

Aanbesteding SURFnet8 Service Layer Tender
Aanbestedende Dienst: SURFnet B.V.
Referentie:

Omschrijving:

SURFnet is searching for a Partner that can provide a solution for the SURFnet8 service layer. The aim of the Tender Procedure is to award a Contract to a Partner that can provide the requested equipment, services, innovation and support.

SURFnet is aiming for an advanced network with fully automated deployment of services in a programmatically controlled environment.

The network should be user centric, and incorporate and implement leading edge and emerging technologies building a flexible network.

The scope of the Contract for delivering the SURFnet8 service layer consists of;

1. Network equipment delivering network services:

- L2 services (P2P, MP2MP);
- L3 services (IP transit, VPN);

2. Software for provisioning and management of the network elements;

3. Software for provisioning and management of the network services.

In addition to the equipment and software, the scope of the Contract consists of services delivered by the Partner for:

4. Maintenance and support of the network equipment and management software;

5. Design and implementation support of the service layer;

6. Migration process development.

Toelichting:

Dear Madam/Sir,

Please find herewith the answers to the additional questions received so far, concerning the SURFnet8 Service Layer Tender. For your convenience, this information notice also contains all earlier questions and answers.

Insofar this information notice contains modification and/or additions to the Qualification Document and/or previous information notices (Nota van Inlichtingen), the text in this notice prevails. Please take note of this document when preparing your submission.

Kind regards,

Jac Kloots

SURFnet

Nr:

Categorie Bestek/beschrijvend document

Betreft Document "uea_121405_20161130204540.xml"

1

Vraag

One of the two files which are posted on TenderNed is not readable:
"uea_121405_20161130204540.xml".
We believe this file represents "Annex D. European Single Procurement Document".
Could SURFnet please provide a version of this file which we can read and fill in ?

Antwoord

Vrijgegeven: 07-12-2016

Yes, the file "uea_121405_20161130204540.xml" is indeed "Annex D European Single Procurement Document".
This file can be read and must be filled in by Candidate through the module (accessible through the dashboard) in TenderNed.
In case of failure to do so, please contact the TenderNed service desk: 0800-8363376 or servicedesk@TenderNed.nl.

Nr:

Categorie Bestek/beschrijvend document

Betreft Annex I

2

Vraag

This document contains changes which are not accepted yet. Should we "Accept all changes" before we provide our response ?

Antwoord

Vrijgegeven: 07-12-2016

Apologies for that. Yes, Candidate must accept all changes to the document Annex I.

Nr:

Categorie Bestek/beschrijvend document

Betreft Annex L

3

Vraag

This document contains changes which are not accepted yet. Should we "Accept all changes" before we provide our response ?

Antwoord

Vrijgegeven: 07-12-2016

Apologies for that. Yes, Candidate must accept all changes to the document Annex L.

Nr:

Categorie Bestek/beschrijvend document

Betreft Annex K

4

Vraag

This document contains changes which are not accepted yet. Should we "Accept all changes" before we provide our response ?

Antwoord

Vrijgegeven: 07-12-2016

Apologies for that. Yes, Candidate must accept all changes to the document Annex K.

Nr:

Categorie Bestek/beschrijvend document

Betreft Chapter 5.2: European Single Procurement Document

5

Vraag

Reference is made to "Annex B". Shouldn't this be "Annex D" ?

Antwoord

Vrijgegeven: 07-12-2016

Yes, this is correct. The reference must be made to Annex D.

Nr:

Categorie Eisen en criteria

Betreft MR5 and Annex H

6

Vraag

MR5 requires the presence of sales and/or support office in the Netherlands in order to demonstrate the ability to provide sales and/or support within limited amount of time. Are there any demands or minimum requirements related to the sales and/or support services e.g. the limited amount of time?

Antwoord

Vrijgegeven: 15-12-2016

At this stage, no specific requirements are imposed to the sales and/or support services.

Nr:

Categorie Aanbestedingsprocedure

Betreft Qualification

7

Vraag

SURFnet has previously withdrawn the tender for SURFnet8 Service Layer due to an insufficient number of qualified entries. On what basis do you expect with this publication to receive a minimum of three qualified bids?

Antwoord

Vrijgegeven: 15-12-2016

The reason for SURFnet to terminate the previous Service Layer tender, was due to the fact that the majority of submissions contained serious omissions which could not be rectified after the submission date. These omissions were mainly the result of missing information and/or insufficient information in the submissions of Candidates. In the new and revised Qualification Document, SURFnet has explicitly indicated where which information is required. As a result of these improvements, SURFnet expects to receive sufficient qualified submissions.

Nr:

Categorie Planning

Betreft Publication of clarification

8

Vraag

The date for publication of clarifications is January 20th, where the due date for qualification submission is January 31st. This period is very short, should there be any clarifications with a huge impact on the qualification submission. Is it possible to reschedule either the publication of clarifications or the due date for qualification submission to give tenderers sufficient time to convert clarifications into the best possible answer for SURFnet?

Antwoord

Vrijgegeven: 15-12-2016

The deadline for publication of clarifications and the due date for qualification submissions will not be changed. Candidates are encouraged to send in their questions as soon as possible, in order for SURFnet to respond as swift as possible. In case a clarification will lead to a significant change, SURFnet will revise the time schedule.

Nr:

Categorie Eisen en criteria

Betreft UEA Deel III – Uitsluitingsgronden.

9

Vraag

Next to the response to each exclusion clause, there is a second question "Zijn deze gegevens elektronisch beschikbaar Ja/Nee ?" / "Is this data electronically available Y/N". Could you please explain how to interpret this last question ?

Antwoord

Vrijgegeven: 20-12-2016

This last question is only relevant if the exclusion ground is applicable to Candidate.

Nr:

Categorie Eisen en criteria

Betreft UEA Deel VI: Slotverklaringen

10

Vraag

Apparently one of the inputs for section is a signature. Could you please indicate if a signature is required ?

If "yes" should this be done by printing the file, sign it, scan the signed version and upload that file to Tendered ?

Antwoord

Vrijgegeven: 20-12-2016

Signing of the European Single Procurement Document is not necessary, since the legally signed cover letter (see checklist in Annex A) will be considered as the legal signing of Candidate's integral Submission, which also includes the European Single Procurement Document (please refer to section 4.4.1 in the Qualification Document).

Nr:

Categorie Eisen en criteria

Betreft UEA Deel V: Beperking van het aantal gekwalificeerde gegadigden.

11

Vraag

Our position is that we comply to all criteria. However if we respond with "Yes", a new text box pops-up with the question "Describe the measures taken" / "Beschrijf de genomen maatregelen".

This does not seem consistent with our interpretation of the question. Could you please indicate how to respond to this question ?

Antwoord

Vrijgegeven: 20-12-2016

It is sufficient to fill in "see Qualification Submission" in this box.

Nr:

Categorie Eisen en criteria

Betreft UEA Deel I: Informatie over bekendmaking

12

Vraag

First input on UEA form is the number of the tender in the Publicatieblad of the European Union. We could not find such number. Could SURFnet please provide this number ?

Antwoord

Vrijgegeven: 20-12-2016

The publication number is: 2016/S 236-429622.

Nr:

Categorie Bestek/beschrijvend document

Betreft Annex G

13

Vraag

Can SURFnet please confirm that the reference that candidate uses for Annex G must check ALL the boxes (the specifications). Does it mean that you are not compliant (knock out) if for this reference not all the boxes are checked? If yes, can candidate use more references for Annex G to have all boxes checked?

Antwoord

Vrijgegeven: 20-12-2016

Yes, Candidate must provide a reference for which ALL boxes in Annex G are checked. Otherwise, Candidate will be considered non-compliant (knock-out). No, Candidate may not use more references for a single core competence; therefore the boxes in Annex G must all be checked for a single reference. Note that this reference may also be used for the other core competences (Annex E and F).

Nr:

Categorie Bestek/beschrijvend document

Betreft Annex F

14

Vraag

Can SURFnet please confirm that the reference that candidate uses for Annex F must check ALL the boxes (the specifications). Does it mean that you are not compliant (knock out) if for this reference not all the boxes are checked? If yes, can candidate use more references for Annex F to have all boxes checked?

Antwoord

Vrijgegeven: 20-12-2016

Yes, Candidate must provide a reference for which ALL boxes in Annex F are checked. Otherwise, Candidate will be considered non-compliant (knock-out). No, Candidate may not use more references for a single core competence; therefore the boxes in Annex F must all be checked for a single reference. Note that this reference may also be used for the other core competences (Annex E and G).

- Nr:** 15
- Categorie** Bestek/beschrijvend document
Betreft Annex E
- Vraag**
Can SURFnet please confirm that the reference that candidate uses for Annex E must check ALL the boxes (the specifications). Does it mean that you are not compliant (knock out) if for this reference not all the boxes are checked? If yes, can candidate use more references for Annex E to have all boxes checked?
- Antwoord** **Vrijgegeven:** 20-12-2016
Yes, Candidate must provide a reference for which ALL boxes in Annex E are checked. Otherwise, Candidate will be considered non-compliant (knock-out). No, Candidate may not use more references for a single core competence; therefore the boxes in Annex E must all be checked for a single reference. Note that this reference may also be used for the other core competences (Annex F and G).
- Nr:** 16
- Categorie** Eisen en criteria
Betreft MR2, MR3 & MR4
- Vraag**
For each of the Minimum Requirements MR2, MR3 and MR4, could we provide SURFnet with more than one customer reference ?
- Antwoord** **Vrijgegeven:** 04-01-2017
Please refer to answers 13, 14 and 15.
- Nr:** 17
- Categorie** Aanbestedingsprocedure
Betreft Par. 4.3.2
- Vraag**
Pursuant to 4.3.2. of the "Qualification Document" a subcontractor can take part in only two Qualification Submissions. In the bidding process this means that a subcontractor must decline the requests of third or fourth Candidates if they request the subcontractor to take part in their Qualification Submission. Could SURFNet explain the legal basis for this limitation for subcontractors or make exceptions?
- Antwoord** **Vrijgegeven:** 04-01-2017
The restriction on the number of Qualification Submissions with the same subcontractor to two is meant to ensure sufficient competition in the next phase of the tender. Without this restriction, it is possible that there will be six Candidates in the Dialogue phase, all using the same hardware vendor as subcontractor. In that case, there is no real competition in terms of the functionality offered and there is opportunity for the hardware vendor to manipulate the outcome of the tender. By limiting the number of Qualification Submissions with the same subcontractor to two (rather than only one, as is more usual) SURFnet wants to ensure that there will be six Candidates in the Dialogue phase with proposals including at least three different vendor combinations. This would ensure sufficient competition between the proposals. SURFnet will not make any exceptions to this rule, because this competition is vital for this tender procedure.
- Nr:** 18
- Categorie** Eisen en criteria
Betreft 2.2.3
- Vraag**
2.2.3 states "The customer will be able to specify the class of service and be able to control the drop behaviour for its traffic through the central network services dashboard that will be used to steer this decision process." Should this classification be made on a per service level, or for different types of traffic within a single service?
- Antwoord** **Vrijgegeven:** 04-01-2017
SURFnet hasn't yet specified the specific requirements for a network design in this phase of the tender procedure. The exact requirements for traffic classification and resulting behaviour will be defined in the request for proposal, and may be subject of the competitive dialogue.