Agreement have been received and accepted.

5. Contacts

- 5.1 The Contracting Authority's contact is Mr. W. van Heumen. The Contractor's contact is XXXXX.
- 5.2 At least once per year, the contacts of the two Parties will hold consultations on the way in which this Framework Agreement is being implemented (interim evaluation(s)).
- 5.3 Notwithstanding the provisions of article 10.2 of the ARVODI 2018, the contacts cannot make legally binding agreements on the Parties' behalf.

6. Time and place

- 6.1 The work relating to the Services specified in a Further Agreement will be carried out at the place(s) stipulated in the Further Agreement.

- 6.2 Each Party undertakes to give the other Party's Staff access to the place where the work relating to the Services specified in the Further Agreement must be performed and also to enable such Staff to perform the work in working conditions that reflect that Party's usual practice and in normal office hours. The Parties undertake to instruct their Staff to abide by the house, security and confidentiality rules applicable at the place where the work is to be carried out.

7. Other Terms and Conditions

- 7.1 This Framework Agreement and a contract for the performance of Services in accordance with a Further Agreement are governed exclusively by the ARVODI 2018 (*already in the Parties' possession*), in so far as this Framework Agreement does not depart therefrom. Any general and special terms and conditions drawn up by the Contractor do not apply.
- 7.2 In addition to article 21 of the ARVODI 2018, the Contractor indemnifies the Contracting Authority against any claims for damages brought by third parties as a result of its failure to discharge its obligations as referred to in article 21.3 of the ARVODI 2018. The liability amounts set out in article 21.3 of the ARVODI 2018 apply *mutatis mutandis*.

8. Declaration of integrity

The Contractor affirms that it has not offered or given members of the Contracting Authority's Staff any benefit in order to be selected to be party to this Framework Agreement or in order to obtain Further Agreements for the performance of Services, nor arranged for them to be offered or given any such benefit, nor will it offer or give any such benefit or arrange for any such benefit to be offered or given. It undertakes not to do so in the future with a view to inducing any members of the Contracting Authority's Staff to perform or refrain from performing any act.

9. Final provisions

- 9.1 Any derogations from this Framework Agreement or a Further Agreement are binding only if they have been expressly agreed by the Parties in writing.
- 9.2 Any written or oral agreements previously made by the Parties about the award of contracts for the performance of Services, whether under a Further Agreement or not, are nullified by the signature of this Framework Agreement.

Done and signed in duplicate.

The Hague, [date] 2020

[place, date] 2020

For the Minister of Economic Affairs
And Climate Policy, on behalf of
Pauline Döll, Manager CBI of the
Netherlands Enterprise Agency (RVO),

For [Contractor's name]

Jan van Spronsen MSc,
Unit manager Procurement Office

[signatory's name and position]