



Market consultation

Notification: Procurement Services in support of the acquisition of Supervision services by the Federal Ministry of Health of Ethiopia for the DRIVE supported turnkey infrastructure project "Establishment of Addis Children's Hospital" in Ethiopia.

Organisation: The Netherlands Enterprise Agency (RVO.nl)

The Netherlands Enterprise Agency (in Dutch: Rijksdienst voor Ondernemend Nederland, RVO.nl) supports private and public organisations with funding, international business partners, knowledge, and regulations.

More information about RVO can be found on: www.rvo.nl and <http://english.rvo.nl/>.

More information about DRIVE can be found on: <https://www.rvo.nl/subsidies-regelingen/drive>

Purpose of the notification

The purpose of the market orientation is to assess interest by procurement experts to support the Federal Ministry of Health of Ethiopia with the procurement of independent supervision services for a turnkey infrastructure project in the healthcare sector.

Extent and duration

The project will run from January 2020 until 31 August 2020.

Budget indication

Max. EUR 49.000,- excl. VAT

Purpose of the project

The purpose of this assignment is to provide technical assistance to the Federal Ministry of Health of Ethiopia so as to procure independent Supervision services for the turnkey infrastructure project "Establishment of Addis Children's Hospital" in Ethiopia.

Goals and deliverables

The assignment can be divided into three parts:

1. Procurement assistance in the run up to and during the Expression of Interest phase;
2. Procurement assistance in the run up to and during the Request for Proposal phase;
3. Advice and technical assistance during the Contract Negotiating phase.

For the overall assignment, it is estimated that the work will take place for about 40% at your own location and 60% in Ethiopia.

Deliverables will include:

Phase 1:

- Terms of Reference (ToR) for the Supervision contract for the turnkey infrastructure project of the Addis Children Hospital. The ToR will take into account the DRIVE Policy rules, OECD and IFC performance standards and the Ethiopian regulatory requirements;
- EOI tender documents with objectified threshold criteria for the evaluation of the EOI;
- The Consultant will obtain approval from FMOH and RVO of the EOI tender documents;
- The Consultant will assist the FMOH to widely publish the EOI;
- The Consultant will assist the FMOH during the evaluation of the EOI in Addis Ababa;
- The Consultant will monitor progress, report outcomes, and will help FMOH obtain a Statement of No Objection from RVO.nl on the shortlist of selected bidders.



Phase 2:

- RFP tender documents with objectified qualitative and quantitative (financial and technical) assessment criteria for the evaluation of bids, including a substantiated budget for the supervision contract;
- The Consultant will obtain approval from FMOH and RVO.nl on the RFP tender documents;
- The Consultant will assist the FMOH to submit the RFP to the shortlisted bidders;
- The Consultant will assist the FMOH during the evaluation of the RFP in Addis Ababa;
- The Consultant will monitor progress and report outcomes to FMOH and RVO.nl, and will help FMOH obtain a Statement of No Objection from RVO.nl on the selected bidder.

Phase 3:

- The Consultant will support the FMOH with the contract negotiations up to the receipt of a Statement of No Objection by RVO.nl for the final negotiated supervision contract to be signed with the selected bidder.

Required Skills/ Experience

The company or companies (in case of an consortium) must meet the following requirements:

- The Lead Consultant must have at least 8 years of demonstrable knowledge of and experience with international procurement, procurement guidance and contract negotiation support;
- The expert(s) must have recent (last 5 years) work experience in a comparable context and assignments i.e. in the health care sector, in a developing country (DAC List of ODA Recipients);
- Travel and delivery on location in Addis Ababa is part of the assignment;
- The Consultant must have experience with procurement principles and requirements according to World Bank and OECD (or similar) standard bidding documents and procedures, and a good understanding of FIDIC contracts.

Application

As a result of the market consultation, the organization (RVO.nl) can decide to start a follow-up process. Interested partners can be invited in this process to make a request for proposal.

If more than 3 applicants respond to the market consultation, a supplier selection will take place on the basis of a random selection prior to the request for quotation.

In case of a follow-up process, no distinction will be made between parties that have or have not participated in the market consultation.

Interested companies / consultants are invited to respond. If you are interested you can send an e-mail to agata.terranova@rvo.nl, Ms A. Terranova Procurement Advisor RVO.nl. You do not have to send documents; only add your company details and address. Please do not respond by TenderNed/TED.

The deadline for responding to this notification is set at 12 november 2019, 23.00 pm CET.